## Perrigo Fiscal 2011 Second Quarter Conference Call

February 1, 2011

## Forward Looking Statements

Certain statements in this presentation are forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and are subject to the safe harbor created thereby. These statements relate to future events or the Company's future financial performance and involve known and unknown risks, uncertainties and other factors that may cause the actual results, levels of activity, performance or achievements of the Company or its industry to be materially different from those expressed or implied by any forward-looking statements. In some cases, forward-looking statements can be identified by terminology such as "may," "will," "could," "would," "should," "expect," "plan," "anticipate," "intend," "believe," "estimate," "predict," "potential" or other comparable terminology. The Company has based these forward-looking statements on its current expectations, assumptions, estimates and projections. While the Company believes these expectations, assumptions, estimates and projections are reasonable, such forward-looking statements are only predictions and involve known and unknown risks and uncertainties, many of which are beyond the Company's control. These and other important factors, including those discussed under "Risk Factors" in the Company's Form 10-K for the year ended June 26, 2010, as well as the Company's subsequent filings with the Securities and Exchange Commission, may cause actual results, performance or achievements to differ materially from those expressed or implied by these forward-looking statements. The forward-looking statements in this presentation are made only as of the date hereof, and unless otherwise required by applicable securities laws, the Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

From Continuing Operations

| (\$ in millions) | Q2 2011 |  | Q2 2010 |  | \% Change Y/Y |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Consolidated Perrigo | \$ | 717.5 | \$ | 582.4 | 23.2\% |
| Consumer Healthcare | \$ | 430.0 | \$ | 417.0 | 3.1\% |
| Nutritionals | \$ | 133.5 | \$ | 61.0 | 118.7\% |
| Rx Pharmaceuticals | \$ | 97.5 | \$ | 56.8 | 71.8\% |
| API | \$ | 40.3 | \$ | 35.3 | 14.3\% |

## All Category Update - 52 Weeks



## GAAP Financials

From Continuing Operations

## Perrigo Consolidated

| (\$ in millions, except per share amounts) | Q2 2011 |  | Q2 2010 |  | \% Change Y/Y |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales | \$ | 718 | \$ | 582 | 23\% |
| Cost of Sales |  | 468 |  | 385 | 22\% |
| Gross Profit |  | 250 |  | 198 | 26\% |
| Distribution |  | 9 |  | 7 | 25\% |
| R\&D |  | 25 |  | 21 | 19\% |
| SG\&A |  | 84 |  | 72 | 17\% |
| Operating Income |  | 132 |  | 98 | 35\% |
| Income from Continuing Ops | \$ | 90 | \$ | 63 | 43\% |
| Diluted EPS from Continuing Ops | \$ | 0.96 | \$ | 0.68 | 41\% |

Margin Analysis

| Gross Margin |  |  |
| :---: | :---: | :---: |
| Q2 2011 | Q2 2010 | Change |
| $34.8 \%$ | $33.9 \%$ | 90 bps |
| Operating Margin |  |  |
| Q2 2011 | Q2 2010 | Change |
| $18.4 \%$ | $16.8 \%$ | 160 bps |

