



Barclays Capital Global Healthcare Conference

Miami, FL
March 16, 2011

PERRIGO

Quality, Affordable Healthcare Products



Forward Looking Statements

Certain statements in this presentation are forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and are subject to the safe harbor created thereby. These statements relate to future events or the Company's future financial performance and involve known and unknown risks, uncertainties and other factors that may cause the actual results, levels of activity, performance or achievements of the Company or its industry to be materially different from those expressed or implied by any forward-looking statements. In some cases, forward-looking statements can be identified by terminology such as "may," "will," "could," "would," "should," "expect," "plan," "anticipate," "intend," "believe," "estimate," "predict," "potential" or other comparable terminology. The Company has based these forward-looking statements on its current expectations, assumptions, estimates and projections. While the Company believes these expectations, assumptions, estimates and projections are reasonable, such forward-looking statements are only predictions and involve known and unknown risks and uncertainties, many of which are beyond the Company's control. These and other important factors, including those discussed under "Risk Factors" in the Company's Form 10-K for the year ended June 26, 2010, as well as the Company's subsequent filings with the Securities and Exchange Commission, may cause actual results, performance or achievements to differ materially from those expressed or implied by these forward-looking statements. The forward-looking statements in this presentation are made only as of the date hereof, and unless otherwise required by applicable securities laws, the Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

A Diversified, Integrated, Healthcare Company



CHC

Global leader
in store brand
OTC products

Percent of Total
Revenue: ~ 61%



Nutritionals

Global leader in
store brand infant
formula

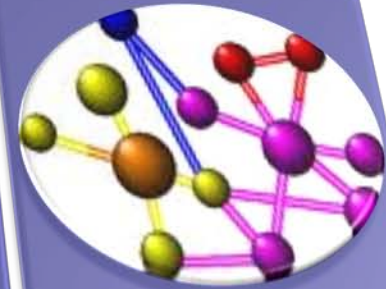
Percent of Total
Revenue: ~ 19%



Rx

Global leader in
generic extended
topical products

Percent of Total
Revenue: ~ 12%



API

Focused on
complex and
vertically
integrated APIs

Percent of Total
Revenue: ~ 5%

Global Capabilities

Quality & Compliance, R&D, Manufacturing, Legal, Regulatory, IT

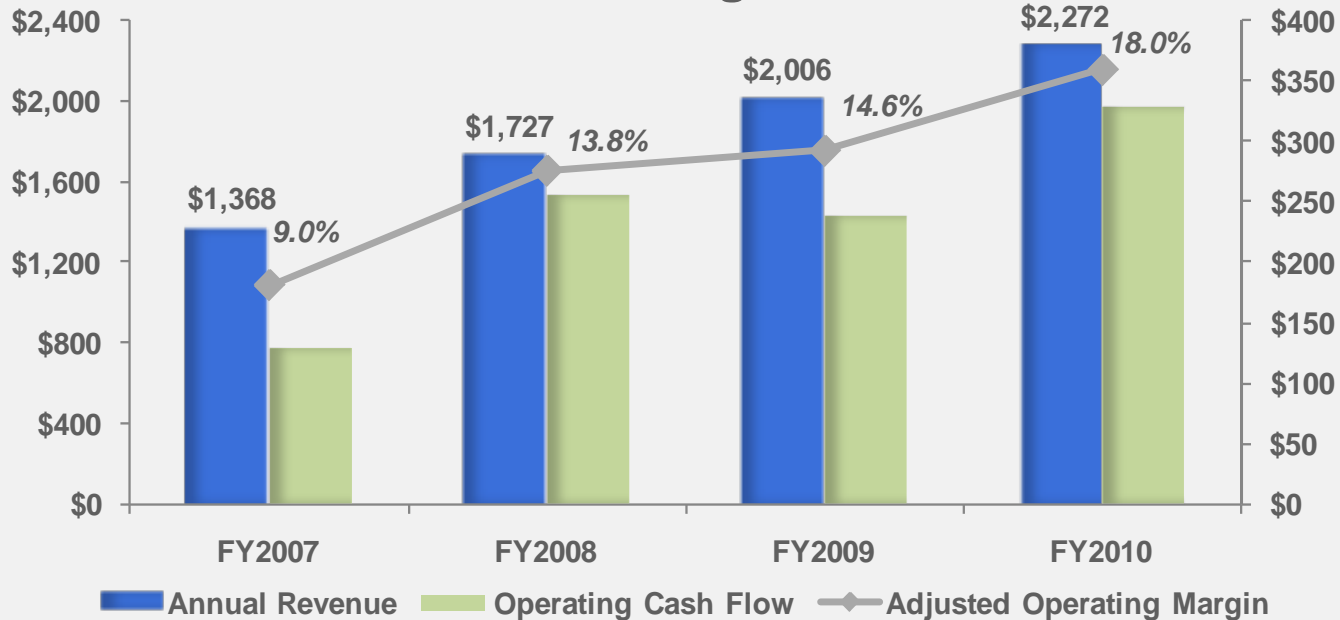
Consumer store brand products
~ 80% of total revenues



Perrigo Financial Performance

Revenue, Cash Flow & Adjusted Operating Margin

in millions



3 Year Revenue CAGR of 18%

3 Year Adj. Income from Cont. Ops. CAGR of 47%

3 Year Operating Cash Flow CAGR of 37%

Growth Drivers

- Store brand share growth
- Over 50 new products during FY2011
- \$180M+ in new product sales
- Possible product launch of generic Allegra®
- Acquisitions of PBM & Orion

