

Perrigo Fiscal 2012 Third Quarter Conference Call

May 8, 2012





Certain statements in this presentation are forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and are subject to the safe harbor created thereby. These statements relate to future events or the Company's future financial performance and involve known and unknown risks, uncertainties and other factors that may cause the actual results, levels of activity, performance or achievements of the Company or its industry to be materially different from those expressed or implied by any forward-looking statements. In some cases, forward-looking statements can be identified by terminology such as "may," "will," "could," "would," "should," "expect," "plan," "anticipate," "intend," "believe," "estimate," "predict," "potential" or other comparable terminology. The Company has based these forward-looking statements on its current expectations, assumptions, estimates and projections. While the Company believes these expectations, assumptions, estimates and projections are reasonable, such forward-looking statements are only predictions and involve known and unknown risks and uncertainties, many of which are beyond the Company's control. These and other important factors, including those discussed under "Risk Factors" in the Company's Form 10-K for the year ended June 25, 2011, as well as the Company's subsequent filings with the Securities and Exchange Commission, may cause actual results, performance or achievements to differ materially from those expressed or implied by these forward-looking statements. The forward-looking statements in this presentation are made only as of the date hereof, and unless otherwise required by applicable securities laws, the Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.



Perrigo Consolidated – Q3 FY 2012 GAAP Financials

From Continuing Operations

(\$ in millions, except per share amounts)	Q3 2012	Q3 2011	% Change Y/Y
Net Sales	\$ 778	\$ 692	13%
Cost of Sales	499	452	10%
Gross Profit	279	239	17%
Distribution	10	9	19%
R&D	28	24	19%
SG&A	88	84	5%
Restructuring	7	-	N/A
Operating Income	\$ 146	\$ 123	19%
Income from Continuing Ops	\$ 116	\$ 92	26%
Diluted EPS from Continuing Ops	\$ 1.23	\$ 0.98	26%

Gross Margin						
Q3 2012	Q3 2011	Change				
35.9%	35.9% 34.6%					
Ор	erating Mar	gin				
Op Q3 2012	erating Mar Q3 2011	gin Change				

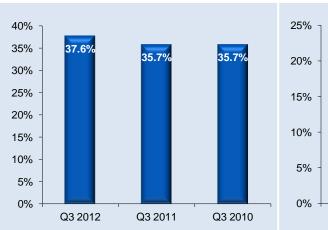


Perrigo Consolidated – Q3 FY 2012 Adjusted Financials* 50

From Continuing Operations

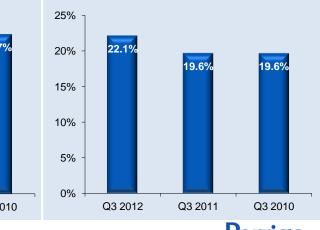
(\$ in millions, except per share amounts)	Q3 2012	Q3 2011	% Change Y/Y	Change as a % to sales
Net Sales	\$ 778	\$ 692	13%	
Adjusted Cost of Sales	485	445	9%	
Adjusted Gross Profit	293	247	19%	190 bps
Distribution	10	9	19%	
R&D	28	24	19%	
Adjusted SG&A	83	79	5%	
Adjusted Operating Income	\$ 172	\$ 136	27%	250 bps
Adjusted Income from Continuing Ops	\$ 133	\$ 100	32%	260 bps
Adjusted Diluted EPS from Continuing Ops	\$ 1.41	\$ 1.07	32%	

Adjusted Gross Margin						
Q3 2012	Q3 2011	Change				
37.6%	35.7%	190 bps				
Adjusted Operating Margin						
Adjuste	d Operating	Margin				
Adjuste Q3 2012	d Operating Q3 2011	Margin Change				