Gross Margin Q2'09-Q2'11 Operating Margin Q2'09-Q2'11


## Adjusted Financials

## From Continuing Operations

## Three Months Ended

| (in millions, except per share data) | December 25, 2010 |  |  |  |  |  |  | December 26, 2009 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | GAAP |  | Non-GAAP |  |  | As adjusted |  | GAAP |  | Non-GAAP |  |  | As adjusted |  |
| Net sales | \$ | 718 | \$ | - |  | \$ | 718 | \$ | 582 | \$ | - |  | \$ | 582 |
| Cost of sales |  | 468 |  | 7 | (a) |  | 461 |  | 385 |  | 5 | (a, c) |  | 380 |
| Gross profit |  | 250 |  | 7 |  |  | 257 |  | 198 |  | 5 |  |  | 203 |
| Operating expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Distribution |  | 9 |  | - |  |  | 9 |  | 7 |  | - |  |  | 7 |
| Research and development |  | 25 |  | - |  |  | 25 |  | 21 |  | - |  |  | 21 |
| Selling and administration |  | 84 |  | 5 |  |  | 78 |  | 72 |  | 1 | (a) |  | 71 |
| Total |  | 117 |  | 5 |  |  | 112 |  | 100 |  | 1 |  |  | 98 |
| Operating income |  | 132 |  | 13 |  |  | 145 |  | 98 |  | 6 |  |  | 104 |
| Interest, net |  | 11 |  | - |  |  | 11 |  | 5 |  | - |  |  | 5 |
| Other income, net |  | (1) |  | - |  |  | (1) |  | (1) |  | - |  |  | (1) |
| Pretax income from cont. ops. |  | 122 |  | 13 |  |  | 135 |  | 94 |  | 6 |  |  | 100 |
| Income tax expense |  | 32 |  | 4 | (b) |  | 36 |  | 31 |  | 2 | (b) |  | 33 |
| Income from continuing operations | \$ | 90 | \$ | 9 |  | \$ | 98 | \$ | 63 | \$ | 5 |  | \$ | 67 |
|  | \$ | 0 |  |  |  | \$ | 1.05 | \$ | 0.68 |  |  |  | \$ | 0.73 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted weighted avg shares outstanding |  | 93.4 |  |  |  |  | 93.4 |  | 93.0 |  |  |  |  | 93.0 |
| Gross margin |  | 34.8\% |  |  |  |  | 35.8\% |  | 33.9\% |  |  |  |  | 34.8\% |
| Operating margin |  | 18.4\% |  |  |  |  | 20.2\% |  | 16.8\% |  |  |  |  | 17.9\% |

(a) Deal-related amortization
(b) Total tax effect for non-GAAP pretax adjustments
(c) Inventory step-ups of $\$ .617$
(d) Acquisition costs of $\$ 1.315$

## Adjusted Financials*

From Continuing Operations

## Perrigo Consolidated

| (\$ in millions, except per share amounts) | Q2 2011 |  | Q2 2010 |  | $\begin{gathered} \text { \% Change } \\ \text { Y/Y } \end{gathered}$ | Change as a \% to sales |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales | \$ | 718 | \$ | 582 | 23\% |  |
| Adjusted Cost of Sales |  | 461 |  | 380 | 21\% |  |
| Adjusted Gross Profit |  | 257 |  | 203 | 27\% | 100 bps |
| Distribution |  | 9 |  | 7 | 25\% |  |
| R\&D |  | 25 |  | 21 | 19\% |  |
| Adjusted SG\&A |  | 78 |  | 71 | 11\% |  |
| Adjusted Operating Income |  | 145 |  | 104 | 39\% | 230 bps |
| Adjusted Income from Continuing Ops | \$ | 98 | \$ | 67 | 46\% | 210 bps |
| Adjusted Diluted EPS from Continuing Ops | \$ | 1.05 | \$ | 0.73 | 44\% |  |

Margin Analysis

| Adjusted Gross Margin |  |  |
| :---: | :---: | :---: |
| Q2 2011 | Q2 2010 | Change |
| $\mathbf{3 5 . 8 \%}$ | $34.8 \%$ | 100 bps |
| Adjusted Operating Margin |  |  |
| Q2 2011 | Q2 2010 | Change |
| $20.2 \%$ | $17.9 \%$ | 230 bps |

## Adjusted Segment Financials* <br> From Continuing Operations

## Consumer Healthcare

| (\$ in millions) | Q2 2011 |  | Q2 2010 |  | \% Change Y/Y | Change as a $\%$ to sales |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales | \$ | 430 | \$ | 417 | 3\% |  |
| Adjusted Cost of Sales |  | 292 |  | 274 | 7\% |  |
| Adjusted Gross Profit |  | 138 |  | 143 | -3\% | -220 bps |
| Adjusted Operating Expenses |  | 61 |  | 57 | 7\% |  |
| Adjusted Operating Income | \$ | 77 | \$ | 86 | -10\% | -260 bps |

## Margin Analysis

| Adjusted Gross Margin |  |  |
| :---: | :---: | :---: |
| Q2 2011 | Q2 2010 | Change |
| 32.1\% | 34.3\% | -220 bps |
| Adjusted Operating Margin |  |  |
| Q2 2011 | Q2 2010 | Change |
| 18.0\% | 20.6\% | -260 bps |

## Negative Impacts

- Increased costs related to quality initiatives
- Lower manufacturing efficiencies due to production process redesign activities
- Timing of R\&D projects
- Operating expense deleveraging



