

Quality Affordable Healthcare Products™

Perrigo Fiscal 2013 Fourth Quarter and Year-End Conference Call

August 15, 2013

Consumer Healthcare
Nutritionals | Rx Pharmaceuticals
Active Pharmaceutical Ingredients





Important Information For Investors And Shareholders

This document does not constitute an offer to sell, or an invitation to subscribe for or purchase or purchase or exchange, any securities or the solicitation of any vote or approval in any jurisdiction, nor shall there be any sale, issuance, exchange or transfer of the securities referred to in this announcement in any jurisdiction in contravention of applicable law. New Perrigo will file with the SEC a registration statement on Form S-4, each of Perrigo and Elan will file with the SEC a proxy statement and each of New Perrigo, Perrigo and Elan Corporation, plc ("Elan") will file with the SEC other documents with respect to the transactions contemplated by the Transaction Agreement. In addition, a definitive proxy statement will be mailed to shareholders of Perrigo and Elan. INVESTORS AND SECURITY HOLDERS OF PERRIGO AND ELAN ARE URGED TO READ THE DEFINITIVE PROXY STATEMENT AND OTHER DOCUMENTS THAT WILL BE FILED WITH THE SEC CAREFULLY AND IN THEIR ENTIRETY WHEN THEY BECOME AVAILABLE BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION. Investors and security holders will be able to obtain free copies of the registration statement and the proxy statement (when available) and other documents filed with the SEC by New Perrigo, Perrigo and Elan through the website maintained by the SEC at http://www.sec.gov. Copies of the documents filed with the SEC by New Perrigo's Investor Relations Department at +1-269-686-1709. Copies of the documents filed with the SEC by Elan will be available free of charge on Elan's internet website at www.elan.com or by contacting Elan's Investor Relations Department at +1-800-252-3526.

Perrigo, Elan, their respective directors and certain of their executive officers may be considered participants in the solicitation of proxies in connection with the transactions contemplated by the Transaction Agreement, entered into by New Perrigo, Perrigo and Elan on July 28, 2013 (the "Transaction Agreement"). Information about the directors and executive officers of Elan is set forth in its Annual Report on Form 20-F for the fiscal year ended December 31, 2012, which was filed with the SEC on February 12, 2013, its Report on Form 6-K, which was filed with the SEC on February 28, 2013, its Report on Form 6-K, which was filed with the SEC on June 5, 2013. Information about the directors and executive officers of Perrigo is set forth in its Annual Report on Form 10-K for the fiscal year ended June 30, 2012, which was filed with the SEC on August 16, 2012, and its proxy statement for its 2012 annual meeting of stockholders, which was filed with the SEC on September 26, 2012. Other information regarding the participants in the proxy solicitations and a description of their direct and indirect interests, by security holdings or otherwise, will be contained in the proxy statement/prospectus and other relevant materials to be filed with the SEC when they become available.



Forward – Looking Statements

This document includes certain 'forward looking statements' within the meaning of, and subject to the safe harbor created by, Section 21E of the Securities Exchange Act of 1934, as amended, with respect to the business, strategy and plans of Perrigo, its expectations relating to the transactions contemplated by the Transaction Agreement and its future financial condition and performance, including estimated synergies. Statements that are not historical facts, including statements about Perrigo 's managements' beliefs and expectations, are forward looking statements. Words such as 'believes', 'anticipates', 'estimates', 'expects', 'intends', 'aims', 'potential', 'will', 'would', 'could', 'considered', 'likely', 'estimate' and variations of these words and similar future or conditional expressions are intended to identify forward looking statements but are not the exclusive means of identifying such statements. While Perrigo believes these expectations, assumptions, estimates and projections are reasonable, such forward-looking statements are only predictions and involve known and unknown risks and uncertainties, many of which are beyond Perrigo's control. By their nature, forward looking statements involve risk and uncertainty because they relate to events and depend upon future circumstances that may or may not occur. Actual results may differ materially from Perrigo's current expectations depending upon a number of factors affecting Perrigo's business, Elan's business and risks associated with acquisition transactions. These factors include, among others, the inherent uncertainty associated with financial projections; restructuring in connection with, and successful close of, the transactions contemplated by the Transaction Agreement; subsequent integration of the transactions contemplated by the Transaction Agreement and the ability to recognize the anticipated synergies and benefits of the transactions contemplated by the Transaction Agreement; the receipt of required regulatory approvals for the transactions contemplated by the Transaction Agreement (including the approval of antitrust authorities necessary to complete the transactions contemplated by the Transaction Agreement); access to available financing (including financing for the transactions contemplated by the Transaction Agreement) on a timely basis and on reasonable terms; the risks and uncertainties normally incident to the pharmaceutical industry, including product liability claims and the availability of product liability insurance; market acceptance of and continued demand for Perrigo's, and Elan's products; changes in tax laws or interpretations that could increase Perrigo's or the combined company's consolidated tax liabilities; and such other risks and uncertainties detailed in Perrigo's periodic public filings with the SEC, including but not limited to those discussed under "Risk Factors" in Perrigo's Form 10-K for the fiscal year ended June 29, 2013, in Perrigo's subsequent filings with the SEC and in other investor communications of Perrigo from time to time.