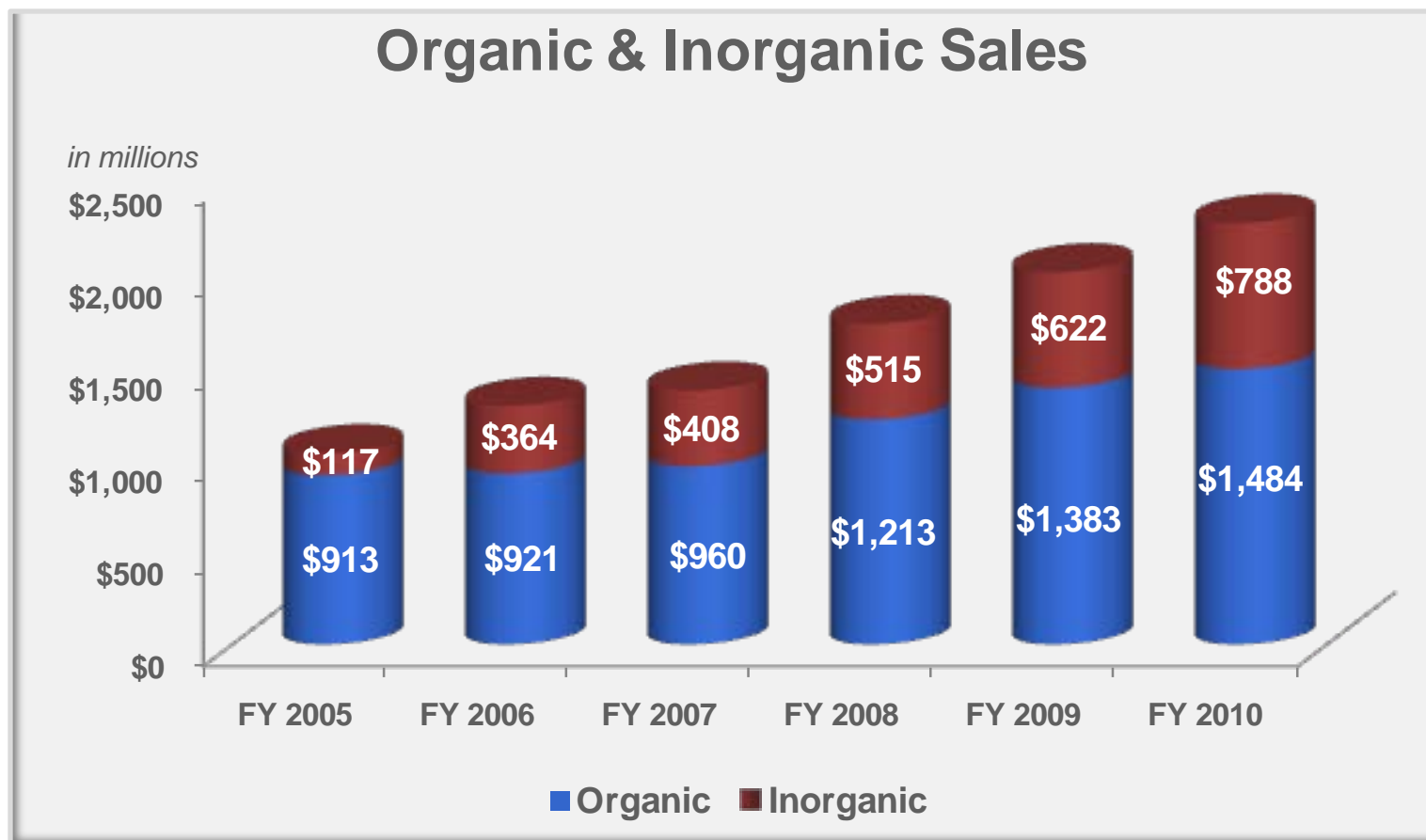


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Focused on Both Organic and Inorganic Growth*

Starting with Fiscal 2005 as the base year



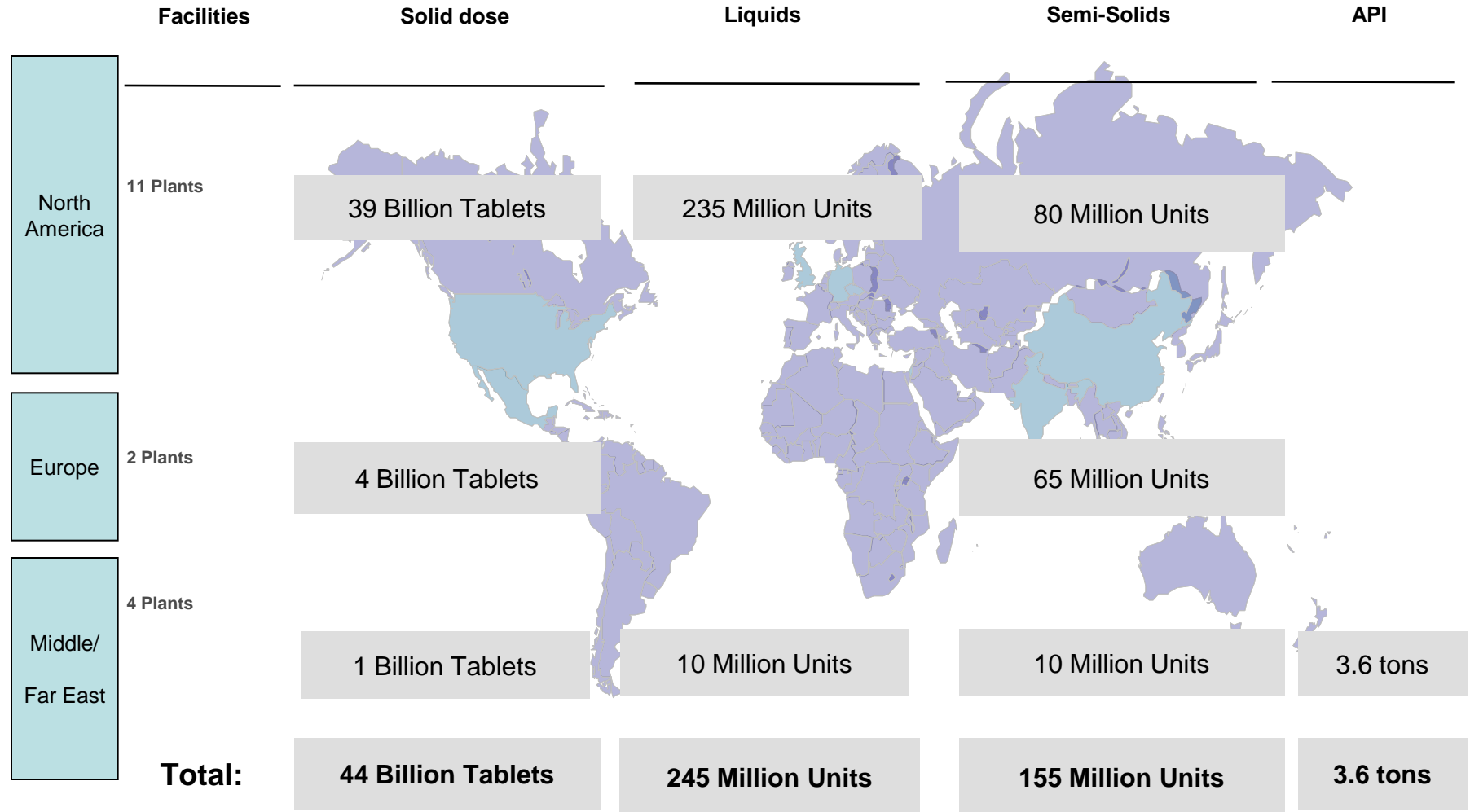
➤ 5 Year Organic CAGR of 10%

➤ 5 Year Inorganic CAGR of 47%

*Organic sales exclude the effects of acquisitions. Acquisitions and their subsequent growth remain in inorganic sales in years following the acquisition.



Broad Manufacturing Scale



Perrigo is one of the 5 largest Pharmaceutical companies in the world

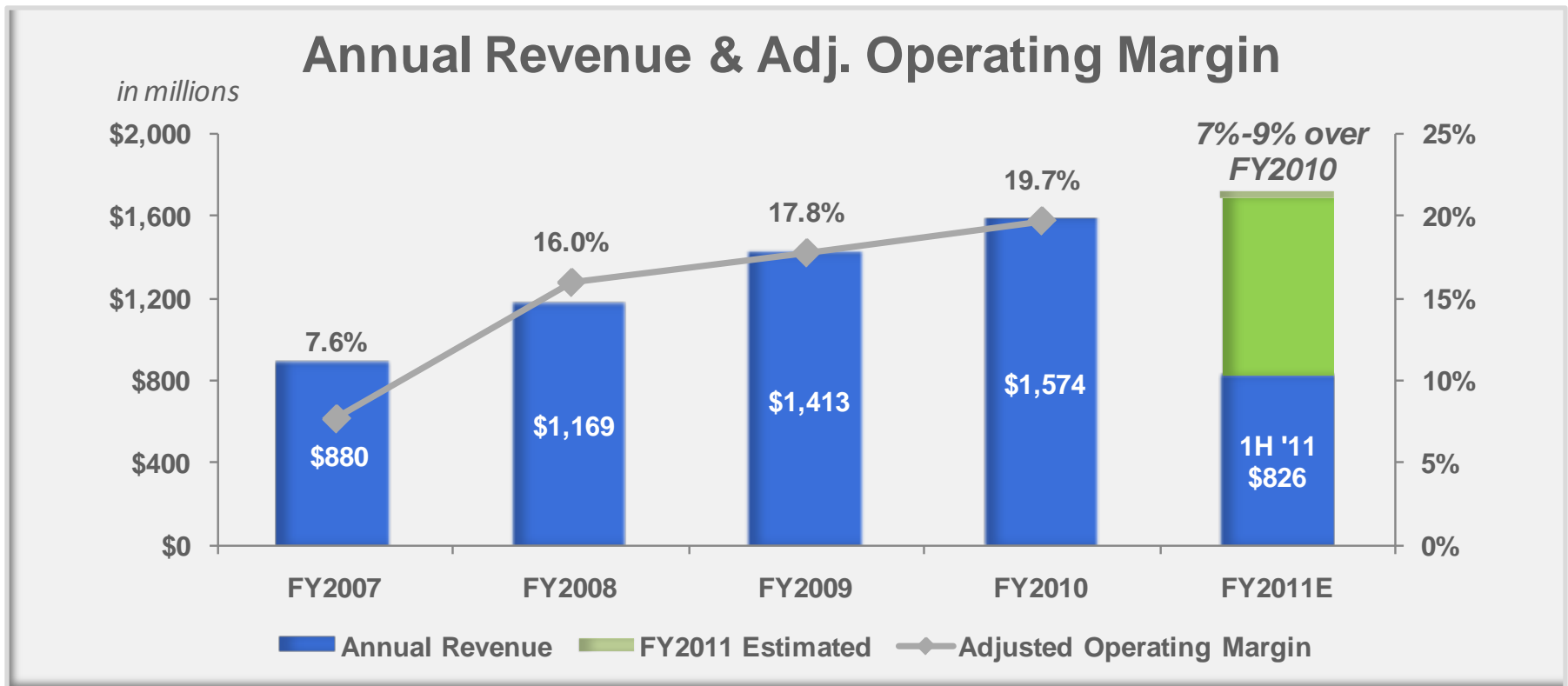


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Consumer Healthcare Segment

The Leader in Rx to OTC switches



Key Growth Drivers

- Accelerating use of store brands
- New Product Launches
 - Store brand Allegra®
 - Store brand Aleve® Liquid Gels
 - Plus others
- 15 ANDAs in pipeline
- Competitor manufacturing issues
- Generic Monistat® 1 – approved, shipping and >30% store brand share



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The Magic of Store Brands...