## Partial Positive Offsets

- Positive procurement activities and commodity management
- N/A


## Adjusted Segment Financials* <br> From Continuing Operations

## Nutritionals

| (\$ in millions) | Q2 2011 |  | Q2 2010 |  | \% Change Y/Y | Change as a \% to sales |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales | \$ | 133 | \$ | 61 | 119\% |  |
| Adjusted Cost of Sales |  | 85 |  | 52 | 65\% |  |
| Adjusted Gross Profit |  | 49 |  | 10 | 410\% | 2080 bps |
| Adjusted Operating Expenses |  | 23 |  | 6 | 249\% |  |
| Adjusted Operating Income | \$ | 26 | \$ | 3 | 752\% | 1440 bps |

Margin Analysis

| Adjusted Gross Margin |  |  |
| :---: | :---: | :---: |
| Q2 2011 | Q2 2010 | Change |
| 36.4\% | $15.6 \%$ | 2080 bps |
| Adjusted Operating Margin |  |  |
| Q2 2011 | Q2 2010 | Change |
| 19.4\% | $5.0 \%$ | 1440 bps |

## Positive Impacts

- Acquisition of PBM
- Commodity pricing improvements
- Plant efficiency
- Operating expense leverage
- Contribution from PBM acquisition


## Adjusted Segment Financials* <br> From Continuing Operations

## Rx Pharmaceuticals

$\left.\begin{array}{|ccc|c|c|c|}\hline \text { (\$ in millions) } & & \text { Q2 2011 } & & \text { Q2 2010 } & \text { \% Change Y/Y }\end{array} \begin{array}{c}\text { Change as a } \\ \text { \% to sales }\end{array}\right]$

Margin Analysis

| Adjusted Gross Margin |  |  |
| :---: | :---: | :---: |
| Q2 2011 | Q2 2010 | Change |
| 48.2\% | $54.5 \%$ | -630 bps |
| Adjusted Operating Margin |  |  |
| Q2 2011 | Q2 2010 | Change |
| 36.9\% | $37.2 \%$ | -30 bps |

Negative Impacts

- Gross margin mix for Aldara® authorized generic
- Impact from Aldara® authorized generic


## Partial Positive Offsets

- New product sales
- Favorable pricing
- SG\&A leverage on increased product sales


## Adjusted Segment Financials* <br> From Continuing Operations

| (\$ in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2 2011 |  | Q2 2010 |  | \% Change Y/Y | Change as a \% to sales |
| Net Sales | \$ | 40 | \$ | 35 | 14\% |  |
| Adjusted Cost of Sales |  | 22 |  | 21 | 8\% |  |
| Adjusted Gross Profit |  | 18 |  | 15 | 23\% | 310 bps |
| Adjusted Operating Expenses |  | 8 |  | 9 | -19\% |  |
| Adjusted Operating Income | \$ | 11 | \$ | 5 | 95\% | 1080 bps |

Margin Analysis

| Adjusted Gross Margin |  |  |
| :---: | :---: | :---: |
| Q2 2011 | Q2 2010 | Change |
| 44.8\% | $41.7 \%$ | 310 bps |
| Adjusted Operating Margin |  |  |
| Q2 2011 | Q2 2010 | Change |
| 26.2\% | $15.4 \%$ | 1080 bps |

## Positive Impacts

- Temozolomide sales in Europe
- Favorable product mix
- Lower expenses due to restructuring in Germany


## Partial Negative Offsets

- Negative foreign currency impact
- N/A


## FY2010 \& FY2011 Adjusted Diluted EPS Reconciliation*

|  | FY 11 Guidance | Y/Y Growth |
| :---: | :---: | :---: |
| Reported Diluted EPS from Continuing Operations Range | \$3.28-\$3.43 | +36\% to +42\% |
| Deal-related intangible amortization ${ }^{(1,2)}$ | 0.355 |  |
| Charges associated with acquisition costs ${ }^{(2)}$ | 0.061 |  |
| Charge associated with inventory step-up ${ }^{(2)}$ | 0.054 |  |
| Adjusted Diluted EPS from Continuing Operations | \$3.75-\$3.90 | +24\% to +29\% |
|  | FY 10 Actual |  |
| Reported Diluted EPS from Continuing Operations | \$ 2.42 |  |
| Deal-related intangible amortization ${ }^{(1)}$ | 0.195 |  |
| Charges associated with acquisition costs | 0.083 |  |
| Charges associated with inventory step-ups | 0.075 |  |
| Charges associated with restructuring | 0.100 |  |
| Charges associated with acquired research and development | 0.157 |  |
| Adjusted Diluted EPS from Continuing Operations | \$ 3.03 |  |
| (1) Amortization of acquired intangible assets related to business combinations and as <br> (2) Assumes a mid-fourth fiscal quarter close of the Paddock Laboratories acquisition | acquisitions |  |