Adj. Gr. Margin Q3'12-Q3'10

Adj. Op. Margin Q3'12-Q3'10



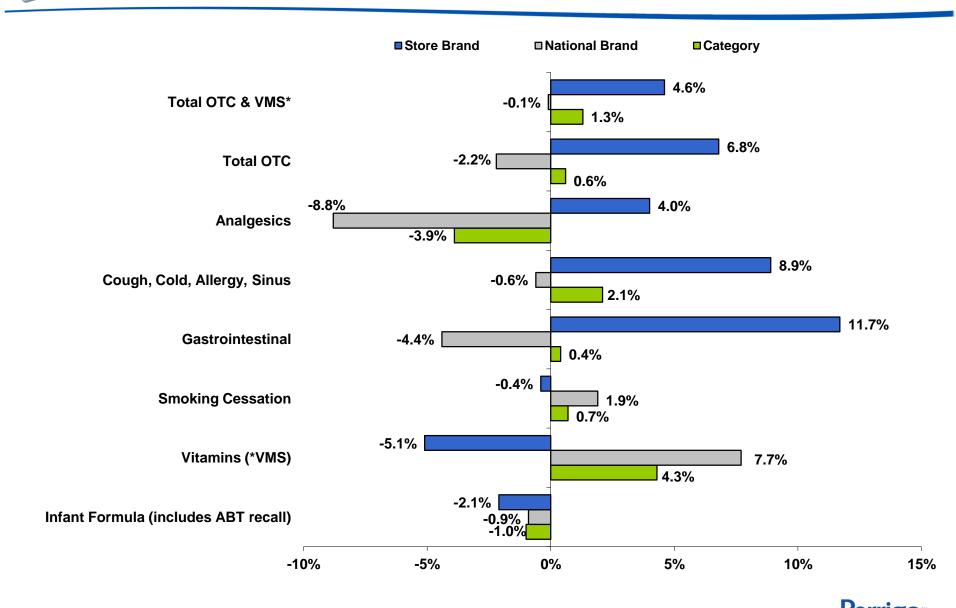
Net Sales Performance by Segment – Adjusted Financials*

From Continuing Operations

(\$ in millions)	Q3 2012	Q3 2011	% Change Y/Y	
Consolidated Perrigo	\$ 778	\$ 692	13%	
Adjusted Operating Income	172	136	27%	
Consumer Healthcare	449	425	6%	
Adjusted Operating Income	77	74	4%	
Nutritionals	118	124	(5%)	
Adjusted Operating Income	17	24	(27%)	
Rx Pharmaceuticals	156	84	84%	
Adjusted Operating Income	78	34	130%	
API	37	41	(10%)	
Adjusted Operating Income	11	12	(4%)	







6 Source: IRI 52 Week Data through April 8, 2012; FDMx

Quality, Affordable Healthcare Products

Consumer Healthcare Segment – Adjusted Financials*

From Continuing Operations

(\$ in millions)	G	23 2012	G	23 2011	% Change Y/Y	Change as a % to sales
Net Sales	\$	449	\$	425	6%	
Adjusted Cost of Sales		310		289	7%	
Adjusted Gross Profit		139		136	2%	(110) bps
Adjusted Operating Expenses		62		62	NM	
Adjusted Operating Income	\$	77	\$	74	4%	(30) bps

			Positive Impacts	Negative Offsets
Adjus Q3 2012	sted Gross M Q3 2011	argin Change	Product mixFavorable pricing in	Competitive pressures on a key product
30.9%	32.0%	(110) bps	most products	 Lower volume output due to historically mild cough/cold/flu season
Adjuste	d Operating	Margin	Lower R&D as a percentage of sales	OTC promotional spend and marketing
Q3 2012	Q3 2011	Change	Overall cost control	investments
17.2%	17.5%	(30) bps		·



Nutritionals Segment – Adjusted Financials*

From Continuing Operations

(\$ in millions)	Q	3 2012	G	3 2011	% Change Y/Y	Change as a % to sales
Net Sales	\$	118	\$	124	(5%)	
Adjusted Cost of Sales		83		83	NM	
Adjusted Gross Profit		34		41	(16%)	(390) bps
Adjusted Operating Expenses		17		17	(2%)	
Adjusted Operating Income	\$ 17 \$ 24 <mark>(27%)</mark>			(27%)	(430) bps	
	<u> </u>	Positive	Impact	<u>s</u>	<u>Negative</u>	e Offsets
YoY Adjusted Gross Margin	Holding			1 🔶	 VMS category 	
Q3 2012 Q3 2011 Change	declinin	g marke	I		Underabsorption	n of fixed costs
29.2% 33.1% (390) bps		 Favorable pricing in most products 			Increased cost ofProduct mix	of raw materials
Adjusted Operating Margin		Continued SG&A			R&D investment in in	ent in infant
Q3 2012 Q3 2011 Change	opumiza	optimization			formula	
14.8% 19.1% (430) bps				-		

