

Goldman Sachs Healthcare Conference

Rancho Palos Verdes, CA June 8 and 9, 2011





Forward Looking Statements

Certain statements in this presentation are forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and are subject to the safe harbor created thereby. These statements relate to future events or the Company's future financial performance and involve known and unknown risks, uncertainties and other factors that may cause the actual results, levels of activity, performance or achievements of the Company or its industry to be materially different from those expressed or implied by any forward-looking statements. In some cases, forward-looking statements can be identified by terminology such as "may," "will," "could," "would," "should," "expect," "plan," "anticipate," "intend," "believe," "estimate," "predict," "potential" or other comparable terminology. The Company has based these forward-looking statements on its current expectations, assumptions, estimates and projections. While the Company believes these expectations, assumptions, estimates and projections are reasonable, such forward-looking statements are only predictions and involve known and unknown risks and uncertainties, many of which are beyond the Company's control. These and other important factors, including those discussed under "Risk Factors" in the Company's Form 10-K for the year ended June 26, 2010, as well as the Company's subsequent filings with the Securities and Exchange Commission, may cause actual results, performance or achievements to differ materially from those expressed or implied by these forward-looking statements. The forward-looking statements in this presentation are made only as of the date hereof, and unless otherwise required by applicable securities laws, the Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.





A Diversified, Integrated, Healthcare Company



CHC

Global leader in store brand OTC products

Percent of Total Revenue: ~ 61%



Nutritionals

Global leader in store brand infant formula

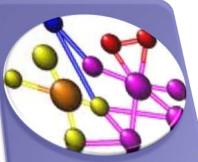
Percent of Total Revenue: ~ 19%



Rx

Global leader in generic extended topical products

Percent of Total Revenue: ~ 12%



API

Focused on complex and vertically integrated APIs

Percent of Total Revenue: ~ 5%

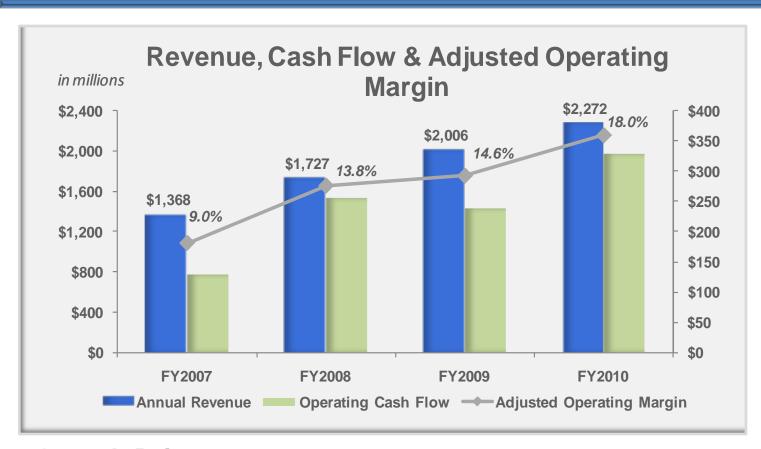
Global Capabilities

Quality & Compliance, R&D, Manufacturing, Legal, Regulatory, IT





Perrigo Financial Performance



3 Year Revenue CAGR of 18%

3 Year Adj. Income from Cont. Ops. CAGR of 47%

3 Year **Operating Cash Flow** CAGR of 37%

Growth Drivers

- **➤** Store brand share growth
- **→Over 50 new products during FY2011**
- >\$180M+ in new product sales