## Perrigo FY11 Revised Guidance*

From Continuing Operations

| Consolidated Revenue Growth | 20\% to 23\% from Fiscal 2010 |
| :---: | :---: |
| Adj. Consolidated Gross Margin | 35\% to 36\% of Net Sales |
| Adj. Consolidated Operating Margin | 19\% to 20\% of Net Sales |
| Adjusted Diluted EPS | \$3.75 to \$3.90 (24\% to 29\% Y/Y Growth**) |
| Cash Flow from Operations | \$350M to \$380M |
| Estimated Effective Worldwide Tax Rate | Approximately 27\% |



## Rx New Product Innovation

Publicly disclosed products


Q3 FY2010
Ichthammol Ointment
Mesalamine Enema Kit
Ciclopirox Shampoo 1\%
Cream, 5\% AG
Analpram


## Appendix

## PERRIGO COMPANY

## RECONCILIATION OF NON-GAAP MEASURES

(in thousands, except per share amounts)

## Consolidated

## Net sales <br> Cost of sales <br> Gross profit

Three Months Ended

Operating expenses

## Distribution

Research and development
Selling and administration Total

Operating income
Interest, net
Other income, net
Pretax income from cont. ops.
Income tax expense
Income from continuing operations
Diluted EPS from cont. ops.
Diluted weighted average shares outstanding

| Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |  | \% Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 25, 2010 |  |  |  |  |  | December 26, 2009 |  |  |  |  |  |  |  |  |
| Non-GAAP |  |  |  |  |  | Non-GAAP |  |  |  |  |  |  |  | As |
| GAAP | Adjustments |  |  | As adjusted |  | GAAP |  | Adjustments |  |  | As adjusted |  | GAAP | Adj. |
| \$ 717,515 | \$ | - |  | \$ | 717,515 | \$ | 582,425 | \$ | - |  | \$ | 582,425 | 23\% | 23\% |
| 468,015 |  | 7,394 | (a) |  | 460,621 |  | 384,800 |  | 5,122 | (a, c) |  | 379,678 | 22\% | 21\% |
| 249,500 |  | 7,394 |  |  | 256,894 |  | 197,625 |  | 5,122 |  |  | 202,747 | 26\% | 27\% |
| 8,864 |  | - |  |  | 8,864 |  | 7,084 |  | - |  |  | 7,084 | 25\% | 25\% |
| 24,604 |  | - |  |  | 24,604 |  | 20,686 |  | - |  |  | 20,686 | 19\% | 19\% |
| 83,793 |  | 5,296 | (a, d) |  | 78,497 |  | 71,822 |  | 1,262 | (a) |  | 70,560 | 17\% | 11\% |
| 117,261 |  | 5,296 |  |  | 111,965 |  | 99,592 |  | 1,262 |  |  | 98,330 |  |  |
| 132,239 |  | 12,690 |  |  | 144,929 |  | 98,033 |  | 6,384 |  |  | 104,417 | 35\% | 39\% |
| 10,716 |  | - |  |  | 10,716 |  | 5,447 |  | - |  |  | 5,447 | 97\% | 97\% |
| (633) |  | - |  |  | (633) |  | $(1,023)$ |  | - |  |  | $(1,023)$ | -38\% | -38\% |
| 122,156 |  | 12,690 |  |  | 134,846 |  | 93,609 |  | 6,384 |  |  | 99,993 | 30\% | 35\% |
| 32,377 |  | 4,087 | (b) |  | 36,464 |  | 30,818 |  | 1,710 | (b) |  | 32,528 | 5\% | 12\% |
| \$ 89,779 | \$ | 8,603 |  | \$ | 98,382 | \$ | 62,791 | \$ | 4,674 |  | \$ | 67,465 | 43\% | 46\% |
| \$ 0.96 |  |  |  | \$ | 1.05 | \$ | 0.68 |  |  |  | \$ | 0.73 | 41\% | 44\% |
| 93,363 |  |  |  |  | 93,363 |  | 92,999 |  |  |  |  | 92,999 |  |  |

