

## Perrigo Fiscal 2011 First Quarter Conference Call

November 2, 2010



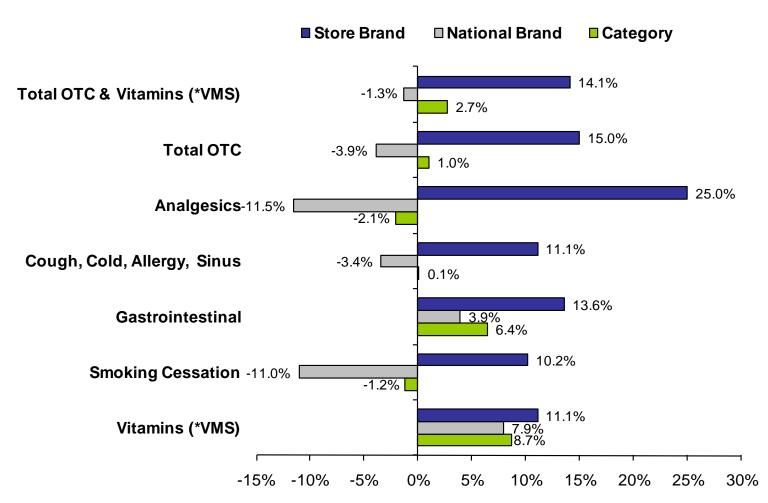
## **Forward Looking Statements**

Certain statements in this presentation are forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and are subject to the safe harbor created thereby. These statements relate to future events or the Company's future financial performance and involve known and unknown risks, uncertainties and other factors that may cause the actual results, levels of activity, performance or achievements of the Company or its industry to be materially different from those expressed or implied by any forward-looking statements. In some cases, forwardlooking statements can be identified by terminology such as "may," "will," "could," "would," "should," "expect," "plan," "anticipate," "intend," "believe," "estimate," "predict," "potential" or other comparable terminology. The Company has based these forward-looking statements on its current expectations, assumptions, estimates and projections. While the Company believes these expectations, assumptions, estimates and projections are reasonable, such forward-looking statements are only predictions and involve known and unknown risks and uncertainties, many of which are beyond the Company's control. These and other important factors, including those discussed under "Risk Factors" in the Company's Form 10-K for the year ended June 26, 2010, as well as the Company's subsequent filings with the Securities and Exchange Commission, may cause actual results, performance or achievements to differ materially from those expressed or implied by these forward-looking statements. The forward-looking statements in this presentation are made only as of the date hereof, and unless otherwise required by applicable securities laws, the Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.



## **All Category Update**

### 52 Weeks





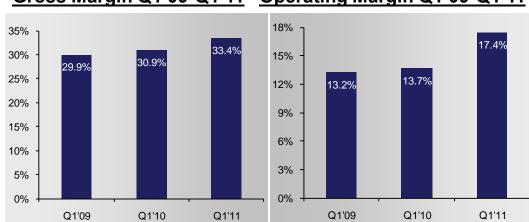
## **GAAP Financials -** From Continuing Operations

errigo Consolidated			
(\$ in millions, except per share amounts)	Q1 2011	Q1 2010	% Change Y/Y
Net Sales	\$ 641	\$ 528	21%
Cost of Sales	427	365	17%
<b>Gross Profit</b>	214	163	31%
Distribution	8	6	29%
SG&A	76	52	47%
R&D	18	19	-5%
Write-off of IPR&D	-	14	-
Operating Income	112	72	55%
Income from Continuing Ops	\$ 74	\$ 51	44%
Diluted EPS from Continuing Ops	\$ 0.79	\$ 0.55	44%

### Margin Analysis

Gross Margin								
Q1 2011	Q1 2010	Change						
33.4%	30.9%	250 bps						
Operating Margin								
Ор	erating Mar	gin						
Q1 2011	erating Mar Q1 2010	<b>gin</b> Change						