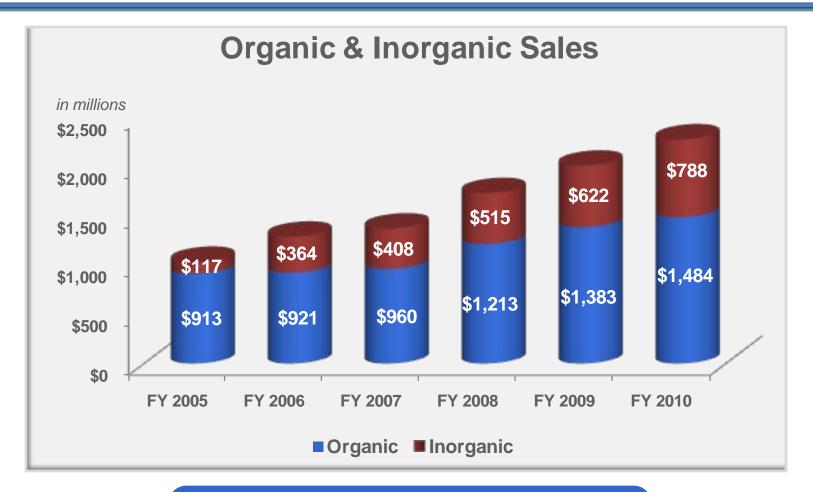
- > Possible product launch of generic **Allegra®**
- > Acquisitions of PBM & Orion





Focused on Both Organic and Inorganic Growth*

Starting with Fiscal 2005 as the base year

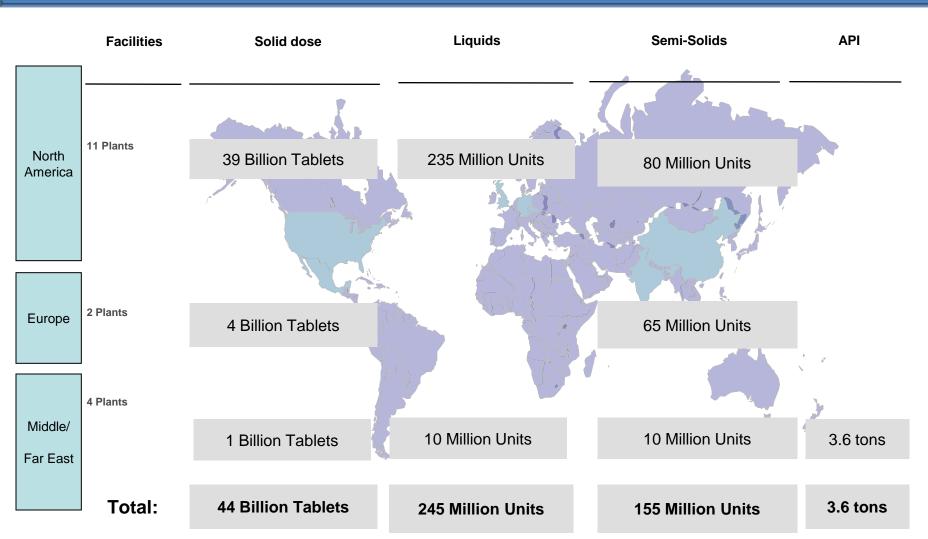


- **>** 5 Year Organic CAGR of 10%
- > 5 Year Inorganic CAGR of 47%





Broad Manufacturing Scale

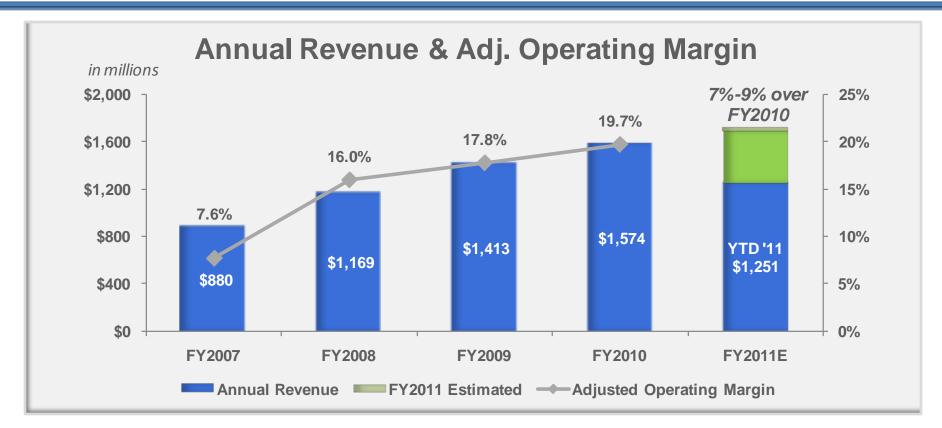


Perrigo is one of the 5 largest Pharmaceutical companies in the world



Consumer Healthcare Segment

The Leader in Rx to OTC switches



Key Growth Drivers

- >Accelerating use of store brands
- **≻New Product Launches**
 - Store brand Allegra®
 - Store brand Aleve® Liquid Gels
 - Plus others

- >15 ANDAs in pipeline
- > Competitor manufacturing issues
- ➤ Generic Monistat® 1 approved, shipping and >30% store brand share





The Magic of Store Brands...