Statements Required by Irish Takeover Laws

The Perrigo directors accept responsibility for all the information contained in this communication. To the best of the knowledge and belief of the Perrigo directors (who have taken all reasonable care to ensure that such is the case), the information in this announcement for which they accept responsibility is in accordance with the facts and does not omit anything likely to affect the import of such information.

Persons interested in 1% or more of any relevant securities in Perrigo or Elan may have disclosure obligations under Rule 8.3 of the Irish Takeover Panel Act, 1997, Takeover Rules 2007 (as amended).

Barclays, which is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority in the United Kingdom, is acting exclusively for Perrigo and no one else in connection with the matters described herein and will not be responsible to anyone other than Perrigo for providing the protections afforded to its clients or for providing advice in relation to the matters described in this announcement or any transaction or any other matters referred to herein.

Unless otherwise defined, capitalized items in slides 2-4 of this document have the meanings given to them in the announcement dated July 29, 2013 made by Perrigo pursuant to rule 2.5 of the Irish Takeover Rules.





Perrigo & Elan – A Premier Global Healthcare Company

Combines two great companies to create value for our respective shareholders, patients and customers

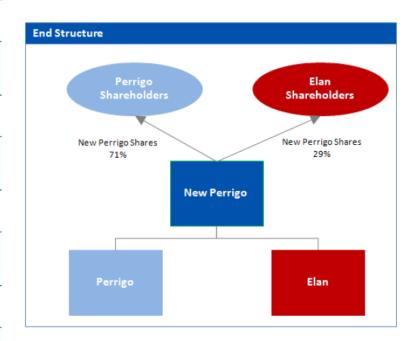
Creates industry-leading global healthcare company

Furthers platform for international expansion

Diversifies business and strengthens financial profile

Financially compelling

1 + 1 is at least 3...







Combination Empowers Future Growth

Strengthened **Financial Profile**

- Increased revenue and cash flow
- Escalating royalty stream on Tysabri® - a blockbuster drug with a 19% 4-year CAGR
- \$1.9 billion in cash from Elan balance sheet



More Efficient Corporate **Structure**

- Irish domicile to enhance international expansion platform
- Tax rate to migrate from ~30% to high teens



Enables Growth Platform

- Superior operating company with consistent cash flows
- Ability to more successfully compete for M&A assets with global competitors
- Scale and scope to continue building differentiated business domestically and internationally
- After-tax operational synergies and tax savings >\$150 million annually
- Including synergies, accretive to adjusted EPS⁽¹⁾
 - + at least \$0.10 in FY'14
 - + \$0.70-\$0.80 in FY'15



(1) The synergy and earning enhancement statement should not be construed as a profit forecast or interpreted to mean that New Perrigo's earnings in the current or any subsequent financial period, would necessarily match or be greater than or be less than those of Perrigo and / or Elan for the relevant financial period or any other period.





Perrigo Consolidated – Q4 FY 2013 GAAP Financials From Continuing Operations

(\$ in millions, except per share amounts)	Q4 2013	Q4 2012	% Change Y/Y
Net Sales	\$ 967	\$ 832	16%
Cost of Sales	611	538	14%
Gross Profit	356	294	21%
Distribution	12	10	30%
R&D ⁽¹⁾	40	27	48%
SG&A ⁽²⁾	124	96	28%
Operating Income	\$ 180	\$ 161	12%
Income from Continuing Operations	\$ 118	\$ 107	11%
Diluted EPS from Continuing Operations	\$ 1.25	\$ 1.14	10%

Gross Margin								
Q4 2013	Q4 2012	Change						
36.8%	35.3%	150 bps						
Operating Margin								
Ор	erating Mar	gin						
Op Q4 2013	erating Mar Q4 2012	gin Change						





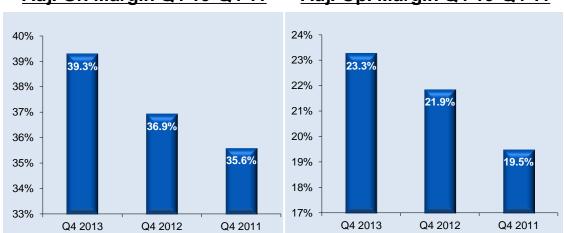
Perrigo Consolidated – Q4 FY 2013 Adjusted Financials*

From Continuing Operations

(\$ in millions, except per share amounts)	Q4 2013	Q4 2012	% Change Y/Y	Change as a % to sales
Net Sales	\$ 967	\$ 832	16%	
Adjusted Cost of Sales	587	524	12%	
Adjusted Gross Profit	380	307	24%	240 bps
Distribution	12	10	30%	
Adjusted R&D	31	26	18%	
Adjusted SG&A	112	90	24%	
Adjusted Operating Income	\$ 225	\$ 182	24%	140 bps
Adjusted Income from Continuing Operations	\$ 148	\$ 121	22%	80 bps
Adjusted Diluted EPS from Continuing Operations	\$ 1.57	\$ 1.28	23%	