\$57.27

\$71.59

\$14.32

20%

Consumer Savings

Cost

Retail Price

\$ Profit

% Profit



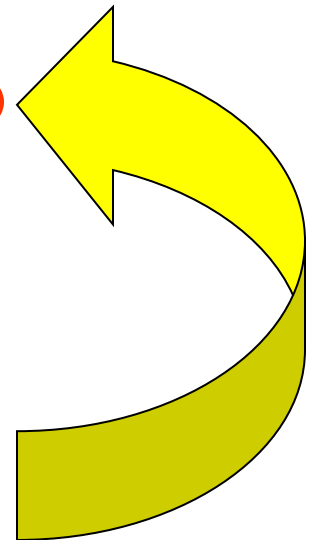
\$23.50

\$52.99

\$29.49

56%

26%



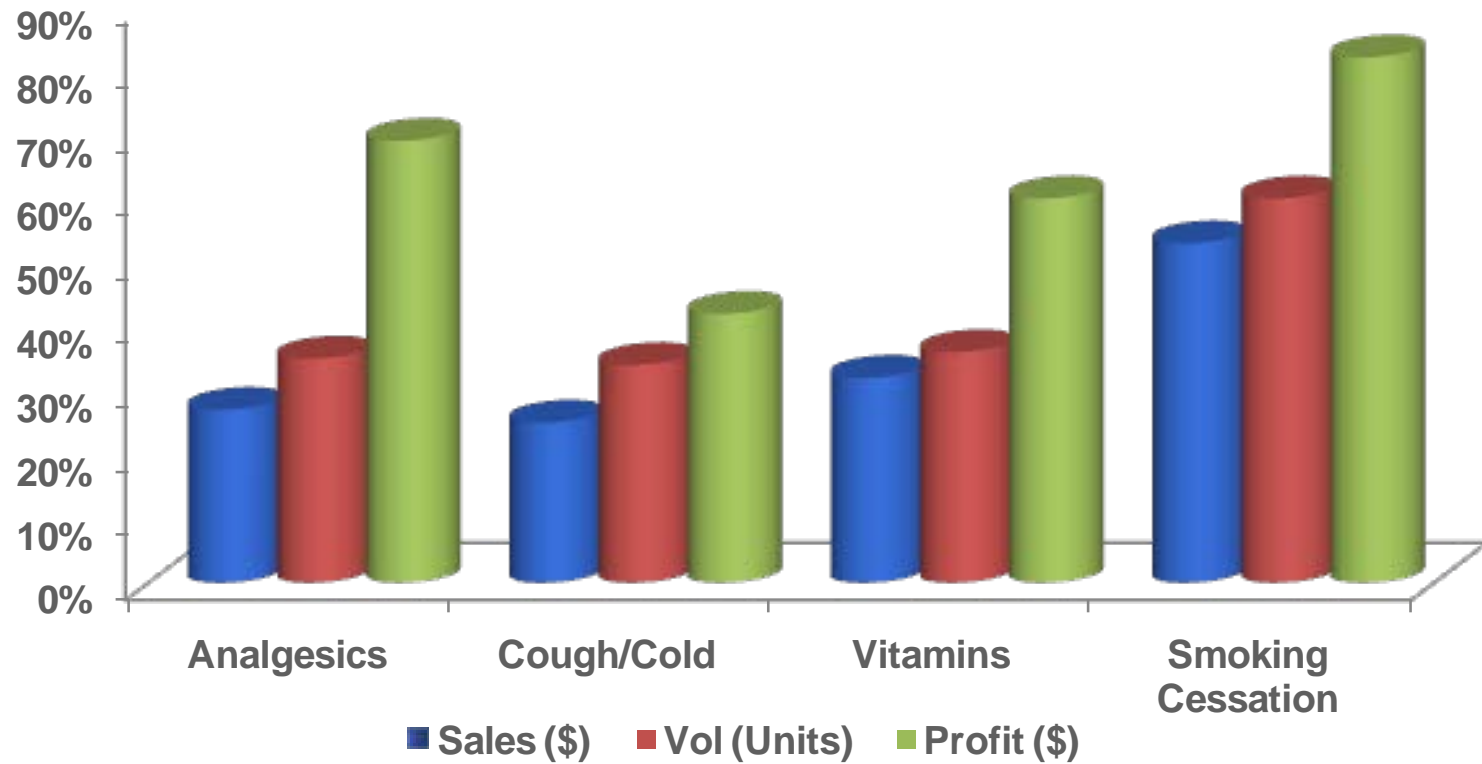
Big Dollar Profits and Margin for Retailers