(a) Deal-related amortization
(b) Total tax effect for non-GAAP pretax adjustments
(c) Inventory step-ups of $\$ 617$
(d) Acquisition costs of $\$ 1,315$

## REPORTABLE SEGMENTS

| Consumer Healthcare | Three Months Ended |  |  |  |  |  |  |  |  |  |  |  | \% Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 25, 2010 |  |  |  |  |  | December 26, 2009 |  |  |  |  |  |  |  |
|  | Non-GAAP |  |  |  |  |  | Non-GAAP |  |  |  |  |  |  | Adj. |
|  | GAAP |  | Adjustments |  | As adjusted |  | GAAP |  | Adjustments |  | As adjusted |  | GAAP |  |
| Net sales | \$ | 429,996 | \$ |  | \$ | 429,996 | \$ | 417,001 | \$ |  | \$ | 417,001 | 3\% | 3\% |
| Cost of sales |  | 292,782 |  | $694{ }^{\text {(a) }}$ |  | 292,088 |  | 274,865 |  | $750{ }^{\text {(a) }}$ |  | 274,115 | 7\% | 7\% |
| Gross profit |  | 137,214 |  | 694 |  | 137,908 |  | 142,136 |  | 750 |  | 142,886 | -3\% | -3\% |
| Operating expenses |  | 61,820 |  | 1,188 ${ }^{\text {(a) }}$ |  | 60,632 |  | 57,680 |  | $868{ }^{\text {(a) }}$ |  | 56,812 | 7\% | 7\% |
| Operating income | \$ | 75,394 | \$ | 1,882 | \$ | 77,276 | \$ | 84,456 | \$ | 1,618 | \$ | 86,074 | -11\% | -10\% |
| Gross profit |  | 31.9\% |  |  |  | 32.1\% |  | 34.1\% |  |  |  | 34.3\% |  |  |
| Operating income |  | 17.5\% |  |  |  | 18.0\% |  | 20.3\% |  |  |  | 20.6\% |  |  |
|  |  |  |  |  |  | Three M | hs | nded |  |  |  |  |  |  |
| Nutritionals | December 25, 2010 |  |  |  |  |  | December 26, 2009 |  |  |  |  |  | \% Change |  |
|  | Non-GAAP |  |  |  |  |  | Non-GAAP |  |  |  | As adjusted |  |  | As |
|  | GAAP |  | Adjustments |  | As adjusted |  | GAAP |  | Adjustments |  |  |  | GAAP | Adj. |
| Net sales | \$ | 133,458 | \$ | - | \$ 133,458 |  | \$ | 61,010 | \$ | - | \$ 61,010 |  | 119\% | 119\% |
| Cost of sales |  | 87,936 | 2,999 ${ }^{\text {(a) }}$ |  | 84,937 |  |  | 51,500 |  | - | 51,500 |  | 71\% | 65\% |
| Gross profit |  | 45,522 | 2,999 |  | $\begin{array}{r}48,521 \\ 22,566 \\ \hline\end{array}$ |  |  | 9,510 |  | - |  | 9,510 | 379\% | 410\% |
| Operating expenses |  | 25,359 | 2,793 ${ }^{\text {(a) }}$ |  |  |  |  | 6,913 |  | $449{ }^{\text {(a) }}$ |  | 6,464 | 267\% | 249\% |
| Operating income | \$ | 20,163 | \$ | 5,792 | \$ | 25,955 | \$ | 2,597 | \$ | 449 | \$ | 3,046 | 676\% | 752\% |
| Gross profit | 34.1\% |  |  |  | $36.4 \%$$19.4 \%$ |  |  | 15.6\% |  |  |  | 15.6\% |  |  |
| Operating income | 15.1\% |  |  |  |  |  |  | 4.3\% |  |  |  | 5.0\% |  |  |
| (a) Deal-related amortization |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## REPORTABLE SEGMENTS

## Table II (Continued)

## RECONCILIATION OF NON-GAAP MEASURES

(in thousands)
(unaudited)