Adjusted Gross Margin Q4 2013 Q4 2012 Change 39.3% 36.9% 240 bps Adjusted Operating Margin Q4 2013 Q4 2012 Change 23.3% 21.9% 140 bps

Adj. Gr. Margin Q4'13-Q4'11 Adj. Op. Margin Q4'13-Q4'11





Perrigo Consolidated – FY 2013 Adjusted Financials* From Continuing Operations

(\$ in millions, except per share amounts)	FY 2013	FY 2012	% Change Y/Y	Change as a % to sales**
Net Sales	\$ 3,540	\$ 3,173	12%	
Adjusted Cost of Sales	2,179	1,995	9%	
Adjusted Gross Profit	1,361	1,178	16%	130 bps
Adjusted Operating Expenses	<i>55</i> 6	491	13%	-
Adjusted Operating Income	\$ 805	\$ 687	17%	110 bps
Adjusted Income from Continuing Ops	\$ 530	\$ 469	13%	20 bps
Adjusted Diluted EPS from Continuing Ops	\$ 5.61	\$ 4.99	12%	

Adjusted Gross Margin							
FY 2013	FY 2012	Change**					
38.5%	37.1%	130 bps					
Adjusted Operating Margin							
Adjuste	d Operatin	g Margin					
Adjuste FY 2013	d Operatin FY 2012	g Margin Change**					



^{*}See attached financial schedule for reconciliation to GAAP numbers

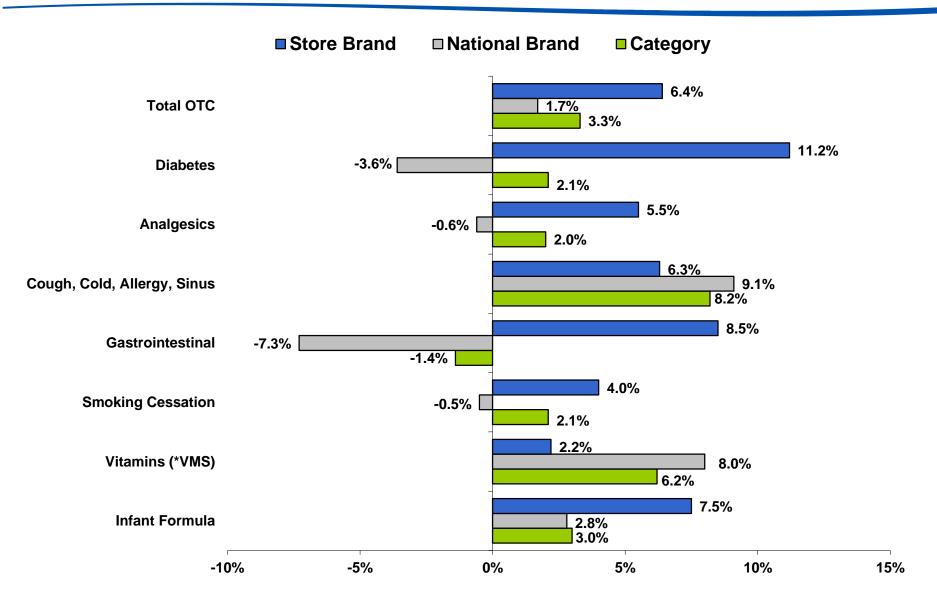


Net Sales Performance by Segment – Adjusted Financials*

(\$ in millions)	Q4 2013	Q4 2012	% Change Y/Y	
Consolidated Perrigo Adjusted Operating Income	\$ 967 225	\$ 832 182	16% 24%	
Consumer Healthcare Adjusted Operating Income	563 113	484 87	16% 30%	
Nutritionals Adjusted Operating Income	150 24	135 20	11% 22%	
Rx Pharmaceuticals Adjusted Operating Income	195 83	157 61	24% 36%	
API Adjusted Operating Income	41 11	38 18	6% (42%)	



All Category Update – 52 Weeks







Consumer Healthcare Segment – Adjusted Financials*

(\$ in millions)	C	Q4 2013	C	4 2012	% Change Y/Y	Change as a % to sales**
Net Sales	\$	563	\$	484	16%	
Adjusted Cost of Sales		360		330	9%	
Adjusted Gross Profit		202		154	31%	410 bps
Adjusted Operating Expenses		90		67	33%	
Adjusted Operating Income	\$	113	\$	87	<i>30%</i>	210 bps

Positive Impacts

Negative Offsets

Adjusted Gross Margin								
Q4 2013	13 Q4 2012 Change**							
36.0%	31.9%	410 bps						
Adjuste	d Operating	Margin						
Adjuste Q4 2013	d Operating Q4 2012	Margin Change**						

•	Animal Health	

- · Production efficiencies
- New products
- Gross margin flowthrough



Lower sales in GI and analgesics









Nutritionals Segment – Adjusted Financials*

(\$ in millions)	G	Q4 2013	C	Q4 2012	% Change Y/Y	Change as a % to sales**
Net Sales	\$	150	\$	135	11%	
Adjusted Cost of Sales		106		95	12%	
Adjusted Gross Profit		43		40	7 %	(90) bps
Adjusted Operating Expenses		19		20	(7%)	
Adjusted Operating Income	\$	24	\$	20	22%	150 bps