### Gross Margin Q1'09-Q1'11 Operating Margin Q1'09-Q1'11



(in millions, except per share data)	Q1 2011	Q1 2010	% Change Y/Y
Net Sales	\$ 641.3	\$ 528.3	21%
Reported Gross Profit  Deal-related amortization (1)  Inventory step-up	\$ 214.0 7.2 -	\$ 163.2 4.2 0.3	31%
Adjusted Gross Profit	\$ 221.1	\$ 167.7	32%
Reported Operating Expenses  Deal-related amortization (1)  Write-off of in-process R&D	\$ 102.2 (4.1)	\$ 91.1 (1.1) (14.0)	12%
Adjusted Operating Expenses	\$ 98.1	\$ 75.9	29%
Reported Operating Income  Deal-related amortization (1)  Inventory step-up  Write-off of in-process R&D	\$ 111.8 11.3 - -	\$ 72.1 5.3 0.3 14.0	55%
Adjusted Operating Income	\$ 123.1	\$ 91.7	34%
Reported Income from Continuing Operations  Deal-related amortization (1,2)  Inventory step-up (2)  Write-off of in-process R&D (2)	\$ 73.7 7.7 - -	\$ 51.1 3.9 0.2 11.4	44%
Adjusted Income from Continuing Ops	\$ 81.4	\$ 66.7	22%
Adjusted Diluted EPS from Continuing Ops	\$ 0.87	\$ 0.71	23%
Diluted weighted average shares outstanding	93.3	93.4	
Adjusted gross margin Adjusted operating margin	34.5% 19.2%	31.7% 17.4%	+280 bps +180 bps

<sup>(1)</sup> Amortization of acquired intangible assets related to business combinations and asset acquisitions



<sup>(2)</sup> Net of taxes

## Perrigo Consolidated

(\$ in millions, except per share amounts)	Q1 2011	Q1 2010	% Change Y/Y	Change as a % to sales
Net Sales	\$ 641	\$ 528	21%	
Adjusted Cost of Sales	<b>4</b> 20	361	17%	
Adjusted Gross Profit	221	168	32%	280 bps
Adjusted Operating Expenses	98	76	29%	
Adjusted Operating Income	123	92	34%	180 bps
Adjusted Income from Continuing Ops	\$ 81	\$ 67	22%	10 bps
Adjusted Diluted EPS from Continuing Ops	\$ 0.87	\$ 0.71	23%	

### Margin Analysis

Adjusted Gross Margin								
Q1 2011	Q1 2010	Change						
34.5%	31.7%	280 bps						
Adjuste	d Operating	Margin						
Adjuste Q1 2011	d Operating Q1 2010	<b>Margin</b> Change						



Consumer Healthcare

(\$ in millions)	Q1 2011	Q1 2010	% Change Y/Y	Change as a % to sales
Net Sales	\$ 396	\$ 381	4%	
Adjusted Cost of Sales	270	257	5%	
Adjusted Gross Profit	126	124	2%	-50 bps
Adjusted Operating Expenses	53	<i>4</i> 8	11%	
Adjusted Operating Income	\$ 73	\$ 76	-3%	-140 bps

### Margin Analysis

Adjusted Gross Margin									
Q1 2011	Q1 2010	Change							
31.9%	32.4%	-50 bps							
Adjusted Operating Margin									
Adjuste	d Operating	Margin							
Adjuste Q1 2011	d Operating Q1 2010	Margin Change							

### **Negative Impacts**

- Increased costs related to quality initiatives
- Competition in smoking cessation
- Higher one-time employee costs
- Higher sales promotion spending

### **Partial Positive Offsets**

- Positive procurement activities and commodity management
- Lower R&D spend due to timing of products





**Nutritionals** 

(\$ in millions)	Q1 2011	Q1 2010	% Change Y/Y	Change as a % to sales
Net Sales	\$ 123	\$ 56	120%	
Adjusted Cost of Sales	81	53	54%	
Adjusted Gross Profit	41	3	1208%	2800 bps
Adjusted Operating Expenses	18	5	230%	
Adjusted Operating Income (Loss)	\$ 24	\$ (2)	-	2330 bps