Reason for large investments by retailers in their store brands

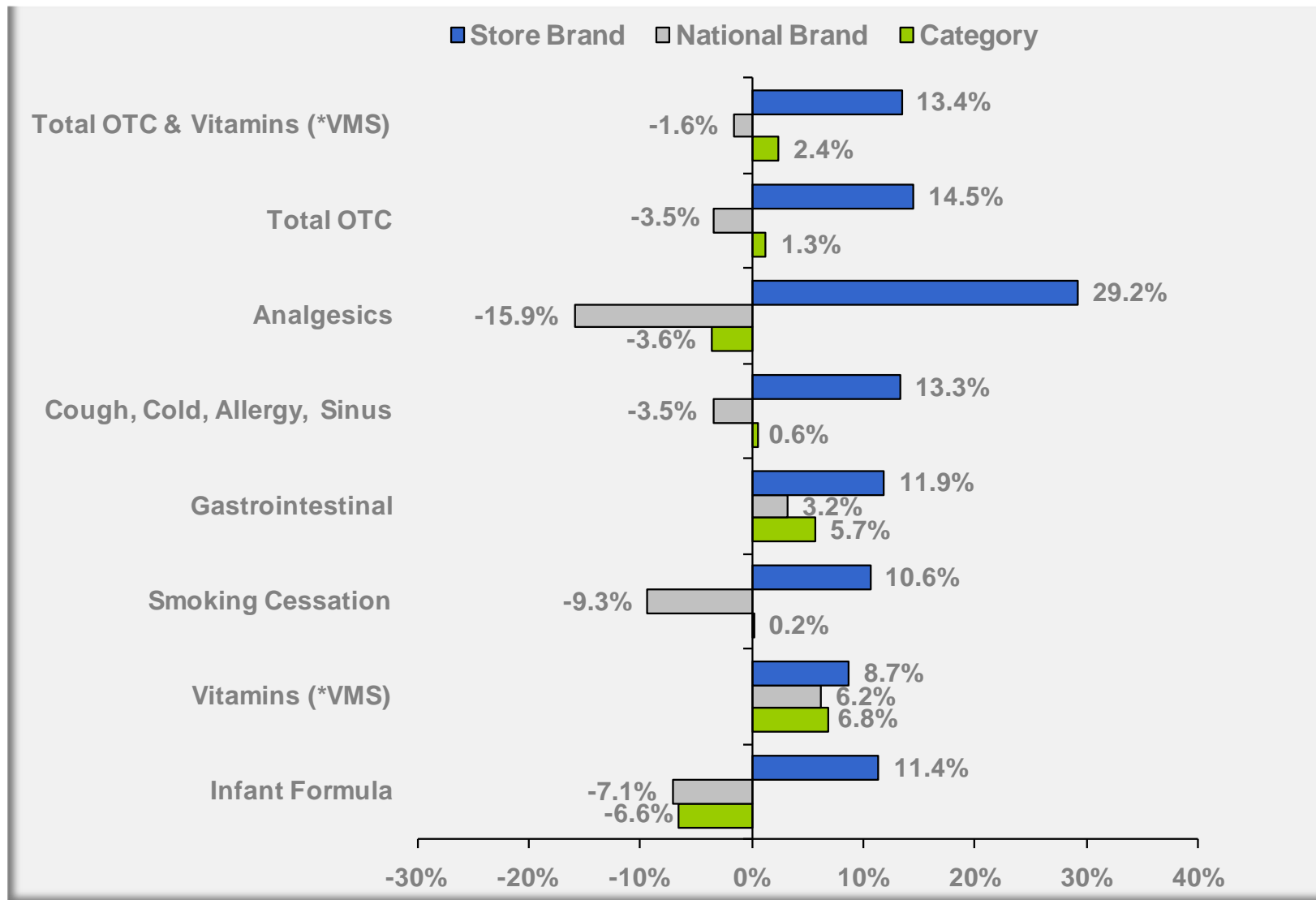


Store Brands Drive Retailer Profit

Contribution of Store Brand to a Retailer's Total Category



All Category Update – 52 Weeks



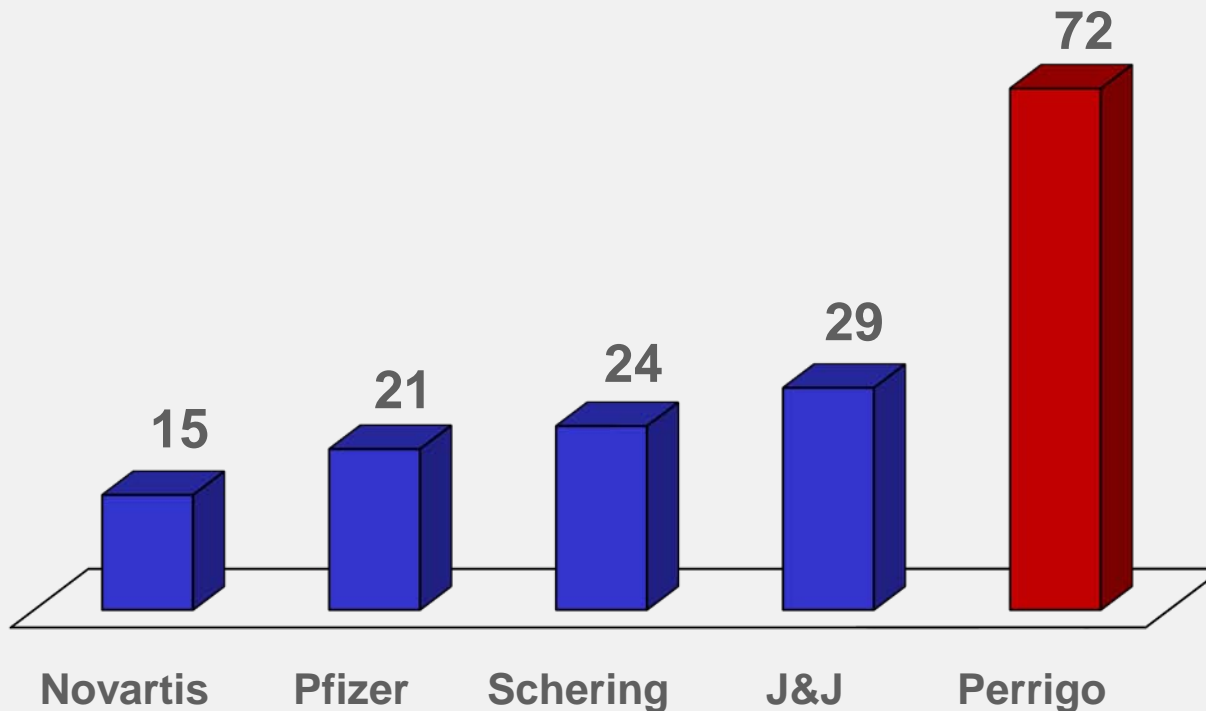
Source: IRI 52 Week Data Ending February 13, 2011; FDM

*Vitamins, minerals, and supplements

Strategic Focus on Rx-to-OTC Switches

We continue to invest in the future of store brand growth through our focus on potential Rx-to-OTC switch opportunities.