Adjusted Gross Margin Higher VMS sales Q4 2013 Q4 2012 Change** 28.9% 29.7% (90) bps Lower employee and **Adjusted Operating Margin** marketing related Q4 2013 Q4 2012 Change** expenses 16.4% 14.9% 150 bps

Positive Impacts



Negative Offsets



Rx Segment – Adjusted Financials*

(\$ in millions)	C	4 2013	C	Q4 2012	% Change Y/Y	Change as a % to sales
Net Sales	\$	195	\$	157	24%	
Adjusted Cost of Sales		86		76	13%	
Adjusted Gross Profit		109		81	<i>35%</i>	440 bps
Adjusted Operating Expenses		26		20	30%	
Adjusted Operating Income	\$	83	\$	61	36%	380 bps

Positive Impacts Negative Offsets Adjusted Gross Margin Acquisitions Q4 2013 Q4 2012 Change Product mix 56.0% 51.6% 440 bps Gross margin flow- Rosemont **Adjusted Operating Margin** through Higher DSG&A in dollars Q4 2013 Q4 2012 Change and as a percentage of sales 42.7% 38.9% 380 bps



API Segment – Adjusted Financials*

(\$ in millions)	Q	4 2013	Q	4 2012	% Change Y/Y	Change as a % to sales**
Net Sales	\$	41	\$	38	6%	
Adjusted Cost of Sales		22		12	77%	
Adjusted Gross Profit		19		26	<i>(</i> 27% <i>)</i>	(2,110) bps
Operating Expenses		9		8	6%	
Adjusted Operating Income	\$	11	\$	18	(42%)	(2,110) bps

			Positive Impacts	Negative Offsets
Adjusted Gross Margin				Conclusion of customer's
Q4 2013	Q4 2012	Change		180-day exclusivity on a specific product
46.9%	68.1%	(2,110) bps		
Adjuste	ed Operating	Margin		
Q4 2013	Q4 2012	Change		
25.7%	46.8%	(2,110) bps		





Perrigo FY14 Segment Guidance*

	FY 2014 Guidance 8/15/13 Conference Call
CONSUMER HEALTHCARE Revenue Growth Y/Y Adjusted Gross Margin % Adjusted Operating Margin %	10% - 14% 33% - 37% 18% - 22%
NUTRITIONALS Revenue Growth Y/Y Adjusted Gross Margin % Adjusted Operating Margin %	8% - 12% 26% - 30% 12% - 16%
RX PHARMACEUTICALS Revenue Growth Y/Y Adjusted Gross Margin % Adjusted Operating Margin %	25% - 29% 58% - 62% 46% - 50%
API Revenue Growth Y/Y Adjusted Gross Margin % Adjusted Operating Margin %	3% - 8% 52% - 56% 32% - 36%



Perrigo FY14 Consolidated & EPS Guidance*

	FY 2014 Guidance 8/15/13 Conference Call
CONSOLIDATED PERRIGO	
Revenue Growth Y/Y	12% - 16%
Adjusted Gross Margin %	38% - 42%
R&D as % to Net Sales	~3.5%
Adjusted DSG&A as % to Net Sales	~12.5%
Adjusted Operating Margin %	23% - 25%
Effective Tax Rate	30% - 32%
Adjusted Diluted EPS	\$6.35 - \$6.60
Y/Y Growth	13% - 18%
Y/Y Growth w/out Discrete Tax [†]	15% - 19%
Operating Cash Flow	\$650M - \$700M
CAPEX	\$150M - \$185M

† Implied Y/Y Growth Without Discrete Tax Items Reconciliation

	FY 2013	FY 2014 Guidance
Adjusted Diluted EPS	\$5.61	\$6.35 - \$6.60
Less: Discrete Tax Items	(80.0)	
Adjusted Diluted EPS, Excluding Discrete Tax Items	\$5.53	\$6.35 - \$6.60
Implied FY Y/Y Adjusted EPS Growth		13% - 18%
Implied FY Y/Y Adjusted EPS Growth, Excluding Discrete Ta	ax Items	15% - 19%

Legend:

Y/Y = Year over Year

R&D = Research & Development Expense DSG&A = Distribution, Selling, General & Administrative Expense

CAPEX = Capital Expenditures





Corporate and Consumer Healthcare Growth - FY14 & Beyond

Publicly disclosed products

Across ALL segments, we expect to launch >75 new products, resulting in >\$190M of revenue in FY 2014

Potential Rx to OTC switches

• \$10B in branded sales potential over the next 5 years















Consumer Healthcare FY14 Pipeline Highlights	Branded Sales (\$M)
SB versions of select Mucinex® Family of products	\$160
Full year effect of Guaifenesin 600mg ER	\$135
SB version of Children's Delsym® Liquid Suspension	\$100
SB version of Claritin® 24HR LiquidGel	\$35







Nutritionals Growth – FY14 & Beyond

Publicly disclosed products

Infant Formula SmarTub™

- Upgraded National Brand style package
- Improved usage experience for parents/caregivers
- Global Expansion



- Organic Toddler
- Dual Prebiotics
- Partially Hydrolyzed & Low Lactose (Compare to Similac Total Comfort)
- Concentrates in Plastic Bottles
- Extensively Hydrolyzed