### Margin Analysis

	-								
Adjusted Gross Margin									
Q1 2011	Q1 2010	Change							
33.7%	5.7%	2800 bps							
Adjuste	Adjusted Operating Margin								
Q1 2011	Q1 2010	Change							
19.5%	-3.8%	2330 bps							

### **Positive Impacts**

- Acquisition of PBM
- Commodity pricing improvements
- Plant efficiency
- Operating expense leverage
- Contribution from PBM acquisition

### Partial Negative Offsets

- Pricing pressure in VMS
- Increased competition on certain products
- Slight deleveraging from lower volume in VMS





Rx Pharmaceuticals

(\$ in millions)	Q1 2011	Q1 2010	% Change Y/Y	Change as a % to sales
Net Sales	\$ 69	\$ 47	47%	
Adjusted Cost of Sales	39	22	78%	
Adjusted Gross Profit	30	25	20%	-990 bps
Adjusted Operating Expenses	10	8	20%	
Adjusted Operating Income	\$ 20	\$ 17	20%	-660 bps

### Margin Analysis

Adjusted Gross Margin								
Q1 2011	Q1 2010	Change						
43.6%	53.5%	-990 bps						
Adjusted Operating Margin								
Adjuste	d Operating	Margin						
Adjuste Q1 2011	d Operating Q1 2010	Margin Change						

### **Negative Impacts**

### Gross margin mix for Aldara® authorized generic



New product sales

**Partial Positive Offsets** 

Favorable pricing



 Impact from Aldara® authorized generic



 SG&A leverage on increased product sales



API

(\$ in millions)	(	Q1 2011	Q1 2010	% Change Y/Y	Change as a % to sales
Net Sales	\$	37	\$ 33	13%	
Adjusted Cost of Sales		20	22	-7%	
Adjusted Gross Profit		17	11	<b>54</b> %	1200 bps
Adjusted Operating Expenses		6	7	-5%	
Adjusted Operating Income	\$	11	\$ 4	141%	1530 bps

### Margin Analysis

Adjusted Gross Margin								
Q1 2011	Q1 2010	Change						
46.2%	34.2%	1200 bps						
Adjuste	d Operating	Margin						
Adjuste Q1 2011	d Operating Q1 2010	Margin Change						

### **Positive Impacts**

- Temozolomide sales in Europe
- Favorable product mix
- Lower expenses due to restructuring in Germany

### **Partial Negative Offsets**

Negative foreign currency impact

N/A



# FY 2010 & 2011 Adj. Diluted EPS Reconciliation\* - From Continuing Operations

	FY 10 Actual		FY 11 Guidance	Y/Y Growth
Reported Diluted EPS from Continuing Operations	\$	2.42	\$3.28 - \$3.43	+36% to +42%
Charges associated with inventory step-ups		0.075	-	
Charges associated with acquired research and development		0.157	-	
Charges associated with acquisition costs		0.083	-	
Charges associated with restructuring		0.100	-	
Deal-related intangible amortization		0.195	0.32	
Adjusted Diluted EPS from Continuing Operations	\$	3.03	\$3.60 - \$3.75	+19% to +24%



<sup>\*</sup>See attached financial schedule for reconciliation to GAAP numbers

## Perrigo FY11 Revised Guidance\* - From Continuing Operations

**Consolidated Revenue** 20% to 23% from Fiscal 2010 Growth Adj. Consolidated 34% to 35% from Fiscal 2010 **Gross Margin** Adj. Consolidated 18% to 19% of Net Sales **Operating Margin** \$3.60 to \$3.75 (19% to 24% Y/Y Growth\*\*) **Adjusted Diluted EPS** Cash Flow from \$350M to \$380M **Operations Estimated Effective Approximately 29% Worldwide Tax Rate** 



<sup>\*</sup>See attached financial schedule for reconciliation to GAAP numbers

<sup>\*\*</sup>Growth as compared to fiscal 2010 adjusted diluted EPS from continuing operations



## **Appendix**



## Table I

### Table I PERRIGO COMPANY SEGMENT INFORMATION

(in thousands) (unaudited)