More ANDAs Than Any Other OTC Company

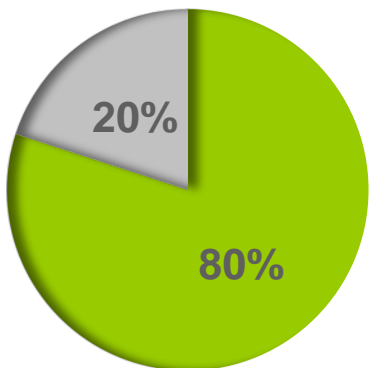


Power of Perrigo – New Product Launches

Cetirizine



With over 7 OTC approvals, Perrigo has 80% Store Brand Market Share



■ Perrigo ■ Other

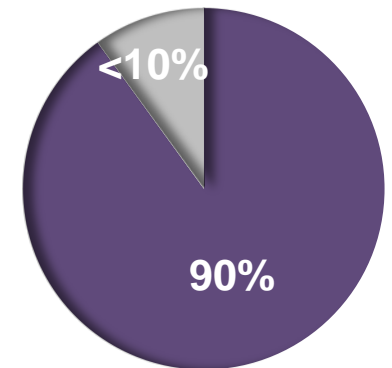
Omeprazole



Store Brand MiraLax®



With 5 OTC approvals, Perrigo has >90% Store Brand Market Share



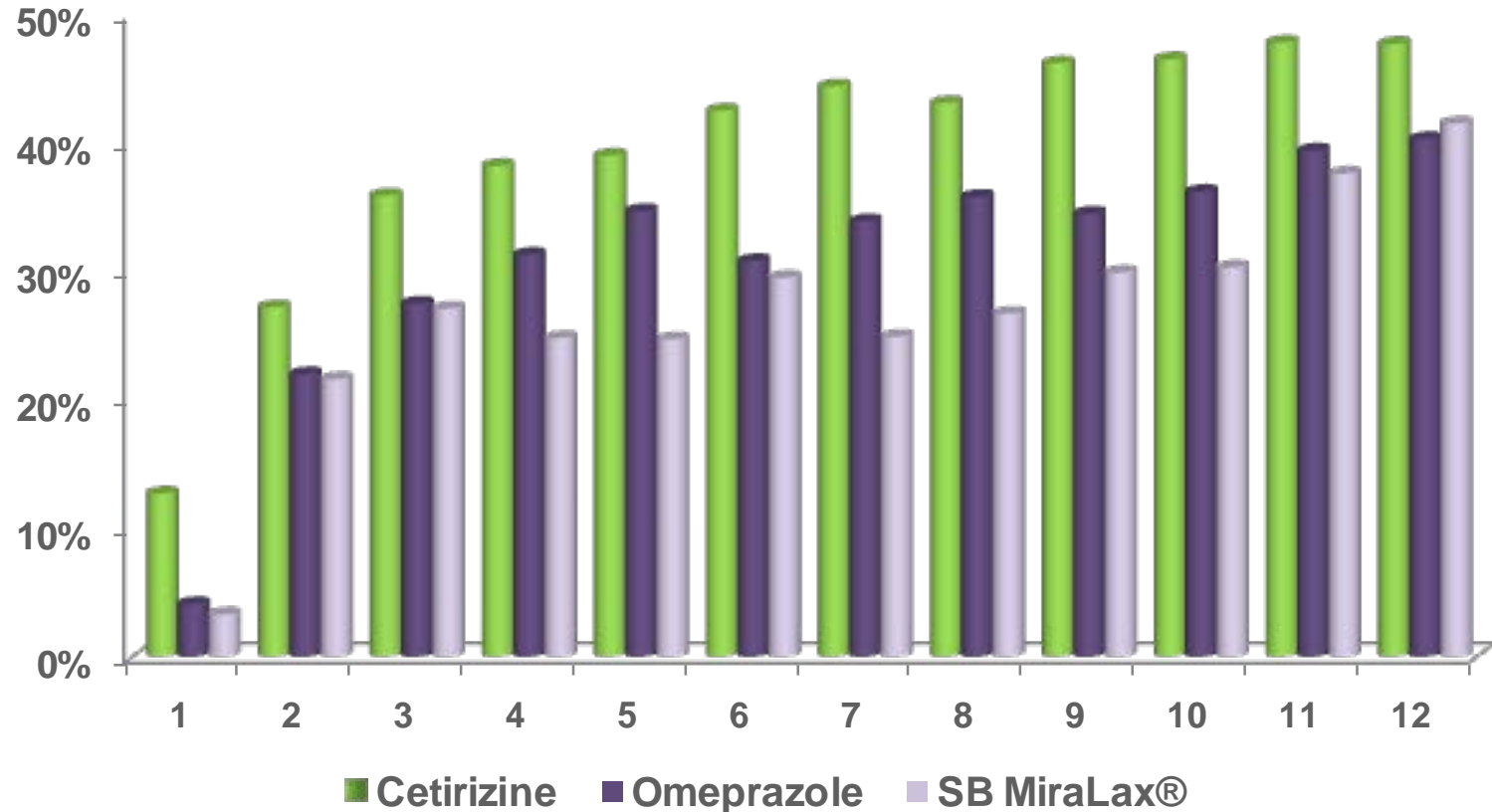
■ Perrigo ■ Other



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Store Brand Penetration – First Year of Product Launch



- Store brand Cetirizine increased to 48% penetration
- Store brand Omeprazole increased to 40% penetration
- Store brand MiraLax® increased to 42% penetration



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New Product Innovation

Publicly disclosed products



allegra
fexofenadine HCl



Q3 FY2008
Cetirizine &
Omeprazole

Q1 FY2009
Famotidine
Complete

Q3 FY2009
Ibuprofen
PM

FY2010
Polyethylene
Glycol 3350

Generic version
of Zaditor®

Generic version
of Monistat-1®

FY2011 Pipeline
Generic version of Allegra®

Generic version of Zantac® 150

Generic version of Mucinex®

Generic version of Aleve® Liquid Gels

Nicotine coated gum (new flavor)

Plus, many additional new products

\$5 Billion in potential branded sales with new SB ANDA products in the next 3 years

Over \$10 Billion in potential branded sales from Rx to OTC Switches in the next 5 years

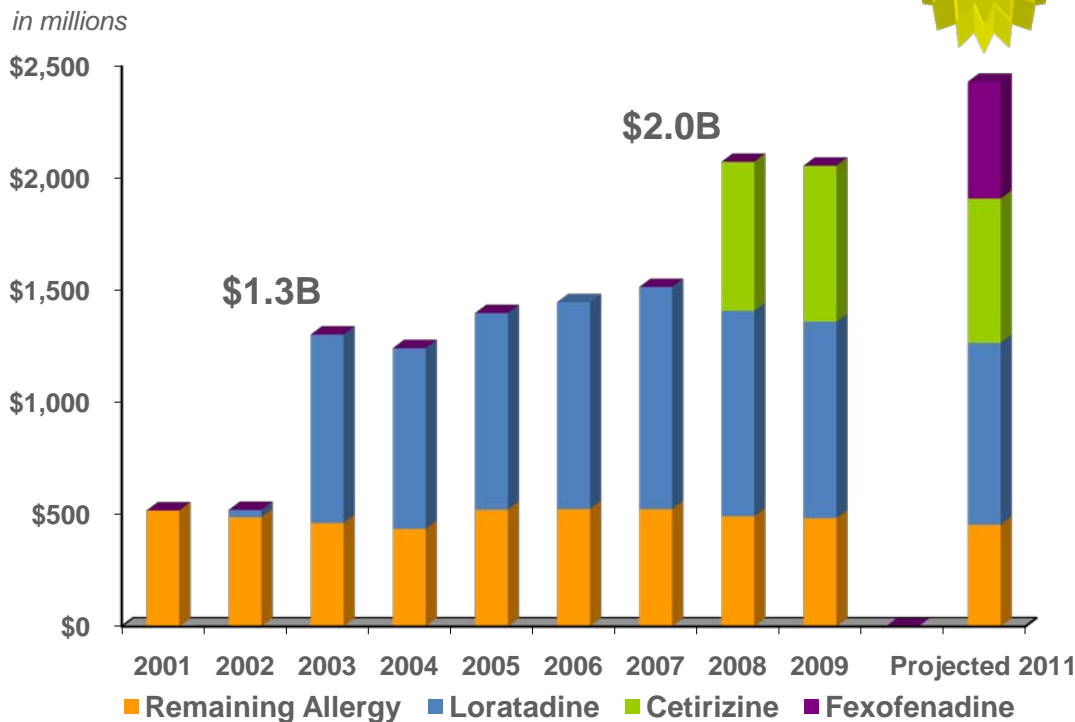


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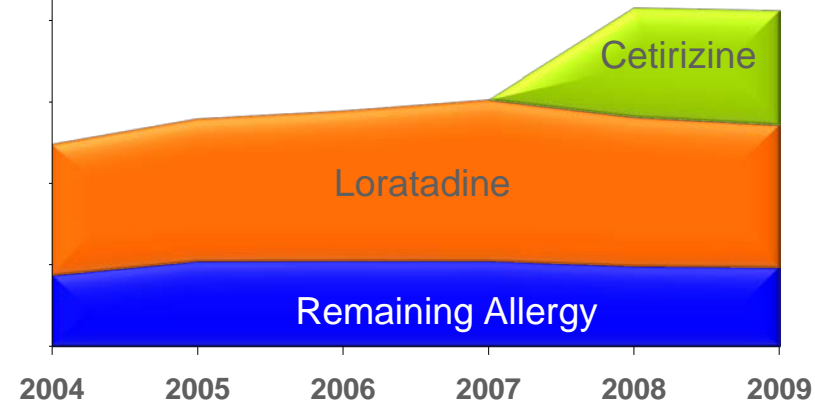
Store Brand Allegra® - The Switch From Rx to OTC

The switch of Allegra® from Rx to OTC we expect will increase the size of the category while having minimal impact to other NSA products

Every major NSA switch increased the OTC Allergy market over 50%!



OTC \$\$ Market



- Fexofenadine to contribute near 70% of incremental dollars to the OTC Allergy market
- When Loratadine launched in 2003, nearly 97% of the dollars were incremental to the OTC market & Cetirizine brought over 84%

Managing Complexity – A Perrigo Competitive Advantage

Ibuprofen Example

- 1 Advil® SKU becomes 476 unique Perrigo Ibuprofen tablet items



51 customers



17 case pack combinations



10 sizes

- 20, 24, 50, 65, 100, 120...