• Ultra-Premium Stage 1, 2 & 3

Chinese Formulas



CODEX Gold Formulas

- Upgraded to include: prebiotics, lutein & DHA
- Targeting: Latin America, Africa & Middle East



























Rx Growth – FY14 & Beyond

Publicly disclosed products

34 ANDAs Pending FDA approval

- ANDAs represent \$5B in branded sales
- 7 confirmed first-to-file ANDAs
- 3 first-to-file ANDAs have final approval with later certain launch dates

5 Paragraph IV litigations

- Repaglinide Tablets (Prandin®)(Appeals Court victory)
- Azelastine Nasal Spray (Astepro®)
- Albuterol HFA Inhaler (Proair®)
- Testosterone 1.62% Gel (Androgel®)
- Testosterone 2% Topical Solution (Axiron®)

4 projects in clinical studies





Rx FY14 Pipeline Highlights	Branded Sales (\$M)	<u>Launch</u> <u>Status</u>
Generic equivalent to Derma-Smoothe/FS Oil & Lotion	~\$25	Launched
Generic equivalent to Cutivate	~19	Launched
>2 Extended topicals	>\$200	
>1 Oral solids	>\$200	
>3 Liquids	>\$200	
>8 products expected to launch in FY14	>\$600	







Rx Growth – FY14 & Beyond*

Leadership position in multiple technologies

Cobrek – topical foam technologies

 Expected to be \$0.04 accretive to adjusted EPS in FY13



Rosemont – oral liquid technologies

 Expected to be \$0.24 accretive to adjusted EPS in first 12-months post-February 11, 2013 close





Fera – ophthalmic technologies

 Expected to be \$0.12 accretive to adjusted EPS in FY14









Perrigo – Poised for Continued Growth

Movement from National Brand to Store Brand Rx to OTC Switches New Animal Health Store Brand Offering Infant Formula Conversion to New Containers Continuing Strong Rx Performance Acquisition of Elan



Questions

Appendix





Table I PERRIGO COMPANY RECONCILIATION OF NON-GAAP MEASURES

(in millions, except per share amounts)

(unaudited)

			Three Mor	nths Ended				
Consolidated		June 29, 2013				% Change		
		Non-GAAP	_		Non-GAAP			As
	GAAP*	Adjustments*	As Adjusted*	GAAP*	Adjustments*	As Adjusted*	GAAP	Adj.
Net sales	\$ 967.2	\$ —	\$ 967.2	\$ 831.8	\$ —	\$ 831.8	16%	16%
Cost of sales	611.0	23.9 (a,b)	587.1	537.9	13.4 ^(a)	524.5	14%	12%
Gross profit	356.2	23.9	380.1	293.9	13.4	307.3	21%	24%
Operating expenses								
Distribution	12.5	_	12.5	9.6	_	9.6	30%	30%
Research and development	30.9	_	30.9	27.0	0.8 ^(f)	26.3	14%	18%
Selling and administration	120.8	9.3 ^(a,c)	111.5	94.6	5.0 ^(a)	89.6	28%	24%
Write-off of in-process research and development	9.0	9.0 ^(d)	_	_	_	_	-	-
Restructuring	2.9	2.9 ^(e)		1.7	1.7 ^(g)		73%	-
Total operating expenses	176.1	21.2	154.9	132.9	7.5	125.5	32%	23%
Operating income	180.1	45.1	225.2	160.9	20.9	181.8	12%	24%
Interest, net	18.6	_	18.6	15.9	_	15.9	17%	17%
Other expense, net	0.1		0.1	0.7		0.7	-90%	-90%
Pre-tax income from cont. ops.	161.4	45.1	206.6	144.3	20.9	165.2	12%	25%
Income tax expense	43.0	15.5 ^(m)	58.5	37.3	7.0 ^(m)	44.3	15%	32%
Income from continuing operations	\$ 118.5	\$ 29.6	\$ 148.1	\$ 107.1	\$ 13.9	\$ 120.9	11%	22%
Diluted EPS from cont. ops.	\$ 1.25		\$ 1.57	\$ 1.14		\$ 1.28	10%	23%
Diluted weighted average shares outstanding	94.6		94.6	94.3		94.3		
Effective tax rate	26.6%		28.3%	25.8%		26.8%		
Gross margin	36.8%		39.3%	35.3%		36.9%		
Operating margin	18.6%		23.3%	19.3%		21.9%		

^{*} Amounts may not sum or cross-foot due to rounding

- (a) Acquisition-related amortization
- (b) Inventory step-up of \$1.2 million
- (c) Acquisition and other integration-related costs of \$3.0 million
- (d) Write-off of in-process R&D related to the Paddock acquisition
- (e) Restructuring charges related to Velcera
- (f) Net charge related to acquired R&D and proceeds from the sale of IPR&D projects
- (g) Restructuring charges related to Florida

- (h) Inventory step-ups of \$10.8 million
- (i) Acquisition and other integration-related costs of \$9.5 million
- (j) Inventory step-up of \$27.2 million
- (k) Proceeds from sale of pipeline development projects of \$3.5 million
- (I) Acquisition and severance costs of \$9.4 million
- (m) Total tax effect for non-GAAP pre-tax adjustments