	First Quarter*					
		2011			2010	
Segment Net Sales						
Consumer Healthcare	\$	396,104	9	\$	380,821	
Nutritionals		122,684			55,792	
Rx Pharmaceuticals		69,333			47,131	
API		37,361			32,920	
Other		15,840			11,669	
Total	\$	641,322	9	\$	528,333	
Segment Operating Income (Loss)						
Consumer Healthcare	\$	71,319	9	\$	74,417	
Nutritionals		18,079			(2,590)	
Rx Pharmaceuticals		17,755			60	
API		10,323			3,949	
Other		805			288	
Unallocated expenses		(6,514)			(3,995)	
Total	\$	111,767	- ;	\$	72,129	

<sup>\*</sup>All information based on continuing operations.



### **PERRIGO COMPANY**

### RECONCILIATION OF NON-GAAP MEASURES

## Table II

		First	Quarter*	
	2011		2010	% Change
Net sales	\$ 641,322	\$	528,333	21%
Reported gross profit	\$ 213,954	\$	163,212	31%
Deal-related amortization (1)	7,174		4,157	
Inventory step-up	-		320	
Adjusted gross profit	\$ 221,128	\$	167,689	32%
Adjusted gross profit %	34.5%		31.7%	
Reported operating expenses	\$ 102,187	\$	91,083	12%
Deal-related amortization (1)	(4,113)		(1,135)	
Write-off of in-process R&D	 -		(14,000)	
Adjusted operating expenses	\$ 98,074	\$	75,948	29%
Adjusted operating expense %	15.3%		14.4%	
Reported operating income	\$ 111,767	\$	72,129	55%
Deal-related amortization (1)	11,287		5,292	
Inventory step-up	-		320	
Write-off of in-process R&D	 -		14,000	
Adjusted operating income	\$ 123,054	\$	91,741	34%
Adjusted operating income %	19.2%		17.4%	
Reported income from continuing operations	\$ 73,678	\$	51,100	44%
Deal-related amortization (1,2)	7,672		3,881	
Inventory step-up (2)	-		240	
Write-off of in-process R&D (2)	-		11,442	
Adjusted income from continuing operations	\$ 81,350	\$	66,663	22%
Diluted earnings per share from continuing operations				
Reported	\$ 0.79	\$	0.55	44%
Adjusted	\$ 0.87	\$	0.71	23%
Diluted weighted average shares outstanding	93,269		93,396	
	 _			

<sup>(1)</sup> Amortization of acquired intangible assets related to business combinations and asset acquisitions



<sup>(2)</sup> Net of taxes

<sup>&</sup>lt;sup>15</sup> \*All information based on continuing operations

## **Table II Continued**

### PERRIGO COMPANY RECONCILIATION OF NON-GAAP MEASURES

	First Quarter*					
		2011		2010	% Change	
Consumer Healthcare						
Net sales	\$	396,104	\$	380,821	4%	
Reported gross profit	\$	125,592	\$	122,937	2%	
Deal-related amortization (1)		802		617		
Adjusted gross profit	\$	126,394	\$	123,554	2%	
Adjusted gross profit %		31.9%		32.4%		
Reported operating expenses	\$	54,273	\$	48,520	12%	
Deal-related amortization (1)		(1,312)		(644)		
Adjusted operating expenses	\$	52,961	\$	47,876	11%	
Adjusted operating expenses %		13.4%		12.6%		
Reported operating income	\$	71,319	\$	74,417	-4%	
Deal-related amortization (1)		2,114		1,261		
Adjusted operating income	\$	73,433	\$	75,678	-3%	
Adjusted operating income %		18.5%	·	19.9%		
Nutritionals						
Net sales	\$	122,684	\$	55,792	120%	
Reported gross profit	\$	38,390	\$	3,165	1113%	
Deal-related amortization (1)		3,000		-		
Adjusted gross profit	\$	41,390	\$	3,165	1208%	
Adjusted gross profit %		33.7%		5.7%		
Reported operating expenses	\$	20,311	\$	5,755	253%	
Deal-related amortization (1)		(2,801)		(450)		
Adjusted operating expenses	\$	17,510	\$	5,305	230%	
Adjusted operating expenses %		14.3%		9.5%		
Reported operating income (loss)	\$	18,079	\$	(2,590)	798%	
Deal-related amortization (1)		5,801		450		
Adjusted operating income (loss)	\$	23,880	\$	(2,140)		
Adjusted operating income (loss) %		19.5%		-3.8%		