\$57.27 Cost \$23.50

\$71.59 Retail Price \$52.99

\$14.32 \$ Profit \$29.49

20% % Profit

Consumer Savings 26%

Big Dollar Profits and Margin for Retailers

Reason for large investments by retailers in their store brands

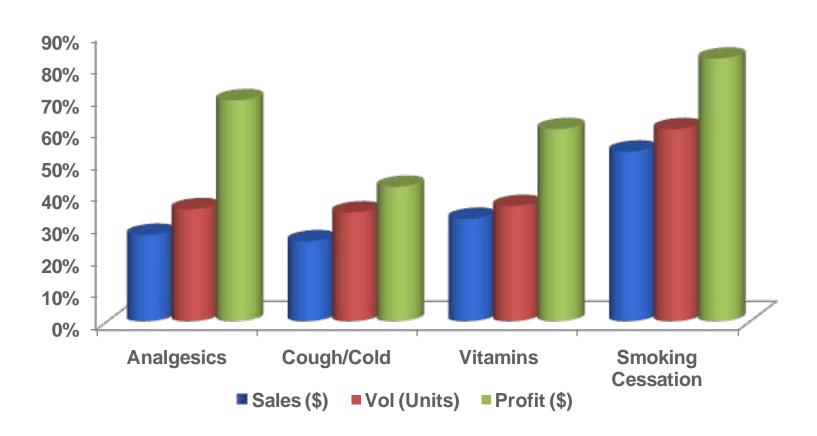


56%



Store Brands Drive Retailer Profit

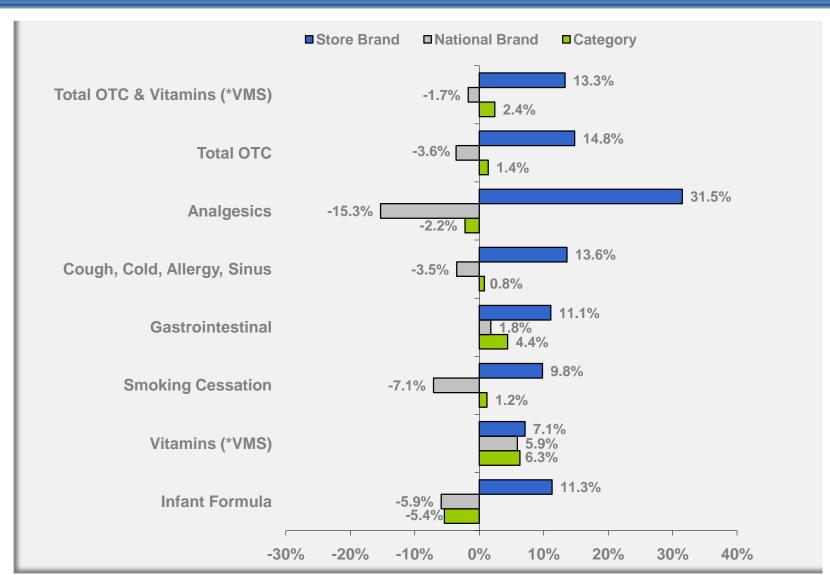
Contribution of Store Brand to a Retailer's Total Category