45 promotional configurations



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Beyond FY 2011 – OTC Future Product Pipeline

Future Pipeline		Brand Sales (\$B)	Potential Switch Products/Categories	Brand Sales (\$B)
Nexium ®	Esomeprazole (Rx)	\$ 8.5	Statins	\$ 17.0
Protonix ®	Pantoprazole (Rx)	3.2	Singulair ®	4.8
Prevacid ®	Lansoprazole	2.8	Prostate	3.6
Aciphex ®	Rabeprazole (Rx)	1.4	Erectile Dysfunction	2.9
Allegra ®	Fexofenadine IR (Rx)	1.2	Nasal Allergy	2.5
Allegra ® D 12	Fexofenadine D12 (Rx)	0.3	Overactive Bladder	2.2
Advil ® LG	Ibuprofen LG	0.3	Ophthalmic-Allergy/Dry Eye	1.3
Clarinet ®	Desloratadine (Rx)	0.3	Acne	0.6
Allegra ® D 24	Fexofenadine D24 (Rx)	0.2	Migraine	0.6
Mucinex ® RS	Guaifenesin 600MG ER	0.2	Total	\$ 35.5
Alli ®	Weight Loss	0.2		
Voltaren ®	Diclofenac Topical Gel	0.2		
Delsym ®	Dextromethorphan ER Suspension	0.1		
Total		\$ 18.7		



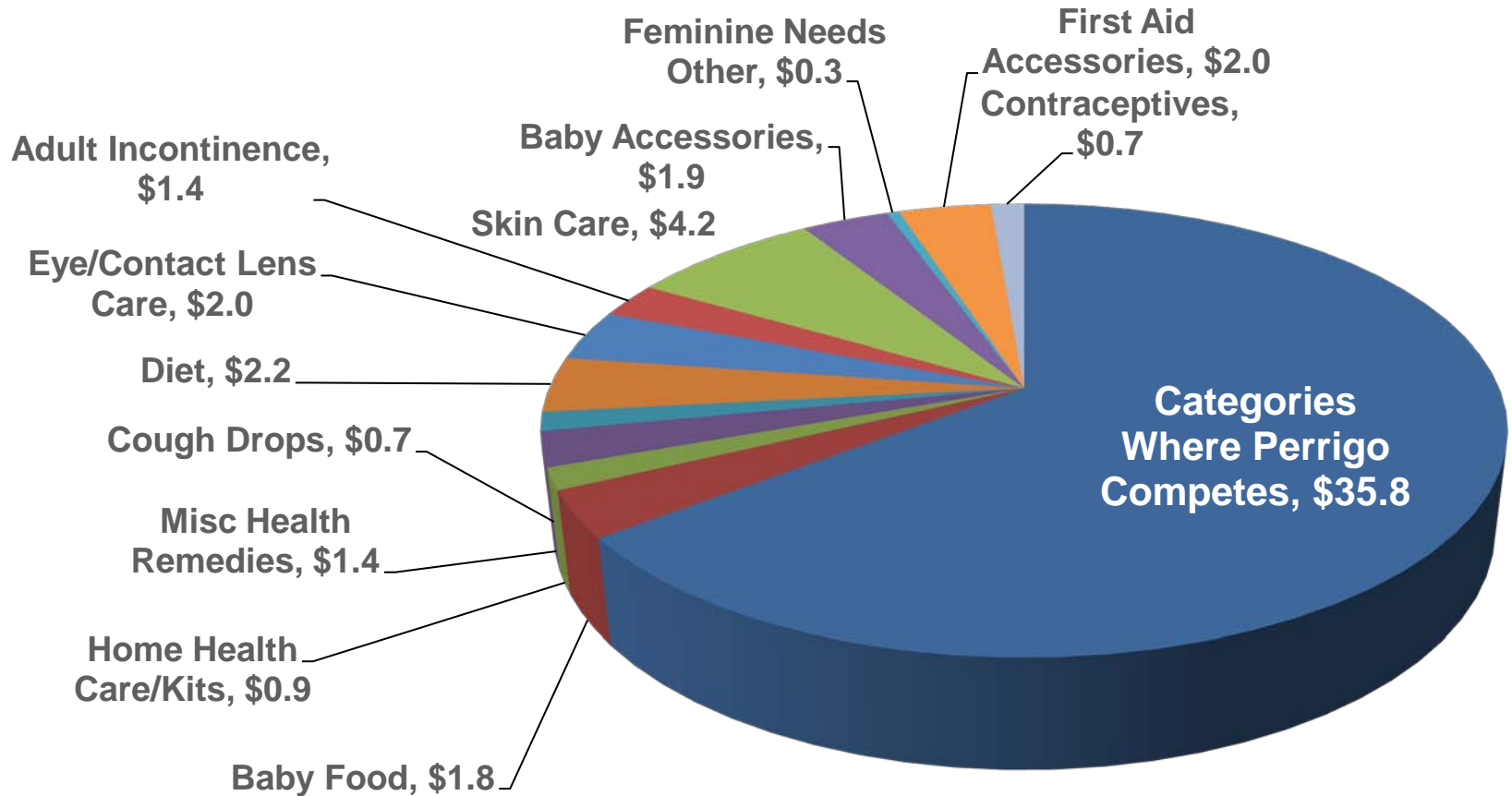
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Store Brand Home Healthcare Market

\$ in billions

Adjacent Categories (\$20B) = Future Opportunities



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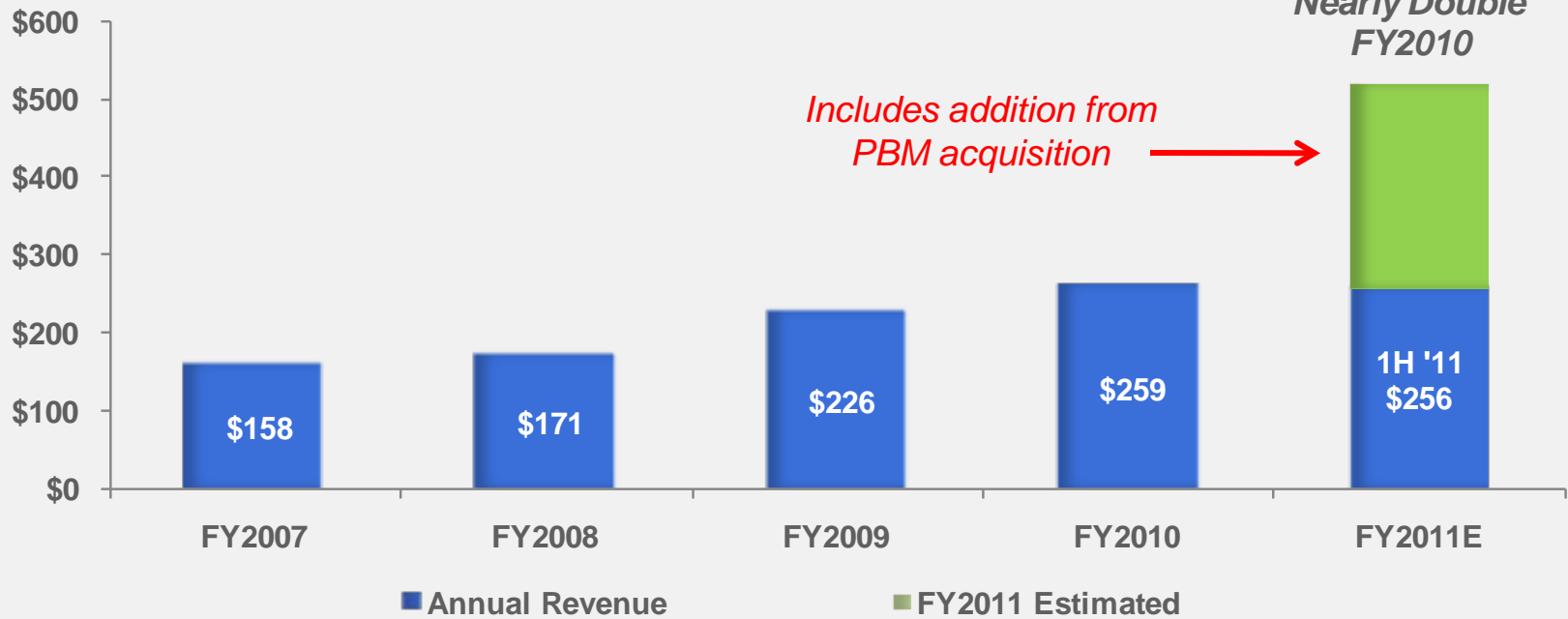