Table I **PERRIGO COMPANY RECONCILIATION OF NON-GAAP MEASURES**

(in millions, except per share amounts)

(unaudited)

		Fiscal Year Ended														
Consolidated	June 29, 2013							June 30, 2012					% Change			
			No	n-GAAF)					No	n-GAAP				<u> </u>	As
	G	SAAP*	Adj	ustment	S*	As	Adjusted*		GAAP*	Αdju	ustments	*	As	Adjusted*	GAAP	Adj.
Net sales	\$ 3	,539.8	\$	_	_	\$ 3	3,539.8	\$	3,173.2	\$	_	_	\$:	3,173.2	12%	12%
Cost of sales	2	,259.8		81.1	(a,h)	2	2,178.7		2,077.7		82.2	(a,j)		1,995.4	9%	9%
Gross profit	1	,280.0		81.1			1,361.1		1,095.6		82.2			1,177.8	17%	16%
Operating expenses																
Distribution		47.5		_	-		47.5		39.1		_			39.1	21%	21%
Research and development		115.2		_	_		115.2		105.8		(2.8)	(f,k)		108.5	9%	6%
Selling and administration		426.3		33.2	(a,i)		393.1		372.7		29.1	(a,l)		343.6	14%	14%
Write-off of in-process research and deve	Э	9.0		9.0	(d)		_		_		_			_	-	-
Restructuring		2.9		2.9	(e)		_		8.8		8.8	(g)		_	-67%	-
Total operating expenses		600.9		45.1			555.8		526.4		35.1	_		491.3	14%	13%
Operating income		679.1		126.2			805.3		569.2		117.4			686.6	19%	17%
Interest, net		65.8		_	_		65.8		60.7		_			60.7	8%	8%
Other expense (income), net		0.9		_	-		0.9		(3.5)		_			(3.5)	-	-
Losses on sales of investments		4.7		4.7	_						_	_			-	-
Pre-tax income from cont. ops.		607.7		130.9			738.6		512.0		117.4			629.3	19%	17%
Income tax expense		165.8		43.1	(m)		208.9		119.0		41.0	(m)		160.0	39%	31%
Income from continuing operations	\$	441.9	\$	87.8		\$	529.7	\$	393.0	\$	76.4		\$	469.4	12%	13%
Diluted EPS from cont. ops.	\$	4.68				\$	5.61	\$	4.18				\$	4.99	12%	12%
Diluted weighted average shares outstanding		94.5					94.5		94.1					94.1		
Effective tax rate		27.3%					28.3%		23.2%					25.4%		
Gross margin		36.2%					38.5%		34.5%					37.1%		
Operating margin		19.2%					22.8%		17.9%					21.6%		

^{*} Amounts may not sum or cross-foot due to rounding

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- (k) Proceeds from sale of pipeline development projects of \$3.5 million
- (I) Acquisition and severance costs of \$9.4 million
- (m) Total tax effect for non-GAAP pre-tax adjustments



Table II PERRIGO COMPANY REPORTABLE SEGMENTS

RECONCILIATION OF NON-GAAP MEASURES

(in millions) (unaudited)

Consumer Healthcare		June 29, 20	013		% Change			
		Non-GAAP)		Non-GAAP			As
	GAAP*	Adjustments	As Adjusted*	GAAP*	Adjustments*	As Adjusted*	GAAP	Adj.
Net sales	\$ 562.5	\$ —	- \$ 562.5	\$ 484.0	\$ —	\$ 484.0	16%	16%
Cost of sales	363.4	3.2	(a) 360.2	330.8	1.0 (a)	329.8	10%	9%
Gross profit	199.1	3.2	202.3	153.2	1.0	154.2	30%	31%
Operating expenses	97.2	7.6	(a,b)89.6	68.7	1.4 ^(a)	67.3	41%	33%
Operating income	\$ 101.9	\$ 10.8	\$ 112.7	\$ 84.5	\$ 2.4	\$ 86.9	21%	30%
Gross margin	35.4	%	36.0%	31.6%		31.9%		
Operating margin	18.1	%	20.0%	17.5%		18.0%		

Three Months Ended

			THICC WICH	IIII3 LIIUCU		
Nutritionals		June 29, 2013			% Change	
		Non-GAAP	_		Non-GAAP	As
	GAAP*	Adjustments*	As Adjusted*	GAAP*	Adjustments* As Adjusted*	GAAP Adj.
Net sales	\$ 149.7	\$ —	\$ 149.7	\$ 135.3	\$ — \$ 135.3	11% 11%
Cost of sales	109.5	3.1 ^(a)	106.5	98.1	3.0 ^(a) 95.1	12% 12%
Gross profit	40.1	3.1	43.2	37.2	3.0 40.2	8% 7%
Operating expenses	23.0	4.3 (a)	18.7	25.4	5.3 (a,c) 20.1	-10% -7%
Operating income	\$ 17.2	\$ 7.3	\$ 24.5	\$ 11.8	\$ 8.3 \$ 20.1	45% 22%
Gross margin	26.8%		28.9%	27.5%	29.7%	