QoQ Adjusted Gross Margin								
Q3 2012	Q3 2012 Q2 2012 Change							
29.2%	25.3%	390 bps						
Adjusted Operating Margin								
Adjuste	d Operating	Margin						
Adjuste Q3 2012	d Operating Q2 2012	Margin Change						





From Continuing Operations

(\$ in millions)	Q	3 2012	Q	3 2011	% Change Y/Y	Change as a % to sales
Net Sales	\$	156	\$	84	84 %	
Adjusted Cost of Sales		62		41	54%	
Adjusted Gross Profit		93		44	113%	790 bps
Operating Expenses		15		10	52%	
Adjusted Operating Income	\$	78	\$	34	130%	990 bps

			Positive Impacts	Negative Offsets
Adjus	Adjusted Gross Margin		Favorable volume and	
Q3 2012	Q3 2011	Change	pricing on new and select products	
59.9%	52.0%	790 bps	Production cost leverage	
Adjuste	d Operating	Margin	SG&A leverage on increased product	Timing of R&D investment in new
Q3 2012	Q3 2011	Change	sales	projects
50.2%	40.3%	990 bps		



Segment – Adjusted Financials* From Continuing Operations

(\$ in millions)	Q	3 2012	Q	3 2011	% Change Y/Y	Change as a % to sales
Net Sales	\$	37	\$	41	(10%)	
Adjusted Cost of Sales		18		22	(19%)	
Adjusted Gross Profit		19		20	(1%)	480 bps
Operating Expenses		8		8	3%	
Adjusted Operating Income	\$	11	\$	12	(4%)	210 bps

			Positive Impacts	Negative Offsets
Adju	sted Gross M	largin	Product mix	
Q3 2012	Q3 2011	Change	Cost leverage in	
52.5%	47.7%	480 bps	manufacturing operations	
Adjuste	d Operating	Margin	Product mix	R&D investment in future products
Q3 2012	Q3 2011	Change		· · · ·
30.8%	28.7%	210 bps		Higher SG&A as a percent of revenue





Perrigo Increases FY12 EPS and Adjusts Revenue Guidance*

From Continuing Operations

	FY 2012 Guidance 8/16/11 Conference Call	Updated FY 2012 Guidance 10/27/11 Conference Call	Updated FY 2012 Guidance 2/7/12 Conference Call	Updated FY 2012 Guidance 5/8/12 Conference Call
CONSOLIDATED PERRIGO Revenue Growth Y/Y Adjusted Gross Margin % Adjusted R&D as % to Sales Adjusted DSG&A as % to Sales Adjusted Operating Margin % Effective Tax Rate	15% - 18% 35% - 38% ~3.5% 12.5% 20% - 22% 29% - 31%	17% - 20% 35% - 38% ~3.5% 12.5% 20% - 22% 27% - 29%	17% - 20% 35% - 38% ~3.5% 12.5% 20% - 22% 27% - 29%	15% - 18% 35% - 38% ~3.5% 12.5% 20% - 22% 25% - 27%
Adjusted Diluted EPS Operating Cash Flow CAPEX	\$4.50 - \$4.65 \$470M - \$500M \$95M - \$105M	\$4.65 - \$4.80 \$500M - \$530M \$90M - \$110M	\$4.70 - \$4.80 \$500M - \$530M \$110M - \$125M	\$4.90 - \$5.00 \$500M - \$530M \$110M - \$125M

Legend:

Y/Y = Year over Year **R&D** = Research & Development Expense **DSG&A** = Distribution, Sales, General & Administrative Expense **CAPEX** = Capital Expenditures