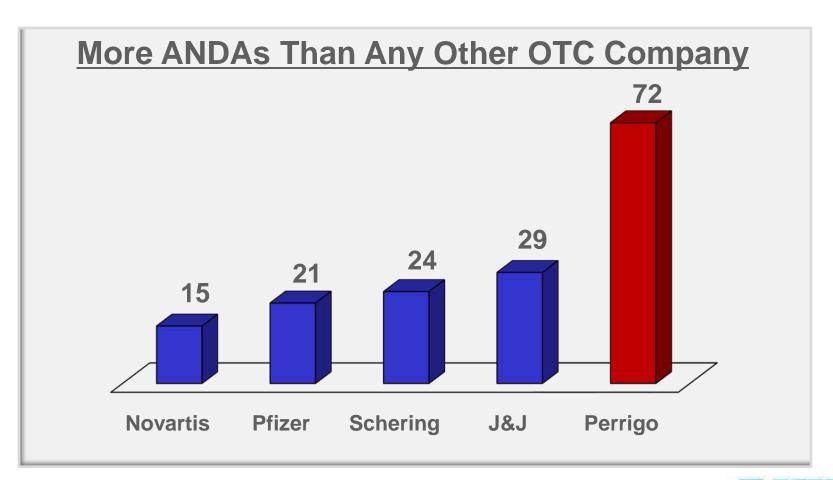
All Category Update – 52 Weeks





Strategic Focus on Rx-to-OTC Switches

We continue to invest in the future of store brand growth through our focus on potential Rx-to-OTC switch opportunities.





Power of Perrigo – New Product Launches

Cetirizine





With over 7 OTC approvals, Perrigo has 80% Store Brand Market Share



■ Perrigo
■ Other

<u>Omeprazole</u>

















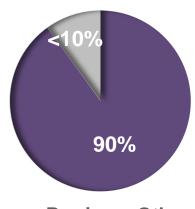


Store Brand MiraLax®





With 5 OTC approvals, Perrigo has >90% Store Brand Market Share

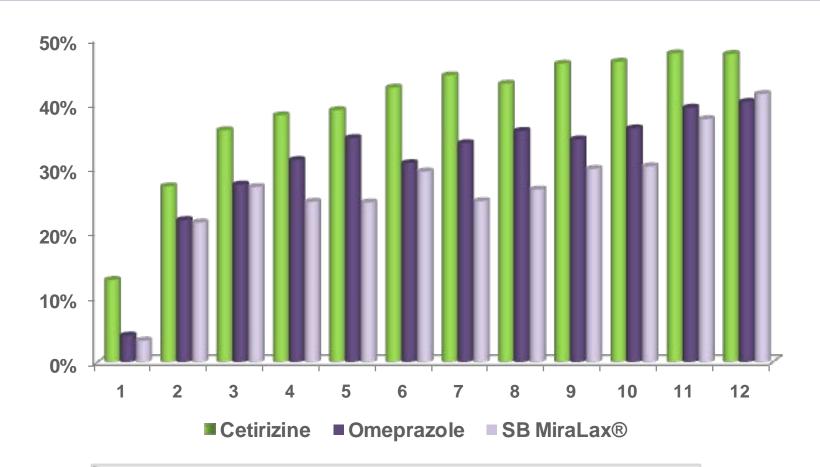


■ Perrigo ■ Other





Store Brand Penetration - First Year of Product Launch



- > Store brand Cetirizine increased to 48% penetration
- > Store brand Omeprazole increased to 40% penetration
- > Store brand MiraLax® increased to 42% penetration



Fexofenadine Launch Program



Quality, Affordable Healthcare Products

















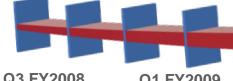












Q3 FY2008 Cetirizine & **Omeprazole**

Q1 FY2009 **Famotidine** Complete

Q3 FY2009 **Ibuprofen** PM

> Generic version of Zaditor®

FY2010

Glycol 3350

Generic version of Monistat-1®

FY2011 Pipeline Polyethylene **Generic version of Allegra®**

Generic version of Zantac® 150

Generic version of Mucinex®

Generic version of Aleve® Liquid Gels

Nicotine coated gum (new flavor)

Plus, many additional new products



\$5 Billion in potential branded sales with new SB ANDA products in the next 3 years