Nutritionals Segment

Includes Vitamins, Minerals, & Supplements and Infant Formula and Nutrition

Annual Revenue

in millions



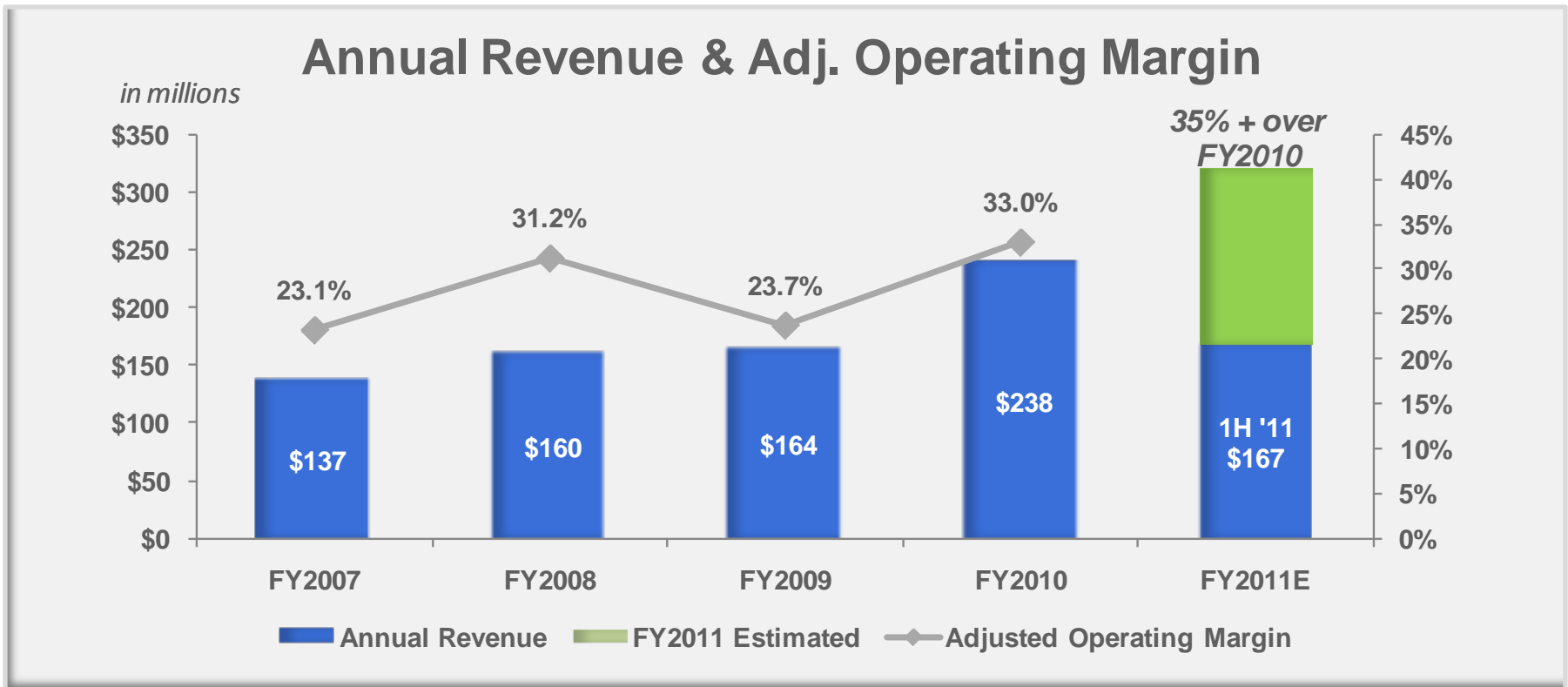
Growth Drivers

- New products
- International growth in infant nutrition
- Increased store brand penetration
- Improved operating performance in vitamins, minerals and supplements



Rx Pharmaceuticals Segment

Leader of the Generic Topical Market



Growth Drivers

➤ Key new products

- **Generic Nasacort®**, 2011 launch
- **Generic Evoclin®**, October 2010 re-launch
- **Aldara®** authorized generic, now shipping Perrigo vertically integrated product
- **Anticipated launch of Plan B®**

➤ High barrier to entry – clinical endpoints

- 20 ANDAs filed, 8 confirmed first-to-file, on products representing \$2.5B in annual sales



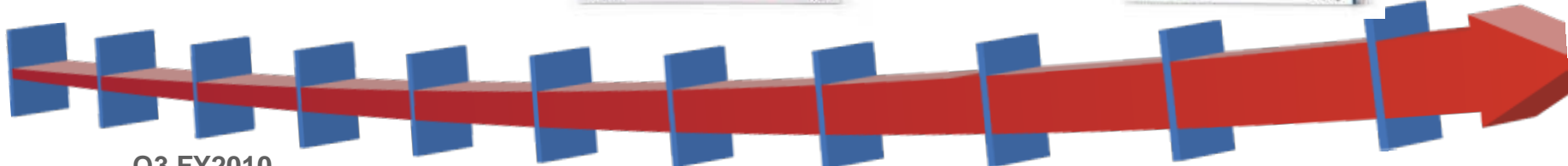
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²⁰*See attached financial schedule for reconciliation to GAAP numbers.



Rx New Product Innovation

Publicly disclosed products



Q3 FY2010

Ichthammol Ointment

Mesalamine Enema Kit

Ciclopirox Shampoo 1%

Q4 FY2010

Aldara®
Cream, 5% AG

Analpram
HC® Cream
AG

FY2011

Analpram E® Cream AG	Generic Nasacort®
Generic Evoclin® Foam 1%	Generic Xyzal® Tablets
Adapalene Cream, 0.1%	HalfLyte®
Generic Aldara® Cream, 5% (Vertically Integrated)	

2 to 3 potential other



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Generic OTCs Drive 'ORx[®]'

What is ORx[®]?

OTC DRUGS DISPENSED BY PRESCRIPTION

Product Name	Prescriptions Written (Previous 12 MO)	Volume Dispensed at Pharmacy (Previous 12 MO)
LORATADINE	9,421,573	385,429,474
CETIRIZINE HCL	3,048,618	167,170,810
PRILOSEC OTC	2,706,987	113,177,577
OMEPRAZOLE OTC	838,885	33,247,031

SOURCE: WOLTER KLUWER HEALTH PHAST PREVIOUS 12 MONTHS ENDING 07/10



Perrigo's ORx[®] Strategy

- Set-up and register generic OTCs for reimbursement through public and private health plans
- Leverage portfolio and pipeline of OTC products for generic substitution when appropriate

Perrigo Execution-to-Date

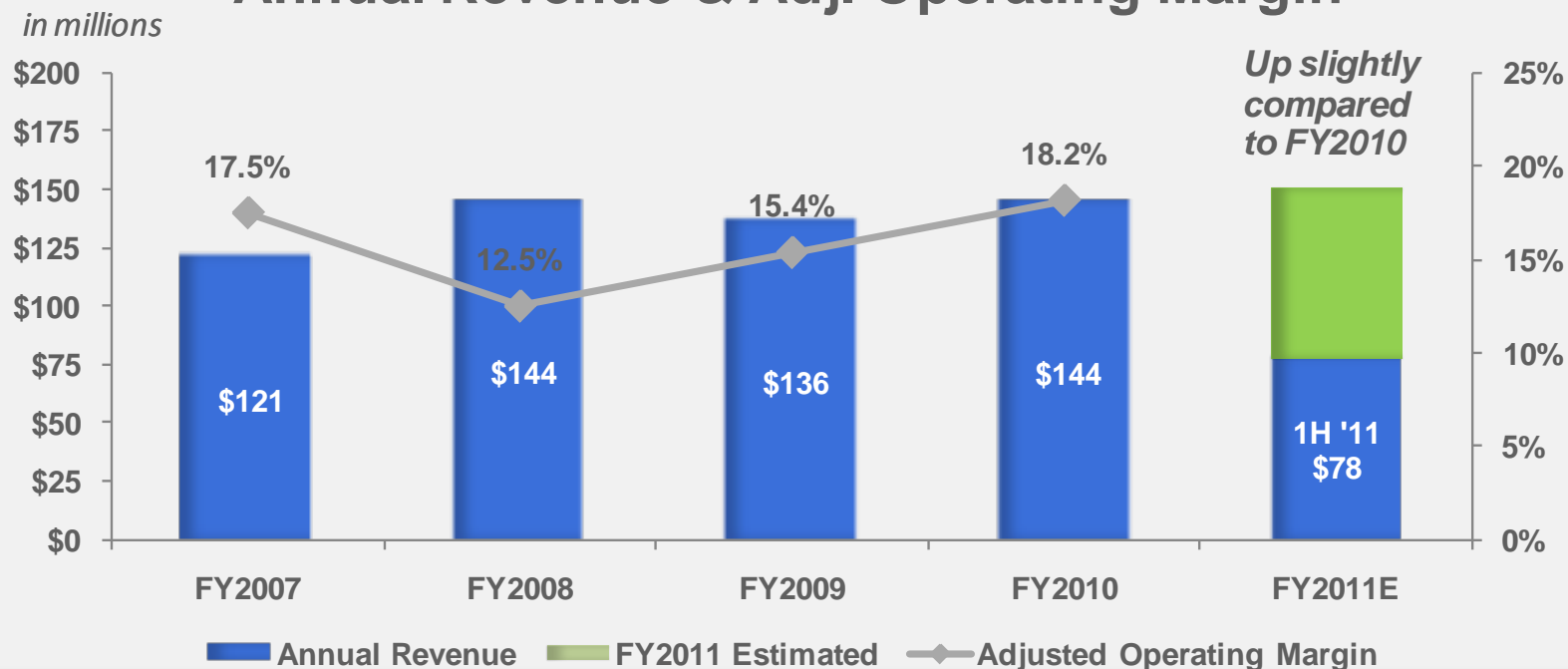
- All Perrigo OTCs are registered for reimbursement
- Sales efforts commenced in FY 09
- FY 09 sales over \$25M
- FY 10 sales of approximately \$40M