Perrigo Updates FY12 Segment Guidance*

From Continuing Operations

	FY 2012 Guidance 8/16/11 Conference Call	Updated FY 2012 Guidance 10/27/11 Conference Call	Updated FY 2012 Guidance 2/7/12 Conference Call	Updated FY 2012 Guidance 5/8/12 Conference Call
CONSUMER HEALTHCARE Revenue Growth Y/Y Adjusted Gross Margin % Adjusted Operating Margin %	12% - 14% 32% - 33% 18% - 19%	12% - 14% 32% - 33% 18% - 19%	12% - 14% 32% - 33% 18% - 19%	9% - 11% 31% - 32% 17% - 19%
NUTRITIONALS Revenue Growth Y/Y Adjusted Gross Margin % Adjusted Operating Margin %	5% - 7% 33% - 35% 17% - 19%	3% - 5% 31% - 33% 15% - 17%	3% - 5% 31% - 33% 15% - 17%	-2% - 0% 28% - 30% 13% - 15%
RX Revenue Growth Y/Y Adjusted Gross Margin % Adjusted Operating Margin %	55% - 57% 53% - 55% 38% - 40%	69% - 71% 55% - 57% 41% - 43%	69% - 71% 55% - 57% 41% - 43%	81% - 83% 57% - 59% 46% - 48%
API Revenue Growth Y/Y Adjusted Gross Margin % Adjusted Operating Margin %	9% - 11% 45% - 48% 25% - 27%	9% - 11% 45% - 48% 25% - 27%	9% - 11% 45% - 48% 25% - 27%	<mark>5% - 7%</mark> 48% - 50% 28% - 30%

Legend: Y/Y = Year over Year





Across all segments, we expect to launch >45 new products, resulting in >\$190M of revenue in FY 2012

Potential Rx to OTC switches

• \$10B in branded sales potential over the next 5 years

Compare to Mucinese Active ingredent Perrigo NX 4592-498-78 Guaifenesin Extended-Release Tablets, 600 mg Expectorant		And the second of the second o	<text></text>	
12 Hour ☑ Relieves Chest Congestion ☑ Thins and Loosens Mucus	Product Updates	Branded Sales (\$M)	Launch Status	Congress Versitary Microsoft
Actual Stor	Generic version of Clarinex®	\$254	OTC Switch TBD	Bonus
100 Extended-Release Tablets	Generic version of Prevacid®	\$223	May 19th	Minoxidil Topical Across Foam, 3%
Allergy Course DM	Delsym® Suspension	\$171	FY:2013	Hair Regro
where by Sofie Tip Int ars & older Control of the Dispersion Control of Dispersion	Generic version of Allegra® D12	\$147	FY:2012	for Men
R & OUTDOOR CES Detesting from	Generic version of Mucinex®	\$135	Launched	Christially Proven Held Regrow Hall
	Generic version of Claritin D®	\$111	Launched	Vore 60 ₂ (2)
R. (C) (115mL) Alcohol-free 89 mL (3 fl oz)	Generic version of Rogaine® Foam	\$59	Launched	Peri



37 ANDAs Pending FDA approval

- ANDAs represent \$4B in branded sales
- 8 confirmed first-to-file ANDAs

5 Paragraph IV litigations

5 projects in clinical studies

Rx Pipeline Highlights	<u>Branded Sales</u> (\$M)	<u>Status</u>
Generic version of Duac® Gel	\$141	FY:2012
Authorized Generic of Topical Product	\$70	Launched
Other Undisclosed Products		









Questions

Appendix





PERRIGO COMPANY RECONCILIATION OF NON-GAAP MEASURES

(in thousands, except per share amounts)

(unaudited)