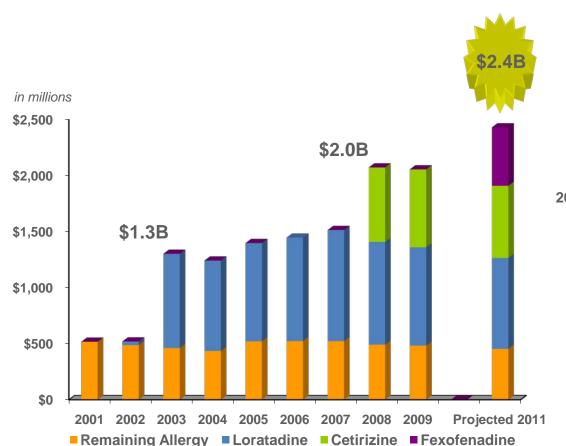
Over \$10 Billion in potential branded sales from Rx to OTC Switches in the next 5 years

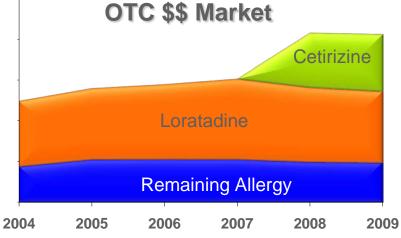


Store Brand Allegra® - The Switch From Rx to OTC

The switch of Allegra® from Rx to OTC we expect will increase the size of the category while having minimal impact to other NSA products

Every major NSA switch increased the OTC Allergy market over 50%!





- Fexofenadine to contribute near 70% of incremental dollars to the OTC Allergy market
- When Loratadine launched in 2003, nearly 97% of the dollars were incremental to the OTC market & Cetirizine brought over 84%





Managing Complexity – A Perrigo Competitive Advantage

Ibuprofen Example

■ 1 Advil® SKU becomes 476 unique Perrigo Ibuprofen tablet items



51 customers







17 case pack combinations



10 sizes



45 promotional configurations









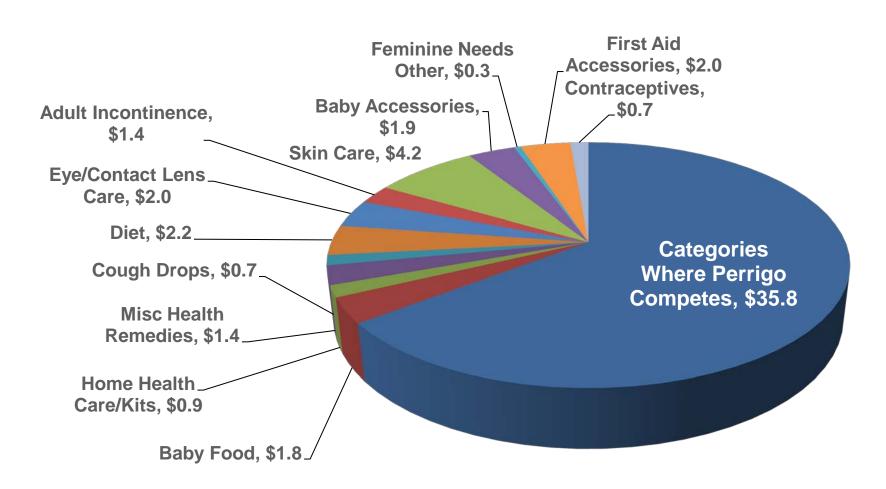


Beyond FY 2011 – OTC Future Product Pipeline

Future Pip	peline	rand es (\$B)	Potential Switch Products/Categories	rand es (\$B)
Nexium ®	Esomeprazole (Rx)	\$ 8.5	Statins	\$ 17.0
Protonix ®	Pantoprazole (Rx)	3.2	Singulair ®	4.8
Prevacid ®	Lansoprazole	2.8	Prostate	3.6
Aciphex ®	Rabeprazole (Rx)	1.4	Erectile Dysfunction	2.9
Allegra ®	Fexofenadine IR (Rx)	1.2	Nasal Allergy	2.5
Allegra ® D 12	Fexofenadine D12 (Rx)	0.3	Overactive Bladder	2.2
Advil ® LG	lbuprofen LG	0.3	Ophthalmic-Allergy/Dry Eye	1.3
Clarinex ®	Desloratadine (Rx)	0.3	Acne	0.6
Allegra ® D 24	Fexofenadine D24 (Rx)	0.2	Migraine	0.6
Mucinex ® RS	Guaifenesin 600MG ER	0.2	Total	\$ 35.5
Alli ®	Weight Loss	0.2		
Voltaren ®	Diclofenac Topical Gel	0.2		
Delsym ®	Dextromethorphan ER Suspension	0.1		
Total	•	\$ 18.7		