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Active Pharmaceutical Ingredients Segment

Annual Revenue & Adj. Operating Margin



Growth Drivers

➤ Focus on complex, differentiated APIs

- **Generic Temodar® - Currently exclusive manufacturer in the EU**
- **Generic Nimbex®**

➤ Increasing Vertical Integration

- **Generic Aldara®**
- **Generic Vagistat® 1**
- **Temozolomide Dossier**



Perrigo FY11 Revised Guidance*

From Continuing Operations

Consolidated Revenue Growth	20% to 23% from Fiscal 2010
Adj. Consolidated Gross Margin	35% to 36% of Net Sales
Adj. Consolidated Operating Margin	19% to 20% of Net Sales
Adjusted Diluted EPS	\$3.75 to \$3.90 (24% to 29% Y/Y Growth**)
Cash Flow from Operations	\$350M to \$380M
Estimated Effective Worldwide Tax Rate	Approximately 27%

*See attached financial schedule for reconciliation to GAAP numbers.
**Growth as compared to fiscal 2010 adjusted diluted EPS from continuing operations



Appendix

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Table I

Table I
PERRIGO COMPANY
RECONCILIATION OF NON-GAAP MEASURES
(in thousands)
(unaudited)

	<u>FY 2007*</u>	<u>FY 2008*</u>	<u>FY 2009*</u>	<u>FY 2010*</u>
Consolidated				
Net sales	\$1,367,717	\$1,727,480	\$2,005,590	\$ 2,271,904
Reported operating income	\$ 93,859	\$ 192,759	\$ 249,488	\$ 335,899
Acquisition costs	-	-	-	8,189
Deal-related amortization ⁽¹⁾	13,858	24,218	23,595	25,127
Impairment of note receivable	2,034	-	-	-
Impairment of fixed assets	-	-	1,600	-
Impairment of intangible asset	-	10,346	-	-
Inventory step-ups	4,573	5,756	2,923	10,904
Loss on asset exchange	-	-	639	-
Restructuring charges	879	2,312	14,647	9,523
Write-offs of in-process R&D	8,252	2,786	279	19,000
Adjusted operating income	<u>\$ 123,455</u>	<u>\$ 238,177</u>	<u>\$ 293,171</u>	<u>\$ 408,642</u>
Adjusted operating income %	9.0%	13.8%	14.6%	18.0%
Consumer Healthcare				
Net sales	\$ 880,354	\$1,169,131	\$1,412,550	\$ 1,573,749
Reported operating income	\$ 61,270	\$ 173,114	\$ 240,047	\$ 303,676
Deal-related amortization ⁽¹⁾	3,158	5,314	6,643	5,898
Impairment of note receivable	2,034	-	-	-
Impairment of fixed assets	-	-	1,600	-
Inventory step-ups	-	5,756	1,864	471
Loss on asset exchange	-	-	639	-
Restructuring charges	879	2,312	-	-
Adjusted operating income	<u>\$ 67,341</u>	<u>\$ 186,496</u>	<u>\$ 250,793</u>	<u>\$ 310,045</u>
Adjusted operating income %	7.6%	16.0%	17.8%	19.7%

(1) Amortization of acquired intangible assets related to business combinations and asset acquisitions

*All information based on continuing operations.



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Table I (Continued)

Table I (Continued)
PERRIGO COMPANY
RECONCILIATION OF NON-GAAP MEASURES
(in thousands)
(unaudited)

	<u>FY 2007*</u>	<u>FY 2008*</u>	<u>FY 2009*</u>	<u>FY 2010*</u>
Rx Pharmaceuticals				
Net sales	\$ 137,279	\$ 159,576	\$ 163,947	\$ 237,569
Reported operating income	\$ 19,279	\$ 23,428	\$ 27,590	\$ 48,502
Deal-related amortization ⁽¹⁾	7,902	15,967	11,186	10,800
Impairment of intangible asset	-	10,346	-	-
Inventory step-ups	4,573	-	-	-
Write-offs of in-process R&D	-	-	-	19,000
Adjusted operating income	<u>\$ 31,754</u>	<u>\$ 49,741</u>	<u>\$ 38,776</u>	<u>\$ 78,302</u>
Adjusted operating income %	23.1%	31.2%	23.7%	33.0%
API				
Net sales	\$ 120,631	\$ 144,444	\$ 135,731	\$ 143,734
Reported operating income	\$ 19,216	\$ 15,831	\$ 4,039	\$ 15,314
Deal-related amortization ⁽¹⁾	1,893	2,260	2,188	1,966
Restructuring charges	-	-	14,647	8,824
Adjusted operating income	<u>\$ 21,109</u>	<u>\$ 18,091</u>	<u>\$ 20,874</u>	<u>\$ 26,104</u>
Adjusted operating income %	17.5%	12.5%	15.4%	18.2%

(1) Amortization of acquired intangible assets related to business combinations and asset acquisitions

*All information based on continuing operations.



Table II

Table II
FY 2011 GUIDANCE AND FY 2010 EPS
RECONCILIATION OF NON-GAAP MEASURES
(unaudited)

	Full Year Fiscal 2011 Guidance*
Reported consolidated gross margin range	33.5% - 34.5%
Deal-related amortization ^(1,2)	1.2%
Inventory step-up ⁽²⁾	0.3%
Adjusted consolidated gross margin range	<u>35.0% - 36.0%</u>
Reported consolidated operating margin range	16.6% - 17.6%
Deal-related amortization ⁽¹⁾	1.8%
Acquisition costs ⁽²⁾	0.3%
Inventory step-up ⁽²⁾	0.3%
Adjusted consolidated operating margin range	<u>19.0% - 20.0%</u>
FY11 reported diluted EPS from continuing operations range	\$3.28 - \$3.43
Deal-related amortization ^(1,2)	0.355
Charges associated with acquisition costs ⁽²⁾	0.061
Charge associated with inventory step-up ⁽²⁾	0.054
FY11 adjusted diluted EPS from continuing operations range	<u>\$3.75 - \$3.90</u>
	Fiscal 2010*
FY10 reported diluted EPS from continuing operations	\$2.42
Deal-related amortization ⁽¹⁾	0.195
Charges associated with acquisition costs	0.083
Charges associated with inventory step-ups	0.075
Charges associated with restructuring	0.100
Charges associated with acquired research and development	0.157
FY10 adjusted diluted EPS from continuing operations	<u>\$3.03</u>

(1) Amortization of acquired intangible assets related to business combinations and asset acquisitions

(2) Assumes a mid-fourth fiscal quarter close of the Paddock Laboratories acquisition

**All information based on continuing operations.*



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