							Three Mor	nths E	Ended							
Consolidated			Mai	ch 31, 20	12					Mar	ch 26, 20)11			% Ch	ange
			No	n-GAAP						Nor	ו-GAAP					As
		GAAP	Adj	ustments	_	As	Adjusted		GAAP	Adju	Istments	_	As	Adjusted	GAAP	Adj.
Net sales	\$	778,017	\$	-	_	\$	778,017	\$	691,563	\$	-	-	\$	691,563	13%	13%
Cost of sales	_	498,744		13,505	(a)		485,239		452,429		7,703	(a)		444,726	10%	9%
Gross profit		279,273		13,505			292,778		239,134		7,703			246,837	17%	19%
Operating expenses																
Distribution		10,181		-			10,181		8,525		-			8,525	19%	19%
Research and development		27,950		-			27,950		23,511		-			23,511	19%	19%
Selling and administration		87,991		5,027	(a)		82,964		84,185		5,095	(a,d)		79,090	5%	5%
Restructuring		7,081		7,081	(b)		-		-		-	_		-	-	-
Total operating expenses		133,203		12,108			121,095		116,221		5,095			111,126	15%	9%
Operating income		146,070		25,613			171,683		122,913		12,798			135,711	19%	27%
Interest, net		16,651		-			16,651		10,915		-			10,915	53%	53%
Other income, net		(5,202)		-	_		(5,202)		(753)		-	_		(753)	591%	591%
Pre-tax income from cont. ops.		134,621		25,613			160,234		112,751		12,798			125,549	19%	28%
Income tax expense		18,894		8,661	(c)		27,555		21,220		4,117	(c)		25,337	-11%	9%
Income from continuing operations	\$	115,727	\$	16,952	=	\$	132,679	\$	91,531	\$	8,681	=	\$	100,212	26%	32%
Diluted EPS from cont. ops.	\$	1.23				\$	1.41	\$	0.98				\$	1.07	26%	32%
Diluted weighted average shares outstanding		94,124					94,124		93,549					93,549		
Effective tax rate		14.0%					17.2%		18.8%					20.2%		
Gross margin		35.9%					37.6%		34.6%					35.7%		
Operating margin		18.8%					22.1%		17.8%					19.6%		

(a) Deal-related amortization

(b) Restructuring charges related to Florida

(c) Total tax effect for non-GAAP pre-tax adjustments

(d) Acquisition-related costs of \$1,095





PERRIGO COMPANY REPORTABLE SEGMENTS RECONCILIATION OF NON-GAAP MEASURES

(in thousands) (unaudited)

				Three	Month	ns E	nded						
Consumer Healthcare		Marc	ch 31, 2012					% Cha	ange				
		Nor	n-GAAP					Nor	I-GAAP				As
	 GAAP	Adju	stments	As Adjust	ed	(GAAP	Adju	stments	As	Adjusted	GAAP	Adj.
Net sales	\$ 448,848	\$	-	\$ 448,84	18	\$	425,025	\$	-	\$	425,025	6%	6%
Cost of sales	 311,121		1,010 ^(a)	310,1	11		289,825		918 ^(a)		288,907	7%	7%
Gross profit	137,727		1,010	138,73	37		135,200		918		136,118	2%	2%
Operating expenses													
Distribution	6,472		-	6,4	72		5,154		-		5,154	26%	26%
Research and development	13,471		-	13,4	71		15,297		-		15,297	-12%	-12%
Selling and administration	43,162		1,411 ^(a)	41,7	51		42,545		1,210 ^(a)		41,335	1%	1%
Total operating expenses	 63,105		1,411	61,69	94		62,996		1,210		61,786	0%	0%
Operating income	\$ 74,622	\$	2,421	\$ 77,04	13	\$	72,204	\$	2,128	\$	74,332	3%	4%
Distribution, selling and administration	11.1%			10.7	%		11.2%				10.9%		
Gross margin	30.7%			30.9	9%		31.8%				32.0%		
Operating margin	16.6%			17.2	%		17.0%				17.5%		
				Three	Month	ıs E	nded						
Nutritionals		Marc	ch 31, 2012					Mar	ch 26, 2011			% Cha	ange
		Nor	n-GAAP					Nor	I-GAAP				As
	 GAAP	Adju	stments	As Adjust	ed	(GAAP	Adju	stments	As	Adjusted	GAAP	Adj.
Net sales	\$ 117,683	\$	-	\$ 117,68	33	\$	124,077	\$	-	\$	124,077	-5%	-5%
Cost of sales	 86,312		3,021 ^(a)	83,29	91		86,047		3,000 ^(a)		83,047	0%	0%
Gross profit	31,371		3,021	34,39	92		38,030		3,000		41,030	-18%	-16%
Operating expenses	 27,697		10,697 ^(a,b)	17,00	00		20,098		2,790 ^(a)		17,308	38%	-2%
Operating income	\$ 3,674	\$	13,718	\$ 17,39	92	\$	17,932	\$	5,790	\$	23,722	-80%	-27%
Gross margin	26.7%			29.2	%		30.7%				33.1%		
Operating margin	3.1%			14.8	8%		14.5%				19.1%		