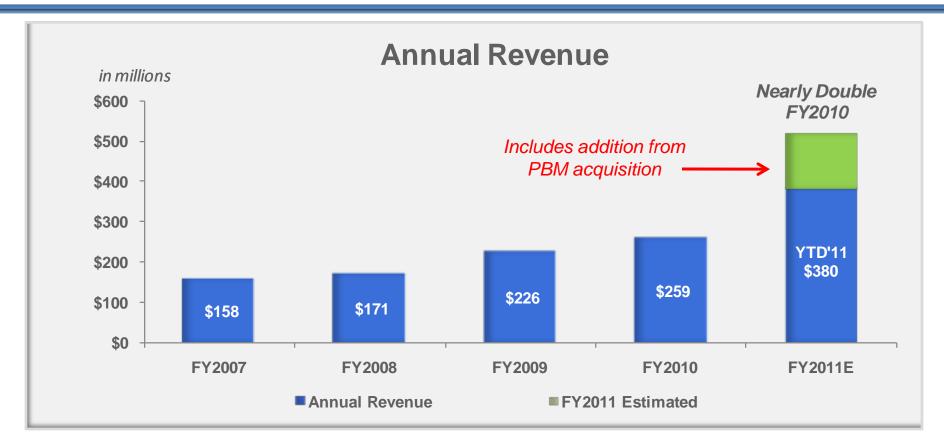
Adjacent Categories (\$20B) = Future Opportunities





Nutritionals Segment

Includes Vitamins, Minerals, & Supplements and Infant Formula and Nutrition



Growth Drivers

- >New products
- ➤International growth in infant nutrition
- >Increased store brand penetration

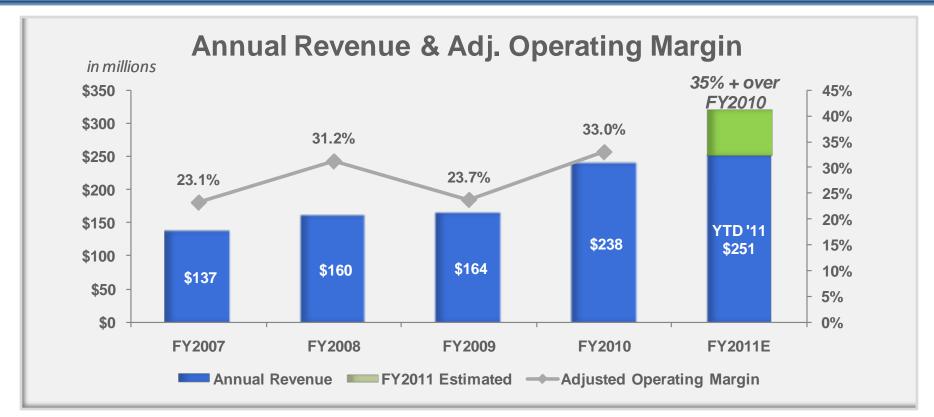
Improved operating performance in vitamins, minerals and supplements





Rx Pharmaceuticals Segment

Leader of the Generic Topical Market



Growth Drivers

>Key new products

- Generic Nasacort®, 2011 launch
- Generic Evoclin®, October 2010 re-launch
- Aldara® authorized generic, now shipping Perrigo vertically integrated product
- Generic Xyzal® tablets, first to market, Nov. 2010 launch

- ➤ High barrier to entry clinical endpoints
- ➤ 20 ANDAs filed, 8 confirmed first-to-file, on products representing \$2.5B in annual sales





Rx New Product Innovation

Publicly disclosed products









800



Ichthammol Ointment

Mesalamine Enema Kit

Ciclopirox Shampoo 1%

Q4 FY2010

Aldara® Cream, 5% AG

Analpram HC® Cream AG **FY2011**

Analpram E® Cream AG

Generic Evoclin® Foam 1%

Adapalene Cream, 0.1%

Generic Aldara® Cream, 5% (Vertically Integrated)

Generic Nasacort®

Generic Xyzal® Tablets

HalfLytely®

2 to 3 potential other





What is ORx®?