## PERRIGO COMPANY RECONCILIATION OF NON-GAAP MEASURES

## **Table II Continued**

ii oontiiiaca		First	Quarter*	
	2011		2010	% Change
Rx Pharmaceuticals				
Net sales	\$ 69,333	\$	47,131	47%
Reported gross profit	\$ 27,772	\$	22,399	24%
Deal-related amortization (1)	 2,459		2,795	
Adjusted gross profit	 30,231	\$	25,194	20%
Adjusted gross profit %	43.6%		53.5%	
Reported operating expenses	\$ 10,017	\$	22,339	-55%
Write-off of in-process R&D	 		(14,000)	
Adjusted operating expenses	 10,017	\$	8,339	20%
Adjusted operating expenses %	14.4%		17.7%	
Reported operating income	\$ 17,755	\$	60	29492%
Deal-related amortization (1)	2,459		2,795	
Write-off of in-process R&D	 		14,000	
Adjusted operating income	 20,214	\$	16,855	20%
Adjusted operating income %	29.2%		35.8%	
API				
Net sales	\$ 37,361	\$	32,920	13%
Reported gross profit	\$ 16,781	\$	10,758	56%
Deal-related amortization (1)	 492		489	
Adjusted gross profit	\$ 17,273	\$	11,247	54%
Adjusted gross profit %	46.2%		34.2%	
Reported operating expenses	\$ 6,458	\$	6,809	-5%
Deal-related amortization (1)	 -		(41)	
Adjusted operating expenses	\$ 6,458	\$	6,768	-5%
Adjusted operating expenses %	 17.3%		20.6%	
Reported operating income	\$ 10,323	\$	3,949	161%
Deal-related amortization (1)	 492		530	
Adjusted operating income	\$ 10,815	\$	4,479	141%
Adjusted operating income %	 28.9%		13.6%	



### PERRIGO COMPANY RECONCILIATION OF NON-GAAP MEASURES

## **Table II Continued**

	First Quarter*					
	2011			2010	% Change	
Other						
Net sales	\$	15,840	\$	11,669	36%	
Reported gross profit	\$	5,419	\$	3,953	37%	
Deal-related amortization (1)		421		256		
Inventory step-up		-		320		
Adjusted gross profit	\$	5,840	\$	4,529	29%	
Adjusted gross profit %		36.9%		38.8%		
Reported operating income	\$	805	\$	288	180%	
Deal-related amortization (1)		421		256		
Inventory step-up				320		
Adjusted operating income	\$	1,226	\$	864	42%	
Adjusted operating income %		7.7%		7.4%		



## Table III

### Table III **PERRIGO COMPANY RECONCILIATION OF NON-GAAP MEASURES**

(in thousands) (unaudited)