(a) Deal-related amortization

(b) Restructuring charges of \$7,081 related to Florida





PERRIGO COMPANY REPORTABLE SEGMENTS

(in thousands) (unaudited)

					Three Mon	ths Er	nded						
Rx Pharmaceuticals		Mar	ch 31, 2012			_		Marc	h 26, 2011			% Cha	ange
		Nor	n-GAAP					Nor	I-GAAP				As
	GAAP	Adju	stments	As	Adjusted		GAAP	Adju	stments	As	Adjusted	GAAP	Adj.
Net sales	\$ 155,591	\$	-	\$	155,591	\$	84,383	\$	-	\$	84,383	84%	84%
Cost of sales	 70,946		8,574 ^(a)		62,372	_	43,351	_	2,827 ^(a)		40,524	64%	54%
Gross profit	 84,645		8,574		93,219		41,032		2,827		43,859	106%	113%
Operating expenses	 15,051	_	-		15,051	_	9,891	_	-		9,891	52%	52%
Operating income	\$ 69,594	\$	8,574	\$	78,168	\$	31,141	\$	2,827	\$	33,968	123%	130%
Gross margin	54.4%				59.9%		48.6%				52.0%		
Operating margin	44.7%				50.2%		36.9%				40.3%		
					Three Mon	ths Er	nded						

					Thee Mon		lueu						
		Marc	h 31, 2012					Marcl	า 26, 2011			% Cha	ange
		Non	-GAAP					Non	GAAP				As
(GAAP	Adjus	stments	As	Adjusted		GAAP	Adjus	stments	As	Adjusted	GAAP	Adj.
\$	36,951	\$	-	\$	36,951	\$	41,206	\$	-	\$	41,206	-10%	-10%
	18,029	_	490 ^(a)		17,539		22,070		519 ^(a)		21,551	-18%	-19%
	18,922		490		19,412		19,136		519		19,655	-1%	-1%
	8,048	_	-		8,048		7,818		-		7,818	3%	3%
\$	10,874	\$	490	\$	11,364	\$	11,318	\$	519	\$	11,837	-4%	-4%
	51.2%				52.5%		46.4%				47.7%		
	29.4%				30.8%		27.5%				28.7%		
	\$	18,029 18,922 8,048 \$ 10,874 51.2%	GAAP Adjus \$ 36,951 \$ 18,029 1 8,048 \$ \$ 10,874 \$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	GAAP Adjustments As \$ 36,951 \$ - \$ 18,029 490 \$ 18,922 490 \$ \$ 10,874 \$ 490 \$ 51.2% \$ \$	March 31, 2012 Non-GAAP GAAP Adjustments As Adjusted \$ 36,951 \$ - \$ 36,951 18,029 490 (a) 17,539 18,922 490 19,412 8,048 - 8,048 \$ 10,874 \$ 490 \$ 11,364 51.2% 52.5%	March 31, 2012 Non-GAAP GAAP Adjustments As Adjusted \$ 36,951 \$ - \$ 36,951 \$ 18,029 490 17,539 \$ 18,922 490 19,412 \$ 8,048 - 8,048 \$ \$ 10,874 \$ 490 \$ 11,364 \$ 51.2% 52.5% \$ \$	GAAP Adjustments As Adjusted GAAP \$ 36,951 \$ - \$ 36,951 \$ 41,206 18,029 490 17,539 22,070 18,922 490 19,412 19,136 8,048 - 8,048 7,818 \$ 10,874 \$ 490 \$ 11,364 \$ 11,318 51.2% 52.5% 46.4%	March 31, 2012 March Non-GAAP Adjustments As Adjusted GAAP Adjust § 36,951 \$ - \$ 36,951 \$ 41,206 \$ 18,029 490 (a) 17,539 22,070 - 18,922 490 19,412 19,136 - - 8,048 - - 8,048 7,818 - - - 8,048 - - 8,048 - - 8,048 -	March 31, 2012 March 26, 2011 Non-GAAP Non-GAAP GAAP Adjustments As Adjusted GAAP Adjustments \$ 36,951 \$ - \$ 36,951 \$ 41,206 \$ - 18,029 490 17,539 22,070 519 (a) 18,922 490 19,412 19,136 519 8,048 - 8,048 7,818 - \$ 10,874 \$ 490 \$ 11,364 \$ 11,318 \$ 519 51.2% 52.5% 46.4% 10,874 10,874	March 31, 2012 March 26, 2011 Non-GAAP Non-GAAP GAAP Adjustments As Adjusted GAAP Adjustments As \$ 36,951 \$ - \$ 36,951 \$ 41,206 \$ - \$ \$ 18,029 490 (a) 17,539 22,070 519 (a) 18,922 490 19,412 19,136 519 \$ 8,048 - 8,048 7,818 - \$ \$ 10,874 \$ 490 \$ 11,364 \$ 11,318 \$ 519 \$ 51.2% 52.5% 46.4% \$ \$ \$	March 31, 2012 March 26, 2011 Non-GAAP Adjustments As Adjusted GAAP Adjustments As Adjusted GAAP Adjustments As Adjusted S Adjuste S Adjuste S </td <td>$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$</td>	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$