OTC DRUGS DISPENSED BY PRESCRIPTION				
Product Name	Prescriptions Written (Previous 12 MO)	Volume Dispensed at Pharmacy (Previous 12 MO)		
LORATADINE	9,421,573	385,429,474		
CETIRIZINE HCL	3,048,618	167,170,810		
PRILOSEC OTC	2,706,987	113,177,577		
OMEPRAZOLE OTC	838,885	33,247,031		
SOURCE: WOLTER KLUWER HEALTH PHAST PREVIOUS 12 MONTHS ENDING 07/10				



- Set-up and register generic OTCs for reimbursement through public and private health plans
- Leverage portfolio and pipeline of OTC products for generic substitution when appropriate



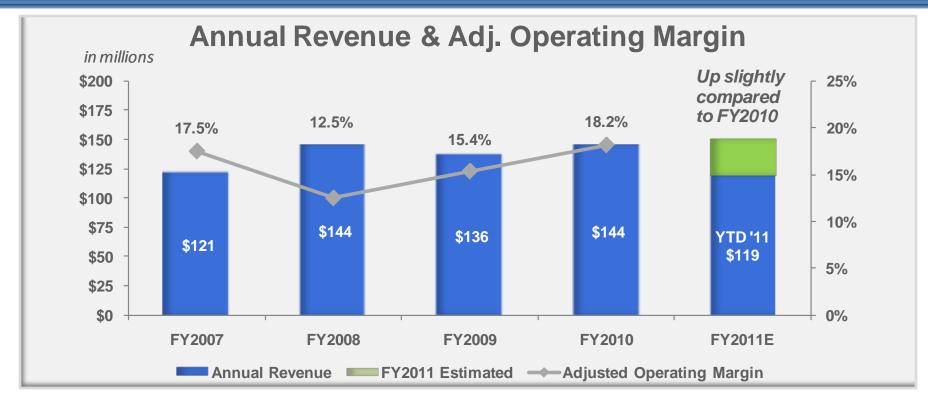
Perrigo Execution-to-Date

- All Perrigo OTCs are registered for reimbursement
- Sales efforts commenced in FY 09
- FY 09 sales over \$25M
- FY 10 sales of approximately \$40M





Active Pharmaceutical Ingredients Segment



Growth Drivers

- > Focus on complex, differentiated APIs
 - Generic Temodar® Currently exclusive manufacturer in the EU
 - Generic Nimbex®

≻Increasing Vertical Integration

- Generic Aldara®
- Generic Vagistat® 1
- Temozolomide Dossier



Consolidated Revenue Growth

20% to 23% from Fiscal 2010

Adj. Consolidated **Gross Margin**

35% to 36% of Net Sales

Adj. Consolidated **Operating Margin**

19% to 20% of Net Sales

Adjusted Diluted EPS

\$3.90 to \$4.00 (29% to 32% Y/Y Growth**)

Cash Flow from **Operations**

\$350M to \$380M

Estimated Effective Worldwide Tax Rate

Approximately 26%





Appendix



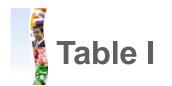


Table I PERRIGO COMPANY RECONCILIATION OF NON-GAAP MEASURES

(in thousands) (unaudited)