16.4%

8.7%

(a) Acquisition-related amortization

Operating margin

(b) Restructuring and other integration-related charges of \$5.6 million related to Velcera

11.5%

- (c) Restructuring charges of \$1.7 million related to Florida
- (d) Write-off of in-process R&D of \$9.0 million related to the Paddock acquisition
- (e) Net charge related to acquired R&D and proceeds from the sale of IPR&D projects



14.9%

^{*} Amounts may not sum or cross-foot due to rounding



Table II PERRIGO COMPANY REPORTABLE SEGMENTS RECONCILIATION OF NON-GAAP MEASURES

(in millions) (unaudited)

			Three Mor	nths Ended	
Rx Pharmaceuticals		June 29, 2013		June 30, 2012	% Change
		Non-GAAP	_	Non-GAAP	As
	GAAP*	Adjustments*	As Adjusted*	GAAP* Adjustments* As Adju	sted* GAAP Adj.
Net sales	\$ 194.7	\$ —	\$ 194.7	\$ 157.0 \$ — \$ 15 ⁻⁷	7.0 24% 24%
Cost of sales	102.4	16.7 ^{(a}	85.7	84.5 8.5 ^(a) 76	6.0 21% 13%
Gross profit	92.3	16.7	109.0	72.5 8.5 8	1.0 27% 35%
Operating expenses	35.1	9.1 ^{(a}	^{,d)} 25.9	20.70.8 ^(e) 19	9.9 70% 30%
Operating income	\$ 57.2	\$ 25.8	\$ 83.0	\$ 51.8 \$ 9.3 \$ 6	<u>1.1</u> 10% 36%
Gross margin	47.4%	%	56.0%	46.2%	51.6%
Operating margin	29.4%	%	42.7%	33.0%	88.9%
			Three Mor	nths Ended	
API		June 29, 2013		June 30, 2012	% Change
		Non-GAAP		Non-GAAP	As
	GAAP*	Adjustments*	As Adjusted*	GAAP* Adjustments* As Adju	sted* GAAP Adj.
Net sales	\$ 40.9	\$ —	\$ 40.9		8.4 6% 6%
Cost of sales	22.2	0.5	21.7	12.80.5 ^(a) 12	<u>2.3 </u>
Gross profit	18.7	0.5	19.2	25.7 0.5 20	6.2 -27% -27%
Operating expenses	8.7	<u> </u>	8.7	8.2 —	8.2 6% 6%
Operating income	\$ 10.0	\$ 0.5	\$ 10.5	\$ 17.5 \$ 0.5 \$ 18	<u>8.0 </u>

46.9%

25.7%

66.8%

45.6%

(a) Acquisition-related amortization

Gross margin

Operating margin

(b) Restructuring and other integration-related charges of \$5.6 million related to Velcera

45.7%

24.5%

- (c) Restructuring charges of \$1.7 million related to Florida
- (d) Write-off of in-process R&D of \$9.0 million related to the Paddock acquisition
- (e) Net charge related to acquired R&D and proceeds from the sale of IPR&D projects



68.1%

46.8%

^{*} Amounts may not sum or cross-foot due to rounding



Table III PERRIGO COMPANY FY 2014 GUIDANCE AND FY 2013 EPS RECONCILIATION OF NON-GAAP MEASURES

(unaudited)

	Fiscal 2014 Guidance
FY14 reported diluted EPS range ⁽¹⁾	\$5.51 - \$5.76
Acquisition-related amortization (1,2)	0.84
FY14 adjusted diluted EPS range ⁽¹⁾	\$6.35 - \$6.60
	Fiscal 2013
FY13 reported diluted EPS	\$4.68
Acquisition-related amortization (2)	0.668
Charges associated with inventory step-ups	0.077
Charges associated with acquisition, severance and other integration-related costs	0.061
Charge associated with write-off of in-process R&D	0.059
Losses on sales of investments	0.047
Charge associated with restructuring	0.018

(1) Does not include any estimate related to the Elan transaction.

FY13 adjusted diluted EPS

(2) Amortization of acquired intangible assets related to business combinations and asset acquisitions.



\$5.61



Table IV PERRIGO COMPANY FY 2014 GUIDANCE RECONCILIATION OF NON-GAAP MEASURES

(unaudited)

	Fiscal 2014 Guidance
Consolidated	
Reported consolidated gross margin range (1)	35.7% - 39.7%
Acquisition-related amortization (1,2)	2.3%
Adjusted consolidated gross margin range (1)	38% - 42%
Reported distribution, sales, general and administrative expense as % of net sales (1)	13.1%
Acquisition-related amortization (1,2)	-0.6%
Adjusted distribution, sales, general and administrative expense as % of net sales (1)	12.5%
Reported consolidated operating margin range ⁽¹⁾	20.1% - 22.1%
Acquisition-related amortization (1,2)	2.9%
Adjusted consolidated operating margin range (1)	23% - 25%
Consumer Healthcare	
Reported gross margin range	32.4% - 36.4%
Acquisition-related amortization (2)	0.6%
Adjusted gross margin range	33% - 37%
Reported operating margin range	17.1% - 21.1%
Acquisition-related amortization (2)	0.9%
Adjusted operating margin range	18% - 22%

- (1) Does not include any estimate related to the Elan transaction.
- (2) Amortization of acquired intangible assets related to business combinations and asset acquisitions.