(a) Deal-related amortization

(b) Restructuring charges of \$7,081 related to Florida





PERRIGO COMPANY FY 2012 GUIDANCE AND FY 2011 EPS RECONCILIATION OF NON-GAAP MEASURES

(unaudited)

	Full Year Fiscal 2012 Guidance*
FY12 reported diluted EPS from continuing operations range	\$4.10 - \$4.20
Deal-related amortization ⁽¹⁾	0.53
Charge associated with inventory step-up	0.18
Charges associated with acquisition-related and severance costs	0.06
Charges associated with restructuring	0.06
Earnings associated with sale of pipeline development projects	(0.03)
FY12 adjusted diluted EPS from continuing operations range	\$4.90 - \$5.00

	Fiscal 2011*
FY11 reported diluted EPS from continuing operations	\$3.64
Deal-related amortization ⁽¹⁾	0.34
Charges associated with acquisition-related costs	0.02
Charges associated with restructuring	0.01
FY11 adjusted diluted EPS from continuing operations	\$4.01

(1) Amortization of acquired intangible assets related to business combinations and asset acquisitions **All information based on continuing operations.*





PERRIGO COMPANY FY 2012 GUIDANCE RECONCILIATION OF NON-GAAP MEASURES

(unaudited)

	Full Year Fiscal 2012 Guidance
Consolidated	
Reported consolidated gross margin range	32.5% - 35.5%
Deal-related amortization ⁽¹⁾	1.7%
Inventory step-up	0.8%
Adjusted consolidated gross margin range	35% - 38%
Reported research and development expense as % of net sales	3.4%
Pipeline development projects	0.1%
Adjusted research and development expense as % of net sales	3.5%
Reported distribution, sales, general and administrative expense as % of net sales	13.4%
Deal-related amortization ⁽¹⁾	-0.6%
Acquisition-related and severance costs	-0.3%
Adjusted distribution, sales, general and administrative expense as % of net sales	12.5%
Reported consolidated operating margin range	16.4% - 18.4%
Deal-related amortization ⁽¹⁾	2.3%
Inventory step-up ⁽²⁾	0.8%
Acquisition-related and severance costs	0.3%
Restructuring	0.3%
Pipeline development projects	-0.1%
Adjusted consolidated operating margin range	20% - 22%
Consumer Healthcare	
Reported gross margin range	30.8% - 31.8%
Deal-related amortization ⁽¹⁾	0.2%
Adjusted gross margin range	31% - 32%
Reported operating margin range	16.5% - 18.5%
Deal-related amortization ⁽¹⁾	0.5%
Adjusted operating margin range	17% - 19%