	FY 2007*	FY 2008*	FY 2009*	FY 2010*	
Consolidated					
Net sales	\$1,367,717	\$1,727,480	\$2,005,590	\$ 2,271,904	
Reported operating income	\$ 93,859	\$ 192,759	\$ 249,488	\$ 335,899	
Acquisition costs	φ 95,659 -	φ 192,739 -	φ 249,400 -	8,189	
Deal-related amortization (1)	13,858	24,218	23,595	25,127	
Impairment of note receivable	2,034	-	-	-	
Impairment of fixed assets	-	-	1,600	-	
Impairment of intangible asset	-	10,346	-	-	
Inventory step-ups	4,573	5,756	2,923	10,904	
Loss on asset exchange	-	-	639	-	
Restructuring charges	879	2,312	14,647	9,523	
Write-offs of in-process R&D	8,252	2,786	279	19,000	
Adjusted operating income	\$ 123,455	\$ 238,177	\$ 293,171	\$ 408,642	
Adjusted operating income %	9.0%	13.8%	14.6%	18.0%	
Consumer Healthcare					
Net sales	\$ 880,354	\$1,169,131	\$1,412,550	\$ 1,573,749	
Reported operating income	\$ 61,270	\$ 173,114	\$ 240,047	\$ 303,676	
Deal-related amortization (1)	3,158	5,314	6,643	5,898	
Impairment of note receivable	2,034	-	-	-	
Impairment of fixed assets	-,001	_	1,600	_	
Inventory step-ups	-	5,756	1,864	471	
Loss on asset exchange	-	-	639	- · · · · -	
Restructuring charges	879	2,312	-	-	
Adjusted operating income	\$ 67,341	\$ 186,496	\$ 250,793	\$ 310,045	
Adjusted operating income %	7.6%	16.0%	17.8%	19.7%	

⁽¹⁾ Amortization of acquired intangible assets related to business combinations and asset acquisitions



^{*}All information based on continuing operations.



Table I (Continued) PERRIGO COMPANY RECONCILIATION OF NON-GAAP MEASURES

(in thousands) (unaudited)

	FY 2007*		FY 2008* FY 2009*			FY 2010*	
Rx Pharmaceuticals Net sales	\$	137,279	\$159,576	\$ 163,947	\$	237,569	
Reported operating income	\$	19,279	\$ 23,428	\$ 27,590	\$	48,502	
Deal-related amortization (1)		7,902	15,967	11,186		10,800	
Impairment of intangible asset		-	10,346	, -		-	
Inventory step-ups		4,573	-	-		-	
Write-offs of in-process R&D		-			_	19,000	
Adjusted operating income	\$	31,754	\$ 49,741	\$ 38,776	\$	78,302	
Adjusted operating income %	·	23.1%	31.2%	23.7%	, o	33.0%	
API							
Net sales	\$	120,631	\$144,444	\$ 135,731	\$	143,734	
Reported operating income	\$	19,216	\$ 15,831	\$ 4,039	\$	15,314	
Deal-related amortization (1)		1,893	2,260	2,188		1,966	
Restructuring charges		-	-	14,647		8,824	
Adjusted operating income	\$	21,109	\$ 18,091	\$ 20,874	\$	26,104	
Adjusted operating income %		17.5%	12.5%	15.4%	, ,	18.2%	

⁽¹⁾ Amortization of acquired intangible assets related to business combinations and asset acquisitions *All information based on continuing operations.





Table II FY 2011 GUIDANCE AND FY 2010 EPS RECONCILIATION OF NON-GAAP MEASURES

(unaudited)

	Full Year Fiscal 2011 Guidance*
Reported consolidated gross margin range	33.5.% - 34.5%
Deal-related amortization (1,2)	1.2%
Inventory step-up (2)	0.3%
Adjusted consolidated gross margin range	35.0% - 36.0%
Reported consolidated operating margin range	16.6% - 17.6%
Deal-related amortization (1)	1.8%
Acquisition costs (2)	0.3%
Inventory step-up ⁽²⁾	0.3%
Adjusted consolidated operating margin range	19.0% - 20.0%
FY11 reported diluted EPS from continuing operations range	\$3.43 - \$3.53
Deal-related amortization (1,2)	0.352
Charges associated with acquisition costs (2)	0.064
Charge associated with inventory step-up (2)	0.054
FY11 adjusted diluted EPS from continuing operations range	\$3.90 - \$4.00
	Fiscal 2010*
FY10 reported diluted EPS from continuing operations	\$2.42
Deal-related amortization (1)	0.195
Charges associated with acquisition costs	0.083
Charges associated with inventory step-ups	0.075
Charges associated with restructuring	0.100
Charges associated with acquired research and development	0.157
FY10 adjusted diluted EPS from continuing operations	\$3.03

⁽¹⁾ Amortization of acquired intangible assets related to business combinations and asset acquisitions



⁽²⁾ Assumes a mid-fourth fiscal quarter close of the Paddock Laboratories acquisition

^{*}All information based on continuing operations.