First C	Quart	er*		Adjustr	nent	-		Adjustment -		First Quarter*						
Reported C	Cost	of Sales	Dea	I-Related A	<b>Amor</b>	tization <sup>(1)</sup>		Inventory	Step	o-Up	p Adjusted Cost of Sales		f Sales			
2011		2010		2011		2010		2011	2	2010		2011		2010	% Change	
												_				
\$ 270,512	\$	257,884	\$	(802)	\$	(617)	\$	-	\$	-	\$	269,710	\$	257,267	5%	
84,294		52,627		(3,000)		-		-		-		81,294		52,627	54%	
41,561		24,732		(2,459)		(2,795)		-		-		39,102		21,937	78%	
20,580		22,162		(492)		(489)		-		-		20,088		21,673	-7%	
10,421		7,716		(421)		(256)		-		(320)		10,000		7,140	40%	
\$ 427,368	\$	365,121	\$	(7,174)	\$	(4,157)	\$	-	\$	(320)	\$	420,194	\$	360,644	17%	
\$	\$ 270,512 84,294 41,561 20,580 10,421	Reported Cost of 2011  \$ 270,512 \$ 84,294	\$ 270,512 \$ 257,884 84,294 52,627 41,561 24,732 20,580 22,162 10,421 7,716	Reported Cost of Sales         Dea           2011         2010           \$ 270,512         \$ 257,884         \$           84,294         52,627         41,561         24,732           20,580         22,162         10,421         7,716	Reported Cost of Sales         Deal-Related A           2011         2010           \$ 270,512         \$ 257,884         \$ (802)           84,294         52,627         (3,000)           41,561         24,732         (2,459)           20,580         22,162         (492)           10,421         7,716         (421)	Reported Cost of Sales         Deal-Related Amor           2011         2010           \$ 270,512         \$ 257,884           \$ 84,294         52,627           41,561         24,732           20,580         22,162           10,421         7,716           421)	Reported Cost of Sales         Deal-Related Amortization <sup>(1)</sup> 2011         2010         2011         2010           \$ 270,512         \$ 257,884         \$ (802)         \$ (617)           84,294         52,627         (3,000)         -           41,561         24,732         (2,459)         (2,795)           20,580         22,162         (492)         (489)           10,421         7,716         (421)         (256)	Reported Cost of Sales         Deal-Related Amortization <sup>(1)</sup> 2011         2010           \$ 270,512         \$ 257,884           \$ 84,294         52,627           41,561         24,732           20,580         22,162           10,421         7,716           4201         (256)	Reported Cost of Sales         Deal-Related Amortization <sup>(1)</sup> Inventory           2011         2010         2011         2010         2011           \$ 270,512         \$ 257,884         \$ (802)         \$ (617)         \$ -           84,294         52,627         (3,000)         -         -         -           41,561         24,732         (2,459)         (2,795)         -           20,580         22,162         (492)         (489)         -           10,421         7,716         (421)         (256)         -	Reported Cost of Sales         Deal-Related Amortization <sup>(1)</sup> Inventory Step           2011         2010         2011         2010         2011         2           \$ 270,512         \$ 257,884         \$ (802)         \$ (617)         \$ -         \$ 84,294         52,627         (3,000)         -         <	Reported Cost of Sales         Deal-Related Amortization <sup>(1)</sup> Inventory Step-Up           2011         2010         2011         2010           \$ 270,512         \$ 257,884         \$ (802)         \$ (617)         \$ -         \$ -           84,294         52,627         (3,000)         -         -         -         -         -           41,561         24,732         (2,459)         (2,795)         -         -         -         -           20,580         22,162         (492)         (489)         -         -         -         -           10,421         7,716         (421)         (256)         -         (320)	Reported Cost of Sales         Deal-Related Amortization <sup>(1)</sup> Inventory Step-Up           2011         2010         2011         2010           \$ 270,512         \$ 257,884         \$ (802)         \$ (617)         \$ -         \$ -           84,294         52,627         (3,000)         -         -         -         -           41,561         24,732         (2,459)         (2,795)         -         -         -           20,580         22,162         (492)         (489)         -         -         -           10,421         7,716         (421)         (256)         -         (320)	Reported Cost of Sales         Deal-Related Amortization <sup>(1)</sup> Inventory Step-Up         Adjusted Company           2011         2010         2011         2010         2011           \$ 270,512         \$ 257,884         \$ (802)         \$ (617)         \$ -         \$ -         \$ 269,710           84,294         52,627         (3,000)         -         -         -         -         81,294           41,561         24,732         (2,459)         (2,795)         -         -         39,102           20,580         22,162         (492)         (489)         -         -         20,088           10,421         7,716         (421)         (256)         -         (320)         10,000	Reported Cost of Sales         Deal-Related Amortization <sup>(1)</sup> Inventory Step-Up         Adjusted Cost of Sales           2011         2010         2011         2010         2011         2010         2011           \$ 270,512         \$ 257,884         \$ (802)         \$ (617)         \$ -         \$ -         \$ 269,710         \$ 84,294           \$ 41,561         24,732         (2,459)         (2,795)         -         -         39,102           20,580         22,162         (492)         (489)         -         -         20,088           10,421         7,716         (421)         (256)         -         (320)         10,000	Reported Cost of Sales         Deal-Related Amortization <sup>(1)</sup> Inventory Step-Up         Adjusted Cost of Sales           2011         2010         2011         2010         2011         2010           \$ 270,512         \$ 257,884         \$ (802)         \$ (617)         \$ -         \$ -         \$ 269,710         \$ 257,267           84,294         52,627         (3,000)         -         -         -         81,294         52,627           41,561         24,732         (2,459)         (2,795)         -         -         39,102         21,937           20,580         22,162         (492)         (489)         -         -         20,088         21,673           10,421         7,716         (421)         (256)         -         (320)         10,000         7,140	