Three Months Ended


# Full Year Fiscal 2011 Guidance* 

FY11 reported diluted EPS from continuing operations range Deal-related amortization ${ }^{(1,2)}$
Charges associated with acquisition costs ${ }^{(2)}$
Charge associated with inventory step-up ${ }^{(2)}$
FY11 adjusted diluted EPS from continuing operations range
\$3.28-\$3.43
0.355
0.061
0.054
\$3.75-\$3.90

FY10 reported diluted EPS from continuing operations
Deal-related amortization ${ }^{(1)}$
Charges associated with acquisition costs
Charges associated with inventory step-ups
Fiscal 2010*
$\$ 2.42$

Charges associated with restructuring
0.195
0.083

Charges associated with acquired research and development
FY10 adjusted diluted EPS from continuing operations
0.075
0.100
0.157
\$3.03
(1) Amortization of acquired intangible assets related to business combinations and asset acquisitions
(2) Assumes a mid-fourth fiscal quarter close of the Paddock Laboratories acquisition
*All information based on continuing operations.

## FY 2011 GUIDANCE

## Full Year Fiscal 2011 Guidance*

## Consolidated

Reported consolidated gross margin range
Deal-related amortization ${ }^{(1,2)}$
Inventory step-up ${ }^{(2)}$
Adjusted consolidated gross margin range
Reported consolidated operating margin range
Deal-related amortization ${ }^{(1)}$
Acquisition costs ${ }^{(2)}$
Inventory step-up ${ }^{(2)}$
Adjusted consolidated operating margin range

## Consumer Healthcare

Reported gross margin range
Deal-related amortization ${ }^{(1)}$
Adjusted gross margin range
Reported operating margin range
Deal-related amortization ${ }^{(1)}$
Adjusted operating margin range

| $33.5 \%-34.5 \%$ |
| :---: |
| $1.2 \%$ |
| $0.3 \%$ |
| $35.0 \%-36.0 \%$ |
| $16.6 \%-17.6 \%$ |
| $1.8 \%$ |
| $0.3 \%$ |
| $0.3 \%$ |
| $19.0 \%-20.0 \%$ |
| $31.8 \%-32.8 \%$ |
| $0.2 \%$ |
| $32.0 \%-33.0 \%$ |
| $17.6 \%-18.6 \%$ |
| $0.4 \%$ |
| $18.0 \%-19.0 \%$ |

(1) Amortization of acquired intangible assets related to business combinations and asset acquisitions
(2) Assumes a mid-fourth fiscal quarter close of the Paddock Laboratories acquisition
*All information based on continuing operations.

Full Year
Fiscal 2011 Guidance*

| Nutritionals |  |
| :---: | :---: |
|  |  |
| Reported gross margin range | 31.6\%-33.6\% |
| Deal-related amortization ${ }^{(1)}$ | 2.4\% |
| Adjusted gross margin range | 34.0\%-36.0\% |
| Reported operating margin range | 13.4\%-14.4\% |
| Deal-related amortization ${ }^{(1)}$ | 4.6\% |
| Adjusted operating margin range | 18.0\%-19.0\% |
| Rx Pharmaceuticals |  |
| Reported gross margin range | 40.4\%-42.4\% |
| Deal-related amortization ${ }^{(1,2)}$ | 4.2\% |
| Inventory step-up ${ }^{(2)}$ | 2.4\% |
| Adjusted gross margin range | 47.0\% - 49.0\% |
| Reported operating margin range | 28.4\%-30.4\% |
| Deal-related amortization ${ }^{(1,2)}$ | 4.2\% |
| Inventory step-up ${ }^{(2)}$ | 2.4\% |
| Adjusted operating margin range | 35.0\%-37.0\% |
| API |  |
| Reported gross margin range | 42.7\%-44.7\% |
| Deal-related amortization ${ }^{(1)}$ | 1.3\% |
| Adjusted gross margin range | 44.0\% - 46.0\% |
| Reported operating margin range | 22.7\%-24.7\% |
| Deal-related amortization ${ }^{(1)}$ | 1.3\% |
| Adjusted operating margin range | 24.0\%-26.0\% |
| (1) Amortization of acquired intangible assets related to business combinations and asset acquisitions |  |

*All information based on continuing operations.

12/25/2010
Total debt
Less: Cash and cash equivalents
Total net debt
Total shareholders' equity
Total capital

Net debt to total capital ratio
\$ 890,971
$(134,779)$
756,192
1,308,040 $\underline{\underline{\$ 2,064,232}}$
$36.6 \%$