Quality, Affordable Healthcare Products

(1) Amortization of acquired intangible assets related to business combinations and asset acquisitions

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PERRIGO COMPANY FY 2012 GUIDANCE RECONCILIATION OF NON-GAAP MEASURES

(unaudited)

	Full Year Fiscal 2012 Guidance
Nutritionals	
Reported gross margin range	25% - 27%
Deal-related amortization ⁽¹⁾	3.0%
Adjusted gross margin range	28% - 30%
Reported operating margin range	5.4% - 7.4%
Deal-related amortization ⁽¹⁾	5.9%
Restructuring	1.7%
Adjusted operating margin range	13% - 15%
Rx Pharmaceuticals	
Reported gross margin range	47.5% - 49.5%
Deal-related amortization ⁽¹⁾	5.2%
Inventory step-up	4.3%
Adjusted gross margin range	57% - 59%
Reported operating margin range	36.5% - 38.5%
Deal-related amortization ⁽¹⁾	5.2%
Inventory step-up	4.3%
Severance charges	0.6%
Pipeline development projects	-0.6%
Adjusted operating margin range	46% - 48%
API	
Reported gross margin range	46.8% - 48.8%
Deal-related amortization ⁽¹⁾	1.2%
	48% - 50%
Adjusted gross margin range	48% - 30%
Reported operating margin range	26.8% - 28.8%
Deal-related amortization ⁽¹⁾	1.2%
Adjusted operating margin range	28% - 30%

Quality, Affordable Healthcare Products

(1) Amortization of acquired intangible assets related to business combinations and asset acquisitions

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PERRIGO COMPANY **RECONCILIATION OF NON-GAAP MEASURES**

(in thousands) (unaudited)

Nutritionals	Q2 FY12		
Net sales	\$	128,147	
	•	00.000	
Reported gross profit	\$	29,368	
Deal-related amortization ⁽¹⁾	_	3,022	
Adjusted gross profit	\$	32,390	
Adjusted gross margin		25.3%	
Reported operating income	\$	6,495	
Deal-related amortization ⁽¹⁾		6,637	
Adjusted operating income	\$	13,132	
Adjusted operating margin		10.2%	
Concellidated			
Consolidated	Q3 FY10		
Net sales	\$	537,632	
Reported gross profit	\$	187,395	
Deal-related amortization ⁽¹⁾		4,228	
Inventory step-up		94	
Adjusted gross profit	\$	191,717	
Adjusted gross margin		35.7%	
Reported operating income	\$	89,152	
Restructuring		7,474	
Deal-related amortization ⁽¹⁾		5,374	
Acquisition-related costs		3,052	
Inventory step-up		94	
Adjusted operating income	\$	105,146	
Adjusted operating margin		19.6%	

Total debt	\$1,494,620
Less: Cash and cash equivalents	(554,280)
Total net debt	940,340
Total shareholders' equity	1,772,674
Total capital	\$2,713,014
Net debt to total capital ratio	34.7%

3/31/2012

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Net debt to total capital ratio



(1) Amortization of acquired intangible assets related to business combinations and asset acquisitions



(unaudited)

	Three Months Ended				Change	;
Consolidated	Marc	h 31, 2012	March 26, 2011		\$	%
Net sales, as reported	\$	778,017	\$	691,563	\$ 86,454	13%
Less: Paddock acquisition		(61,946)		-	(61,946)	
Net sales, organic	\$	716,071	\$	691,563	\$ 24,508	4%
	Three Months Ended				Change	<u>}</u>
Rx Pharmaceuticals	Mara		N 4	- 00 0044	¢	0/
RX Fnannaceulicais	Marc	h 31, 2012	Marc	ch 26, 2011	<u> </u>	%
Net sales, as reported	\$	n 31, 2012 155,591	\$	84,383	ہ \$ 71,208	<u>%</u> 84%
				,	ہ \$ 71,208 (61,946)	