## **Table IV**

### Table IV FY 2011 GUIDANCE AND FY 2010 EPS RECONCILIATION OF NON-GAAP MEASURES

(unaudited)

	Full Year Fiscal 2011 Guidance*
FY11 reported diluted EPS from continuing operations range	\$3.28 - \$3.43
Deal-related amortization (1)	0.32
FY11 adjusted diluted EPS from continuing operations range	\$3.60 - \$3.75
FY10 reported diluted EPS from continuing operations	Fiscal 2010*
Charges associated with acquisition costs	0.083
Deal-related amortization (1)	0.195
Charges associated with inventory step-ups	0.075
Charges associated with restructuring	0.100
Charges associated with acquired research and development	0.157
FY10 adjusted diluted EPS from continuing operations	\$3.03

## **Table V**

### Table V **FY 2011 GUIDANCE RECONCILIATION OF NON-GAAP MEASURES**

(unaudited)

	Full Year
	Fiscal 2011 Guidance*
Consolidated	
Reported consolidated gross margin range	33% - 34%
Deal-related amortization (1)	1.0%
Adjusted consolidated gross margin range	34.0% - 35.0%
Reported consolidated operating margin range	16.4% - 17.4%
Deal-related amortization (1)	1.6%
Adjusted consolidated operating margin range	18.0% - 19.0%
Consumer Healthcare	
Reported gross margin range	31.8% - 32.8%
Deal-related amortization (1)	0.2%
Adjusted gross margin range	32.0% - 33.0%
Reported operating margin range	17.6% - 18.6%
Deal-related amortization (1)	0.4%
Adjusted operating margin range	18.0% - 19.0%
Nutritionals	
Reported gross margin range	31.6% - 33.6%
Deal-related amortization (1)	2.4%
Adjusted gross margin range	34.0% - 36.0%
Reported operating margin range	13.3% - 14.3%
Deal-related amortization (1)	4.7%
Adjusted operating margin range	18.0% - 19.0%



## **Table V Continued**

### Table V (Continued) **FY 2011 GUIDANCE RECONCILIATION OF NON-GAAP MEASURES**

(unaudited)

Full Year

	Full Year
	Fiscal 2011 Guidance*
Rx Pharmaceuticals	
Reported gross margin range	40.9% - 42.9%
Deal-related amortization (1)	3.1%
Adjusted gross margin range	44.0% - 46.0%
Reported operating margin range	28.4% - 29.9%
Deal-related amortization (1)	3.1%
Adjusted operating margin range	31.5% - 33.0%
API	
Reported gross margin range	42.6% - 44.6%
Deal-related amortization (1)	1.4%
Adjusted gross margin range	44.0% - 46.0%
Reported operating margin range	20.6% - 22.6%
Deal-related amortization (1)	1.4%
Adjusted operating margin range	22.0% - 24.0%



## **Table VI**

## Table VI PERRIGO COMPANY RECONCILIATION OF NON-GAAP MEASURES

(in thousands) (unaudited)

	9/25/2010
Total debt	\$ 904,524
Less: Cash, cash equivalents and current investment securities	(56,658)
Total net debt	847,866
Total shareholders' equity	1,204,791
Total capital	\$2,052,657
Net debt to total capital ratio	41.3%