Table IV PERRIGO COMPANY FY 2014 GUIDANCE RECONCILIATION OF NON-GAAP MEASURES

(unaudited)

	Fiscal 2014 Guidance
Nutritionals	
Reported gross margin range	23.8% - 27.8%
Acquisition-related amortization (2)	2.2%
Adjusted gross margin range	26% - 30%
Reported operating margin range	6.8% - 10.8%
Acquisition-related amortization (2)	5.2%
Adjusted operating margin range	12% - 16%
Rx Pharmaceuticals	
Reported gross margin range	50.9% - 54.9%
Acquisition-related amortization (2)	7.1%
Adjusted gross margin range	58% - 62%
Reported operating margin range	38.9% - 42.9%
Acquisition-related amortization (2)	7.1%
Adjusted operating margin range	46% - 50%
API	
Reported gross margin range	50.9% - 54.9%
Acquisition-related amortization (2)	1.1%
Adjusted gross margin range	52% - 56%
Reported operating margin range	30.9% - 34.9%
Acquisition-related amortization (2)	1.1%
Adjusted operating margin range	32% - 36%

- (1) Does not include any estimate related to the Elan transaction.
- (2) Amortization of acquired intangible assets related to business combinations and asset acquisitions.





Table V **PERRIGO COMPANY RECONCILIATION OF NON-GAAP MEASURES**

(in millions) (unaudited)

	6/29/2013*			
Total debt Less: Cash and cash equivalents	\$ 1,974.1 (779.9)	Consolidated	Q4	FY11*
Total net debt	1,194.2	Net sales	\$	704.6
Total shareholders' equity Total capital	2,332.6 \$ 3,526.7	Reported gross profit	\$	242.3
		Acquisition-related amortization ⁽¹⁾ Adjusted gross profit	•	8.4 250.7
Net debt to total capital ratio	33.9%	Adjusted gross margin	<u>Ψ</u>	35.6%
Nutritionals	Q3 FY13*	Reported operating income	\$	123.3
Net sales	\$ 133.3	Acquisition-related amortization (1)		12.4
a .	•	Restructuring Acquisition costs		1.0 0.8
Reported gross profit	\$ 31.0	Adjusted operating income	\$	137.6
Acquisition-related amortization (1)	3.1 \$ 34.0	Adjusted operating margin		19.5%
Adjusted gross profit	25.5%	, , , , ,		
Adjusted gross margin	25.5%	* Amounts may not sum due to rounding		
Reported operating income	\$ 7.0	(1) Amortization of acquired intangible assets relat	ed to business	
Acquisition-related amortization ⁽¹⁾	7.3	combinations and asset acquisitions		
Adjusted operating income	\$ 14.3			
Adjusted operating margin	10.7%			



Table VI PERRIGO COMPANY RECONCILIATION OF NON-GAAP MEASURES

(in millions) (unaudited)

	Fiscal Year Ended			d	Change
Consolidated	June	e 29, 2013*	Jur	e 30, 2012	%
Net sales, as reported	\$	3,539.8	\$	3,173.2	12%
Less: FY13 acquisitions ⁽¹⁾		(147.3)		-	-
Less: FY12 acquisitions (2)		(37.3)		-	-
Net sales, organic	\$	3,355.1	\$	3,173.2	6%

^{*} Amounts may not sum due to rounding

- (1) Net sales from the acquisitions of Sergeant's Pet Care Products, Inc., Rosemont Pharmaceuticals Ltd., Velcera, Inc. and Fera Pharmaceuticals LLC, which were acquired on Oct. 1, 2012, Feb. 11, 2013, April 1, 2013 and June 17, 2013, respectively.
- (2) Net sales from the acquisitions of Paddock Laboratories, Inc. and CanAm Care LLC, which were acquired on July 26, 2011 and Jan. 6, 2012, respectively.





Table VII PERRIGO COMPANY RECONCILIATION OF NON-GAAP MEASURES

(unaudited)

	Cobrek Fiscal 2013 Guidance
FY13 Cobrek accretion - reported diluted EPS	\$0.01
Deal-related amortization (1)	0.02
Charge associated with severance costs	0.01
FY13 Cobrek accretion - adjusted diluted EPS	\$0.04
	First 12 Months Accretion Post-Closing Rosemont
Rosemont accretion first 12 months post-close - reported diluted EPS	\$0.09
Acquisition-related amortization (1)	0.11
Charge associated with inventory step-up	0.02
Charges associated with acquisition costs	0.01
Rosemont accretion first 12 months post-close - adjusted diluted EPS	\$0.24
	Fera Fiscal 2014 Guidance
FY14 Fera accretion - reported diluted EPS	\$0.07
Acquisition-related amortization (1)	0.05
FY14 Fera accretion - adjusted diluted EPS	\$0.12

⁽¹⁾ Amortization of acquired intangible assets related to business combinations and asset acquisitions.

